

HANFORD ELEMENTARY SCHOOL DISTRICT  
2020-2021 SALARY SCHEDULES  
**MANAGEMENT**

Range	Position	**Compensated Days Per Year		Step 1	Step 2	Step 3	Step 4	Step 5
0-A	Chief Business Official (225 work + 14 hol + 22 vac)	261	annual daily	145,329 556.82	151,143 579.09	157,188 602.25	163,476 626.34	170,015 651.40
1-A	Assistant Superintendent (225 work + 14 hol + 22 vac)	261	annual daily	128,450 492.15	133,588 511.83	138,932 532.30	144,489 553.60	150,268 575.74
3-A	Director Chief Technology Officer (225 work + 14 hol + 22 vac)	261	annual daily	122,261 468.43	127,151 487.17	132,237 506.66	137,527 526.92	143,028 548.00
3-C	Director Principal (204 work + 13 hol + 20 vac)	237	annual daily	111,018 468.43	115,459 487.17	120,077 506.66	124,880 526.92	129,876 548.00
6-A	Fiscal Services Specialist Curriculum & Professional Development Specialist (225 work + 14 hol + 22 vac)	261	annual daily	113,531 434.99	118,072 452.38	122,795 470.48	127,707 489.30	132,815 508.87
6-C	Vice Principal Learning Director Curriculum & Professional Development Specialist Program Specialist (204 work + 13 hol + 20 vac)	237	annual daily	103,091 434.99	107,215 452.38	111,504 470.48	115,964 489.30	120,602 508.87
10-B	Administrative Intern (204 work + 13 hol + 20 vac)	237	annual daily	93,396 394.08	97,132 409.84	101,017 426.23	105,058 443.28	109,260 461.01
15-A	Program Manager (225 work + 14 hol + 22 vac)	261	annual daily	90,908 348.30	94,544 362.24	98,326 376.73	102,259 391.80	106,349 407.47
15-B	Program Manager (203 work + 13 hol + 20 vac)	236	annual daily	82,200 348.30	85,488 362.24	88,907 376.73	92,464 391.80	96,162 407.47
22-A	Supervisor (225 work + 14 hol + 22 vac)	261	annual daily	76,477 293.02	79,536 304.74	82,718 316.93	86,027 329.60	89,468 342.79
22-C	Supervisor (200 work + 13 hol + 19 vac)	232	annual daily	67,980 293.02	70,699 304.74	73,527 316.93	76,468 329.60	79,527 342.79
23-A	Analyst (225 work + 14 hol + 22 vac)	261	annual daily	74,612 285.87	77,597 297.30	80,700 309.20	83,928 321.56	87,286 334.43
26-C	School Operations Officer (204 work + 13 hol + 20 vac)	237	annual daily	62,914 265.46	65,430 276.08	68,047 287.12	70,769 298.61	73,600 310.55

**PROFESSIONAL SPECIALIST**

7-C	Psychologist (194 work + 13 hol + 19 vac)	226	annual daily	95,909 424.38	99,745 441.35	103,735 459.00	107,884 477.36	112,200 496.46
10-C	School Social Worker (194 work + 13 hol + 19 vac)	226	annual daily	89,061 394.08	92,623 409.84	96,328 426.23	100,181 443.28	104,189 461.01
11-C	Counselor (194 work + 13 hol + 19 vac)	226	annual daily	86,889 384.46	90,364 399.84	93,979 415.84	97,738 432.47	101,648 449.77

**CONFIDENTIAL CLASSIFIED\***

28-A	Administrative Assistant	261	annual daily	65,946 252.67	68,584 262.77	71,327 273.29	74,181 284.22	77,148 295.59
29-A	Personnel Specialist	261	annual daily	64,338 246.50	66,911 256.37	69,588 266.62	72,371 277.28	75,266 288.38
32-A	Administrative Secretary	261	annual daily	59,744 228.90	62,134 238.06	64,619 247.58	67,204 257.49	69,892 267.79
34-A	Personnel Assistant	261	annual daily	56,865 217.87	59,140 226.59	61,505 235.65	63,966 245.08	66,524 254.88

\* = The number of work days depends on vacation accrual rate.

\*\*Longevity - 15 years = \$2,000 Longevity includes all consecutive years of HESD service  
- 20 years = \$2,000 Additional

\*\*If your hire date falls between July 1 and December 31, the applicable longevity stipend will begin that school year.  
If your hire date falls between January 1 and June 30, the applicable longevity stipend will begin the following school year.

Adopted: 11/18/2020  
Effective: 07/01/2020