

**SARASOTA MILITARY ACADEMY  
BOARD OF DIRECTORS  
MEETING AGENDA  
Tuesday October 13, 2020**

- Call to Order
- Approval of the Minutes-Tab 1
  - September 8, 2020
  - September 28, 2020
- Guest Attendee: 2020-2021 Eagle Regimental Commander
- Executive Director of Schools' Report – Tab 2
  - HR Report
  - Community Outreach Director Report
  - Technology and Data Impact Report
  - Head of School Report - SMA Prep – Tab 3
    - Athletic Director Report
    - Instructional Design and Curriculum Report
    - Faculty Representative
  - Head of School Report – SMA High – Tab 4
    - Athletic Director Report
    - IB Report
    - Faculty Representative
- SAI/Commandant's Report – Tab 5
- Treasurer's Report – Tab 6
  - Monthly Financial Report
- PTCC Committee Reports – Tab 7
- SMA Foundation, Inc. Report – Tab 8
- Committee Reports
  - Strategic Planning Committee
- Chairperson's Report
- Old Business
- New Business
- Public Comment
- Meeting Adjournment

**Sarasota Military Academy**

BOARD OF DIRECTORS

MEETING MINUTES (VIRTUAL)

8 SEPTEMBER, 2020

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**Board of Director Members' Attendance**

**Present:**

Mr. Herb Jones, Chairman  
Thomas J. McElheny, EdD, Vice Chairman  
Mr. Kimball Bobbitt, Treasurer  
Ben Knisely, COL USA (Ret), Secretary  
F. Steven Herb, Esquire  
Mr. Warren P. Hudson  
Ms. Linda Long  
Mr. Pete Skokos  
Ms. Tessa Suplee, LTC, AF (Ret)

Howard G. Crowell, Jr., LTG USA (Ret), Chairman, SMA Foundation Inc.  
Frederick M. Derr, CAPT USN (Ret), Treasurer, SMA Foundation Inc.  
Mr. Anthony Baade, SMA Foundation Inc.  
Ms. Alexandra Quarles, SMA Foundation Inc.  
Mr. Rafael Robles, Executive Director, SMA Foundation Inc.

**SMA Administrative Staff in Attendance:**

SMA-COL Christina Bowman, Executive Director of Schools  
SMA-COL Frederick Fout, Head of School, High School Campus  
SMA-COL Tom Vara, Head of School, Middle School Campus  
LTC Ben Weiss, Commandant of Cadets  
SMA-MAJ Steve Kok, Director of Finance  
SMA-MAJ Dr. Todd Brown, Director of Community Outreach

**Guests in Attendance:** Mr. Tom Pellegrino and Mr. Vincent Tortora of Pellegrino & McFarland, PA; Ms. Jocelyn Jordan of Kerkering, Barberio & Co.

Location: Virtual

The chairman called the meeting to order at 2:33 pm.

**Motion to Amend the Agenda:**

COL Ben Knisely motioned to approve the amended agenda; Ms. Linda Long seconded the motion and the board unanimously approved.

**Motion to Approve the 8 September, 2020 Minutes:**

Ms. Long motioned to approve the 11 August, 2020 minutes; COL Knisely seconded the motion and the board unanimously approved.

Chairman Herb Jones introduced LTC Tessa Suplee as a potential new board member. Mr. Steven Herb detailed Ms. Suplee's experience and accomplishments as a retired Lieutenant Colonel in the United States Air Force and highly recommends her as a new board member.

**Motion to Approve New Board Member:**

Mr. Warren Hudson motioned to approve LTC Tessa Suplee as a new board member; COL Knisely seconded the motion and the board unanimously approved.

SMA-MAJ Steve Kok introduced Mr. Tom Pellegrino and Mr. Vincent Tortora of Pellegrino & McFarland and Ms. Jocelyn Jordan of Kerkering, Barbario & Co. to explain the audit report. Mr. Tortora explained the audit report in detail with attention to the Paycheck Protection Program (PPP) funds. Mr. Pellegrino stated that the audit will be sent to the state once it is approved.

**Mr. Hudson motioned to approve the audit report; COL Knisely seconded the motion and the board unanimously approved.**

Mr. Hudson suggested a short workshop to explain the current finances in which Chairman Jones agreed and will set it up as a virtual meeting within few weeks.

**Executive Director of Schools Report:** SMA-COL Christina Bowman provided a read-ahead report. She discussed enrollment numbers academy wide and how the numbers are fluid with constant change. SMA-COL Bowman expressed her gratitude to the staff and teams on both campuses in the organization of students during the first week. She discussed the changes in support staff with a few positions dissolved in which Ms. Long inquired as to what those positions were and how it will effect productivity.

**Community Outreach Director Report:** SMA-MAJ Dr. Todd Brown provided a read-ahead report. He discussed the launch of SCOUT, the COVID Contact Tracing program, and how test results are obtained. Dr. Brown stated that the story will run in the top five science journals and will be featured in National Geographic in the fall. Dr. Tom McElheny inquired as to interest in the SCOUT program from the district in which Dr. Brown replied that there has not been any interest at all in the program.

**Technology Report:** N/A

**SMA Prep Head of School Report:** SMA-COL Tom Vara provided a read-ahead report. He discussed the enrollment numbers for this year are remaining steady. SMA-COL Vara commended his staff for a successful first week of school with

teachers adapting to both remote learners as well as in class. He expressed the hard work and efforts over the summer with his team in preparing for the start of the school year has shown with organization during the first week. SMA-COL Vara stated that a few withdrawals prior to start of school was due to families not wanting their students to ride the bus.

**SMA Prep Athletics Report:** SMA-COL Vara stated that most sports have pushed back to January with Golf in season now and Cross Country starting in October.

**SMA Head of School Report:** SMA-COL Fred Fout provided a read-ahead report. He discussed the current enrollment numbers with remote and on campus. SMA-COL Fout shared concern for the faculty in their stress in teaching in two modalities and mentioned the extra three days helped tremendously. He commended the staff and his team for a very successful first week. SMA-COL Fout stated how pleased he was in the quality of new hires. He mentioned a special 9/11 Memorial formation will go live and continuing to plan Veterans Day activities.

Dr. McElheny complimented staff and faculty on both campuses for their efforts in a very successful start of the school year.

**SMA HS Athletics Report:** N/A

**IB Report:** SMA-COL Fout stated that he will provide the numbers next month on the IB Diploma completion from the 2020 graduating class. He stated that there are currently ten students in this year's IB program.

**SAI/Commandant's Report:** LTC Ben Weiss provided a read-ahead report. He discussed the success of his instructors in providing instruction through both classroom and Google meets. LTC Weiss stated that the Rifle Program received 15K with 5K towards a special compression target and the Robotics Team received 5K to purchase drones.

**Staff Representatives:** SMA-COL Fout stated that a faculty representative has not been chosen and will have represented at the next board meeting. Chairman Jones expressed the need to define what the responsibilities are of a faculty representative.

**Treasurer's Report:** Mr. Kimball Bobbitt provided a read-ahead report and balance sheets per campus. He discussed the current financials thru 31 July with a YTD Profit and Loss per campus. Mr. Bobbitt explained the PPP loan and the guidelines in which it can be forgiven but emphasized that it has not been forgiven as of yet. He shared his concerns with the budget and the financial situation.

**Mr. Hudson motioned to approve the budget for this school year; Dr. McElheny seconded the motion and the board unanimously approved.**

**PTCC Report:** The Prep PTCC provided a read-ahead report.

**Marketing Report:** N/A

**Committee Reports:** N/A

**Foundation:** Mr. Rafael Robles provided a read-ahead report. He discussed the continuation of meeting with donors and constituents as they do want to make a difference at SMA including one donor who has provided new water bottle filling stations on both campuses. Mr. Robles explained a breakdown of funds received thus far and the challenges with acquiring grants through the local foundations with their misconception of how much charter schools receive from district and private donors. Dr. McElheny expressed the need to send a letter to the editor detailing these challenges in which Chairman Jones agreed that he can compile such letter.

**Chairman:** Chairman Jones stated the need to reactivate the Audit Committee with Dr. McElheny to chair.

**Old Business:** N/A

**New Business:** Chairman Jones confirmed the next virtual board meeting will be on 13 October.

**Public Comments:** N/A

The chairman adjourned the meeting at 4:07 pm.

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Mr. Herb Jones, Chairman

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Date

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COL Ben Knisely, Secretary

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Date

**Sarasota Military Academy**

BOARD OF DIRECTORS

MEETING MINUTES (VIRTUAL)

28 September, 2020

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**Board of Director Members' Attendance**

**Present:**

Mr. Herb Jones, Chair  
Ben Knisely, COL USA (Ret), Secretary  
F. Steven Herb, Esquire  
Mr. Warren P. Hudson  
Ms. Linda Long  
Ms. Tessa Suplee  
Mr. Peter Skokos

Howard G. Crowell, Jr., LTG USA (Ret), Chairman, SMA Foundation Inc.

**SMA Administrative Staff in Attendance:**

SMA-COL Christina Bowman, Executive Director of Schools  
SMA-MAJ Steve Kok, Director of Finance

Location: Virtual

The chair called the meeting to order at 10:00 am.

The chair discussed the new covenant addendum requirement from Wells Fargo to keep a balance of at least \$750,000 in all SMA Wells Fargo bank accounts in order to place a waiver on the current covenant.

**Motion to Approve the addendum to the Wells Fargo Covenant:**

Ms. Linda Long motioned to approve the covenant addendum; Mr. Warren Hudson seconded the motion and 7 board members approved and 1 member did not approve.

**Public Comments:** None.

The chairman adjourned the meeting at 10:20 am.

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Mr. Herb Jones, Chairman

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Date

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COL Ben Knisely, Secretary

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Date

DRAFT

## Executive Director of Schools Report

October, 2020

### **Enrollment:**

- Attached
  - Prep:
    - 6<sup>th</sup> Grade (200) Remote 22%
    - 7<sup>th</sup> Grade (208) Remote 35%
    - 8<sup>th</sup> Grade (206) Remote 34%
    - Total (614) Remote 30%
  - HS:
    - 9<sup>th</sup> Grade (176) Remote 26%
    - 10<sup>th</sup> Grade (191) Remote 32%
    - 11<sup>th</sup> Grade (173) Remote 28%
    - 12<sup>th</sup> Grade (153) Remote 36%
    - Total (693) Remote 30%
  - Academy (1307)
  - Open Enrollment: October 1, 2020 to January 31, 2021
  - Virtual Admissions Meetings Established

### **HR:**

- HS: One resignation and position is filled.
- Prep: One resignation and position filled with transfer of current employee at Prep. Open position from transfer is filled with long-term sub. Ability to combine PE classes eliminated a PE position.
- SCSB HR; All employees have been updated for FDOE surveys

### **Communication:**

- Weekly "Friday COVID-19 Briefings"
  - Delivered: 92%
  - Live Answer: 40%
  - Answering Machine: 48%
  - Hungup: 4%
- Completed on-boarding for two new board members
  - Applications, Sunshine Training, Campus Tours, Polos, Nametag and Crest, Picture and Bio for Website, By-Laws, etc.
- SCSB approved two additional planning/professional development days; October 12 and November 18. SMA will follow the SCSB



calendar and provide the two additional planning dates for our employees.

- Strategic Planning Teams will be finalized by November 10, 2020
- Wreaths Across America
  - December 17, 18, 19; Wreath laying will take place over three days and participants must register. Strict protocol for participants.
  - Virtual Ceremony; December 19, 2020
- Veteran's Day Parade cancelled
- Next Remote Board Meeting: November 10, 2020 2:30 pm

# District Enrollment Counts by Grade and Remote Learner

## Sarasota County Schools

Grade Level	Remote	Total
06	Remote	44
06	Traditional	156
07	Remote	73
07	Traditional	135
08	Remote	70
08	Traditional	136
09	Remote	45
09	Traditional	131
10	Remote	62
10	Traditional	129
11	Remote	48
11	Traditional	125
12	Remote	55
12	Traditional	98
Total	Remote	<b>397</b>
Total	Traditional	<b>910</b>
Total:	<b>All</b>	<b>1307</b>

## Read Ahead: October '20: Todd Brown

- SMA appearances in, on and with:
  - Forbes
  - WIRED
  - ACT Now for the state of Illinois
  - FOX: Tampa
  - ABC: Suncoast View
  - Crash Course: John Green
  - Kiwanis and other clubs in Sarasota
- Project Human Launches with Jake Gyllenhaal call to action and thanks to Taylor Swift it goes viral
  - Kseniya Simonova Skyped with classes at Prep from Ukraine
  - Elsa Charretier Zoomed with classes at both Prep and the High School from the south of France
- Grants in progress
  - NIH (followed up: decision 'soon')
    - Rapid PCR testing, in home test kits, Scout surveillance, prioritized testing appointments through a partnership with Sarasota Memorial
      - NIH, USF, FSU, SMH, Sabeti Lab, Global Virus Network
- Research Partnership
  - Louisiana Tech will run Operation Outbreak and conduct student learning and impact research through five colleges within their university that will include SMA within any write up or publication (via traditional media or research journals)
- Research and Education Partnership
  - Brigham Young University and school districts across Utah through the College of Life Sciences and a pending student association/ambassador program
- Agastya Foundation (India) has begun to use OO curriculum as part of their program (to be scaled to full trainings and roll out by 2021: 400,000 teachers, ~10 million students)
- Just named as a Top 10 Finalist for the International Breakout Program of 2020 in Berlin, Germany
- Nominated again for the Reimagine Education World Awards, London, England
- Received book donations from best-selling authors for both Prep and the high school for the libraries and classrooms
  - Jennifer Wright
  - Abdi Nor Iftin

Technology Integration and Impact Report  
MAJ (Ret) Becky Morris  
15 October 2020

With the increased requirements for technology to sustain remote learning along with face-to-face requirements, access to devices for teachers' use on campus has been reduced. Hardwired desktops in the media center and design labs (Prep campus) have been cut in half to provide more space between stations. Approximately 80 Chromebook devices have been distributed to remote learners at Prep and 52 devices at the high school. Devices are returned to the school as students return to campus for face-to-face instruction.

The following applications have been approved for the 2020-21 School Year:

- IXL – Math and ELA (6-8) \$10,183.00
- USATestprep – ELA, Writing, History, SAT Prep (9-12) \$4,838.79
- USATestprep – ELA, History/Civics (6-8) \$2,421.06
- USATestprep – Science (6-8) \$1,147.50
- Vocabulary.com – ELA (9-12) \$2,800
- Lexia PowerUp – Intensive ELA (6-8) \$2,000
- Inq-ITS – Science labs (6-8) \$1,475
- Algebra Nation – Algebra Workbooks for online app (9-12) \$1,380
- Algebra Nation – Algebra & Geometry Workbooks for online app (6-8) \$1,600
- Apex – Course recovery (9-12) \$1,687.50
- Apex – Course recovery (6-8) \$1,750
- PBIS Rewards – Positive behavior support & monitoring (9-12) \$2,032.90
- PBIS Rewards – Positive behavior support & monitoring (6-8) \$1,854.65
- Adobe Creative Cloud (Through ITS) 100 device licenses - HS Campus \$2,496
- Adobe Creative Cloud (through ITS) 100 device licenses - Prep Campus \$2,496
- Gaggle – Student Communication Filtering/Monitoring (6-12) \$6,887.50
- GoGuardian – Cloud Chromebook device and account monitoring (6-12) \$1,863
- Lanschool – campus device monitoring (through ITS) \$unk
- JAMF – iPad device monitoring (through ITS) \$unk
- Zoom – Online Meeting & Webinars (20 user licenses & 2 webinar licenses) \$1,800
- DocuSign – Secure online signatures (600 envelopes) \$3,380
- G Suite Enterprise for Education – Upgrade to integrated platform (6-12) \$3,299.80

A quote from ITS Group was provided along with 2 other Google Providers to upgrade G Suite for Education to the Enterprise edition. ITS Group's bid was accepted on August 20, 2020. As of October 9, 2020, we are still awaiting licensing. The upgrade will provide enhanced collaboration tools and advanced security controls. There may be additional purchases through ITS Group that are not included on the above list.

Developing goals for tech integration as we move forward:

- 1) Secure enough Chromebooks so that each student has access to a device whether at home or at school
- 2) Building a culture of innovation that encourages collaboration, promotes risk-taking, and inspires curiosity as a foundation for tech integration.
- 3) Develop a 5-year tech plan and budget to support decision-making that addresses annual school improvement and academic achievement.

Head of School Report  
for September 2020

**Enrollment**

Grade 6: 200  
Grade 7: 208  
Grade 8: 206  
Total: 614

**Campus Life/Events**

- 9/8-Board meeting virtual-2:30 pm
- 9/11-Patriot Day observance
- 9/18-Lock down drill conducted @ 10:15 am
- 9/23-Half day for cadets and teacher training
- 9/25-Fire drill conducted @ 11:10 am
- 9/29-Regimental commander promotion ceremony

**Cadet Highlights**

-Cadets of the Month: **September**

	<b>On Campus</b>	<b>Distance Learner</b>
Physical Education:	Allee Hamilton Brian Escobar-Olivares	Gwendolyn Herdon Travis Benjamin
Military Studies:	Melanie Velazquez Braxton Goodlad	Mackenzie Muston Ethan Kuykendal

**Faculty/Staff Highlights**

- 9/2-9/23-Faculty meetings
- 9/13-Staff flu shots

**Parent and Community Highlights**

- 9/8-Board meeting virtual@ 2:30 pm
- 9/23 + 25-Board member tour at the Prep-8:45
- 10/1-Virtual Open House @ 5:00 pm

**Security**

- 9/29-Safety team meeting to discuss future drill and procedures
- Reminder staff to be at their doors during passing time to assist in campus security

**Attention Items**

- FSSAT report completed for safety and security**
- School Improvement Plan completed and submitted to the county.**

## **SMAP ATHLETICS REPORT – October 13, 2020**

\*Running Club – Jackie Sharkey Trecartin supervised the running club which concluded on September 30th with Cross Country try outs. A boys and girls team has been selected and is anticipating their first meet on October 21<sup>st</sup>.

The SMA Prep Golf team won its first match against Suncoast Academy. Coach Leslie Smith has a very young team this year made up of 1 sixth grader and 5 seventh graders. Sixth grader, Phoenix Scanlan led both teams with a low score of 41. The team then traveled to Venice where they tied Sky Academy. Their next outing is Wednesday, October 7<sup>th</sup> against Palmetto Charter.

\*Soccer Club – Coach Melissa Reyes took over the soccer club after Coach Brian Pavluchuk resigned. The soccer club will meet for it's last session on Tuesday, October 6<sup>th</sup>.

Girls Soccer try outs will be held on Tuesday, October 13<sup>th</sup> and Wednesday, October 14<sup>th</sup>.

Boys Soccer try outs will be held on Tuesday, October 20<sup>th</sup> and Wednesday, October 21<sup>st</sup>. Both boys and girls seasons will begin on Monday, October 26<sup>th</sup>.

*\*Club setting is a non-competitive environment where all cadets are encouraged to attend/participate. There is no tryout process. Each club provides an opportunity for cadets to showcase their talents, hone their skills, and build positive peer relationships. Clubs are DIFFERENT than out competitive athletic teams.*

## Instructional Design and Curriculum Report

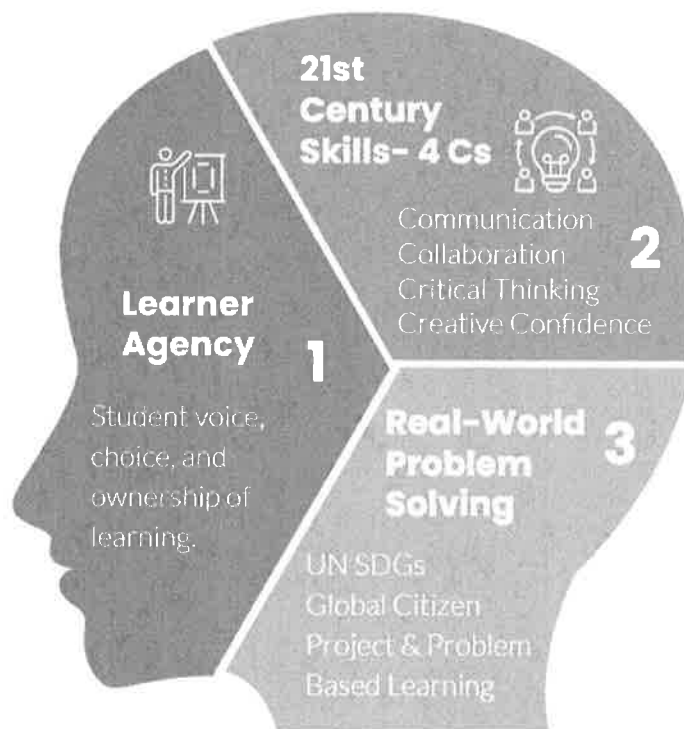
Lisa Currie

October 10, 2020

As Prep further develops its instructional approach, a refinement of many evidenced-based models has produced the following:

# Learner-Centered Approach

Transition from Post-Industrial to Information Age Model



Although none of these elements are new ideas, the combination of them together does offer a unique education model, provides a clear overview, and better represents the focus of much of the program already in place at Prep. Indicators on incoming applications show that “A Learner-Centered Approach” is having a positive impact as a brand message. Prep will continue to build upon these concepts and their implementation into the curriculum and the classroom.

Prep has also not lost sight of the importance of an “A” school grade. Based on Major Morris’ in depth analysis of FSA results over the past years, she had reported that it is learning growth



overtime and not simply achievement that increases learning gains and directly affects a school's overall grade. Based on this data-driven analysis, Prep is focusing on four evidenced-based teaching strategies that are learner-centered and have shown to result in learning gains.

- **Setting Goals-** lessons have clear learning intentions with goals that clarify what success looks like.
- **Feedback-** informs a student and/or teacher about the student's performance relative to the learning goals.
- **Metacognition-** strategies that teach students to think about their own thinking.
- **Differentiated Teaching-** methods teachers use to extend the knowledge and skills of every student in every class, regardless of their starting point.

This level of detail has been provided to establish the groundwork for Prep's overall approach and goals. If you have any questions, please do not hesitate to ask. I have participated in all the virtual board meetings as an attendee only but I am always available to respond during a meeting as needed.

To: Governing Board, Sarasota Military Academy  
Through: SMA-COL Bowman, Christina, Executive Director  
801 North Orange Avenue  
Sarasota, Florida 34236

From: SMA-COL Fout, Frederick T., Head of School  
Sarasota Military Academy  
801 North Orange Avenue  
Sarasota, Florida 34236  
[fred.fout@oursma.org](mailto:fred.fout@oursma.org)



Date: 08 October 2020

Re.: Board Report for Regular Sarasota Military Academy Board Meeting on  
Tuesday, 13 October 2020 (V)

High School Enrollment 2020/2021 (as of 10/08/2020):

- Freshmen - 176 45R
- Sophomores - 191 62R
- Juniors - 173 47R
- Seniors - 153 55R
- Total: - 693 209R (30%)

Accomplishments:

- Met with HS Administrative Team daily to address the following concerns:
  - At-Risk students
  - Remote Learner participation and concerns
  - Attendance issues
  - Faculty and Staff social and emotional wellness and morale
  - Recruitment for enrollment meetings
  - School Improvement Plan
  - School Safety, Radio Protocol and the FSSAT
  - Student services and community partner/visitor access to campus
- Met with Instructional Leadership Team to discuss and collect feedback for
  - Meeting the needs of Remote Students
    - Identifying at risk students and advocating for return to campus
    - Supporting Teachers with technology and parent communications
  - Covid-19 protocols for daily operations
  - Pathway development and promotion
  - Advance Placement rotating schedule
- Met with Faculty Representative
- Met with standing committees:
  - School Wide Support Team (SWST)
  - Positive Behavior Intervention Supports (PBIS)
- Prepared reports and documents, meeting the requirements for updated

#### Upcoming Events:

- Oct. 12th - No School - Professional Development Day - planning/grading time and select PD opportunities
- Oct. 13th - Project Human guest speaker - 10:30-11:30am
- Oct. 13th - PTCC Meeting, 6pm (V)
- Oct. 13th - Volleyball Districts (home), 7:00pm
- Oct. 14th - PSAT, SAT Site Based, College and Career Readiness Fair
- Oct. 14th - Admissions Webinars, 7:30am and 6:00pm
- Oct. 15th - All Faiths Food Bank mobile distribution, 4:30-6:00pm
- Oct. 15th - Volleyball Districts (TBD)
- Oct. 16th - Project Human guest speaker - 11:30-12:30am
- Oct. 17th - Cross Country Tri-County Meet @ North Port, 7:30-8:30am
- Oct. 19th-Nov. 9th - FSA ELA Retakes
- Oct. 19th - Soccer Season practice begins
- Oct. 24th - Cross Country Clearwater Central Catholic, 7:30-8:30am
- Oct. 27th - Cross Country @ Districts (Lakeland), 8:00am
- Oct. 30th - Final Day of 1st Quarter Grading Period
- Oct. 30th - Halloween Costume Day
- Nov. 1st - DAYLIGHT SAVINGS TIME ENDS
- Nov. 2nd - No School - Professional Development Day (This day was front loaded for our Teachers - Staff will be working)
- Nov. 2nd - Project Human Guest Speaker, 10:30-11:30am
- Nov. 3rd - Election Day
- Nov. 7th - Boys Soccer @ Sarasota Christian, TBD
- Nov. 10th - SMA Governing Board Meeting, 2:30pm (virtual)
- Nov. 10th - Boys Soccer v. Oasis, 4:00-5:00pm



BOARD MEETING  
10/9/20



[www.sarasotamilitaryacademy.org/athletics](http://www.sarasotamilitaryacademy.org/athletics)

### **CURRENT:**

Cross Country – times are improving drastically and the boys have a chance to advance after districts to regionals. ***Nicholas Butler is in his first year (10<sup>th</sup>) of XC and has already run a 19:50 for 3.1 miles! Under 20 is huge!***

Volleyball – last home game Fri the 9<sup>th</sup>. Play in the 2<sup>nd</sup> round of districts on the 13<sup>th</sup>. If they win they will play for the championship on the 15<sup>th</sup> and we would host. ***We have 3 amazing seniors that have contributed to this program for 4 years and we hope they continue to WIN! Seniors are: Emily Watrobsky, Grace Wagler & Caroline Bailey.***

Golf – The girls are complete and enjoyed their season. 3 seniors and 1 sophomore. We will need to recruit for next year for both teams! Boys – Tyler Eckes will go to Districts today!

### **WINTER SPORTS:**

Soccer – Pre-season training has begun and we actually had to work out a special bus route with a county bus to transport about 20 soccer players to the fields! We are freshman & sophomore heavy, therefore they need help getting to practice! Thank you to Beth Harris for helping Athletics with this!

Wrestling – Pres-season condition has begun and Coach Danny Pellegrino has been a huge help to Coach Arrington while recovering from knee replacement surgery.

### **Fundraising Updates:**

- 1)** Taking advantage of the Louis & Gloria Flanzer Matching Gift Program!
- 2)** Each sport has a “Spirit Shop”, fall sports has had there’s and Winter is Coming...lol (Game of Throne fans gets it). We post on social media as well as the Eagle Weekly.
- 3)** Soaring Eagles Golf Challenge = one day at a time...

**SARASOTA MILITARY ACADEMY  
BOARD MEETING - TUESDAY OCT. 13, 2020**

IB and EE Coordinator - **HELLEN HARVEY** - FILM TEACHER & MEDIA SPECIALIST

We have a very talented group of IB students in this final year of IB. Most are on track to complete the program with success.

We had our first virtual IB Parent meeting on Wed. Oct. 7 with most parents, and teachers attending.

We have a banquet committee being set up and headed by Mrs. Watrobsky.

Our IB teachers are feeling very positive about the skills and abilities of this group.

I have been registering our students and sharing with parents the changes to the program, the exam schedule and the IB Diploma expectations.

SARASOTA MILITARY ACADEMY  
BOARD MEETING - TUESDAY OCT. 13, 2020

FACULTY REPRESENTATIVE - **HELLEN HARVEY** - FILM TEACHER & MEDIA SPECIALIST

FROM THE TEACHERS

Temperature check. Teachers are:

- exhausted, overwhelmed, frustrated, suffering screen fatigue
- learning a host of new skills that will forever transform teaching
- feeling supported by admin team and PTCC
- our new faculty are reporting that they are having a great start
- appalled that the state is not adjusting state testing requirements
- expressing that teaching both virtual and face to face is impossibly demanding

WISHLISTS - several teachers have been using Amazon Wishlists to share their classroom needs with parents and the community.

CPT. MARKS - Aquarium - wonderful fish are being donated for the aquarium that was won by CPT. Marks

CPT Bauck - Interact club is again working on the Christmas boxes, also making masks and gift bags of toiletries for the homeless, they have also started a vegetable garden

CPT. Patella, our Psychology and Nutrition teacher was gifted a class set of Get Well Soon by one of our Inspire guests Jennifer Wright, she will join the class for an online discussion

CPT. Davis wanted to report how sophisticated her IB English class discussions have been "like a graduate level class".

Maj. Carver had his students make carts and see how fast and far they could go as well as did sun angle experiments outside.

Please visit the SMA Newsletter and SMA Facebook posts that feature all the good things our teachers and students are doing.

SARASOTA MILITARY ACADEMY  
BOARD MEETING - TUESDAY OCT. 13, 2020

LIBRARY REPORT: RESULTS FROM LAST YEAR

2019 - I would like the Board to be aware of the SMA Media Center which has been revitalized over the last 3 years. We have increased student usage by 300%, both in checking out books and using the space for work and study. We added comfortable seating and purchased books both relevant to teens, but also ones that have been requested by students and teachers. We have a healthy film, documentary and professional reading collection.

We have come to the end of our funding and are in a holding pattern. In the future we hope to be able to purchase 8-10 laptops in order to increase and support group research and other literacy activities. We have also received grants from Mrs. Siskel, PTCC and the Education Foundation that helped to build our collection. We train student library assistants, we give media orientations to classes on using the library circulation system and, as the media specialist, I promote all-important research skills to all grade levels - that is a work in progress.

In addition, we put in many hours in organizing a library at the Prep campus, cleaning up the database, and purchasing relevant books and library accessories.

These efforts, at both schools, will be most relevant when it comes to literacy support and school grades as many studies have shown a strong correlation with a vibrant and relevant library program and a trained media specialist and higher school grades and test scores.

Looking forward, we have a lot more to do, funding is key, as is professional development. We would love to have you visit - check us out!

Since this was last written: despite the COVID restrictions, we have been able to keep the media center active - though we had substantial losses in books. We have had a few donations from the Amazon wishlists and from individual donors who are using the matching funds.

Hellen Harvey

# SARASOTA MILITARY ACADEMY

Commandant

801 North Orange Avenue

Sarasota, Florida 34236

13 October 2020

MEMORANDUM FOR GOVERNING BOARD, SARASOTA MILITARY ACADEMY

THROUGH EXECUTIVE DIRECTOR OF SCHOOLS

SUBJECT: Significant Activities Report

## Significant activities past thirty days:

- Continued to implement JROTC team competition guidelines established by Cadet Command and SMA.
- Prep for issue of Army OCP uniform.
- Color Guard in support of the BMX, 11 September @ BMX Track (Tuttle and 12<sup>th</sup> Street).
- September 11 ceremony at High School during formation.
- County rifle competition (postal), 26 September @ Riverview High School.
- Change of Command Ceremony at the Prep School campus during formation on 01 October.
- National level "Orion Virtual Marksmanship" match, 07-08 October,
- County rifle competition (postal), 08 October @ Sarasota High School.
- Start of "Virtual Sarasota County Raider Competition", Sponsored by SMA Raiders.
- "Beret Ceremony" at High School campus during morning formation on 16 October.

## Significant activities next thirty days:

- Continued to implement JROTC team competition guidelines established by Cadet Command and SMA.
- Continue issue of Army OCP uniform.
- Military Ball, tentatively set for 14 November, at the "Grove" in Lakewood Ranch indefinitely postponed until COVID risk becomes minimal.
- Joint Leadership and Academic Bowl (JLAB) teams begin Phase 1 on 01 November.
- Raider Virtual Competition continues.
- Color Guard, Honor Guard and Drumline in support of the Sarasota Yacht Club, 17 October.
- National level "Orion Virtual Marksmanship" matches, 21-22 October and 02-03 November (online).



- Civilian Marksmanship Program State rifle competition (postal option), 04-07 November @ SMA.
- “Best Raider” competition being planned for 5 December, SMA sponsored.
- SMA Raiders planning to compete at Raider National Competition in Georgia on 27 February.

*“One School, Two Campuses”!*

Respectfully,

***Ben Weiss***

Ben Weiss

Lieutenant Colonel (Retired), Special Forces

Commandant

**Sarasota Military Academy**  
**Balance Sheet- By Campus**  
As of August 31, 2020

	HS	Prep	Total
<b>ASSETS</b>			
<b>Current Assets</b>			
<b>Bank Accounts</b>			
1110 Cash and cash equivalents			
1109 Petty Cash	400	400	800
1111 WF Operating Account	117,732		117,732
1113 SMA PTCC Account	11,261		11,261
1117 WF Credit Card Machine	7,127		7,127
1118 WF Business Market Savings	1,893,152		1,893,152
1119 SMA Prep Checking		136,306	136,306
1120 Athletics Account	56,234		56,234
1121 Prep PTCC Account		26,561	26,561
1123 Prep CC Machine		13,235	13,235
1124 SMA Wreaths	34,271		34,271
<b>Total 1110 Cash and cash equivalents</b>	<b>\$ 2,120,178</b>	<b>\$ 176,502</b>	<b>\$ 2,296,680</b>
8-1111 Sport Team Bank Accounts	69,326		69,326
<b>Total Bank Accounts</b>	<b>\$ 2,189,504</b>	<b>\$ 176,502</b>	<b>\$ 2,366,006</b>
<b>Other Current Assets</b>			
1220 Due from Other Governments			
1221 A/R ROTC	23,593		23,593
1222 A/R Due from District	119,290	79,645	198,934
<b>Total 1220 Due from Other Governments</b>	<b>\$ 142,883</b>	<b>\$ 79,645</b>	<b>\$ 222,528</b>
<b>Total Other Current Assets</b>	<b>\$ 142,883</b>	<b>\$ 79,645</b>	<b>\$ 222,528</b>
<b>Total Current Assets</b>	<b>\$ 2,332,387</b>	<b>\$ 256,147</b>	<b>\$ 2,588,534</b>
<b>Fixed Assets</b>			
<b>1300 Fixed Assets</b>			
1310 Land	973,750	7,424,550	8,398,300
1320 Land Improvements	73,227	42,750	115,978
1330 Building & Improvements	11,656,758	2,021,340	13,678,098
1340 Furniture, Fixtures & Equipment	1,648,687	399,636	2,048,323
1350 Motor Vehicles	535,364	232,835	768,199
1370 Capital Lease Equipment	53,300		53,300
<b>1380 Audio-visual Material &amp; Softwar</b>			
1381 Audio-visual Materials	1,504		1,504
1382 Computer Software		97,334	97,334
<b>Total 1380 Audio-visual Material &amp; Softwar</b>	<b>\$ 1,504</b>	<b>\$ 97,334</b>	<b>\$ 98,838</b>
1390 Computer Equipment	148,619	508,409	657,029
<b>Total 1300 Fixed Assets</b>	<b>\$ 15,091,210</b>	<b>\$ 10,726,855</b>	<b>\$ 25,818,065</b>
<b>1550 Accumulated Depreciation</b>			
1329 AD- Land Improvements	(47,709)	(19,329)	(67,038)
1339 AD- Buildings & Improvements	(3,251,143)	(289,172)	(3,540,315)

1349 AD- Furniture, Fixtures & Equip	(1,437,779)	(283,526)	(1,721,304)
1359 AD- Motor Vehicles	(363,202)	(127,730)	(490,933)
1379 AD- Capital Lease Property	(53,300)		(53,300)
1388 AD- Audio-visual Materials	(25)		(25)
1389 AD- Computer Software	(70,719)	(463,480)	(534,199)
1399 AD - Audio Visual	(677)		(677)
<b>Total 1550 Accumulated Depreciation</b>	<b>\$ (5,224,554)</b>	<b>\$ (1,183,238)</b>	<b>\$ (6,407,792)</b>
<b>Total Fixed Assets</b>	<b>\$ 9,866,656</b>	<b>\$ 9,543,617</b>	<b>\$ 19,410,273</b>
<b>Other Assets</b>			
1625 Due From SMA Prep - Long-term	2,359,562	(2,359,562)	0
1626 Due from Foundation	152,029		152,029
<b>Total Other Assets</b>	<b>\$ 2,511,590</b>	<b>\$ (2,359,562)</b>	<b>\$ 152,029</b>
<b>TOTAL ASSETS</b>	<b>\$ 14,710,633</b>	<b>\$ 7,440,202</b>	<b>\$ 22,150,835</b>
<b>LIABILITIES AND EQUITY</b>			
<b>Liabilities</b>			
<b>Current Liabilities</b>			
<b>Accounts Payable</b>			
2120 Accounts Payable	41,843	25,279	67,122
<b>Total Accounts Payable</b>	<b>\$ 41,843</b>	<b>\$ 25,279</b>	<b>\$ 67,122</b>
<b>Credit Cards</b>			
<b>2150 Wells Fargo Visa CC</b>			
2151 Carmen Diaz	33		33
2152 Stephen Kok	48,759		48,759
2155 Kevin Nasby	1,211		1,211
2156 Christina Bowman	894		894
2163 Amy Mazner	118		118
2164 Donna Hoefer HS	71		71
<b>Total 2150 Wells Fargo Visa CC</b>	<b>\$ 51,086</b>	<b>\$ -</b>	<b>\$ 51,086</b>
<b>2180 Wells Fargo SMA Prep Visa CC</b>			
2183 Stephen Kok		26,401	26,401
2184 Matthew Freddes		317	317
2185 Rebecca Morris		3,830	3,830
2186 Betty Bultemeier		769	769
2187 Tom Vara		958	958
2191 Lisa Currie		530	530
<b>Total 2180 Wells Fargo SMA Prep Visa CC</b>	<b>\$ -</b>	<b>\$ 32,804</b>	<b>\$ 32,804</b>
<b>Total Credit Cards</b>	<b>\$ 51,086</b>	<b>\$ 32,804</b>	<b>\$ 83,890</b>
<b>Other Current Liabilities</b>			
2110 Accrued Payroll			
2112 Accrued Payroll	227,860	192,571	420,432
<b>Total 2110 Accrued Payroll</b>	<b>\$ 227,860</b>	<b>\$ 192,571</b>	<b>\$ 420,432</b>
2170 Accrued Payroll Liabilities	9,038	7,915	16,953
<b>2200 Other Current Liabilities</b>			
2230 Current Portion of LTD	895,038	376,589	1,271,627
<b>Total 2200 Other Current Liabilities</b>	<b>\$ 895,038</b>	<b>\$ 376,589</b>	<b>\$ 1,271,627</b>
8-2290 Funds Held on Behalf of Others	69,326		69,326
<b>Total Other Current Liabilities</b>	<b>\$ 1,201,263</b>	<b>\$ 577,075</b>	<b>\$ 1,778,337</b>

<b>Total Current Liabilities</b>	<b>\$ 1,294,192</b>	<b>\$ 635,158</b>	<b>\$ 1,929,349</b>
<b>Long-Term Liabilities</b>			
<b>2320 Bonds Payable</b>			
2323 Educational Bond - 2012	4,288,000		4,288,000
2326 Prep Bond Payable - \$7.5M		5,938,976	5,938,976
2327 Prep Bond Payable - \$1M		801,569	801,569
<b>Total 2320 Bonds Payable</b>	<b>\$ 4,288,000</b>	<b>\$ 6,740,545</b>	<b>\$ 11,028,545</b>
2330 Accrued Vacation	18,307		18,307
2340 SBA Loan	1,166,054		1,166,054
2380 Interest Rate Swap	725,679		725,679
<b>Total Long-Term Liabilities</b>	<b>\$ 6,198,040</b>	<b>\$ 6,740,545</b>	<b>\$ 12,938,585</b>
<b>Total Liabilities</b>	<b>\$ 7,492,232</b>	<b>\$ 7,375,703</b>	<b>\$ 14,867,935</b>
<b>Equity</b>			
3010 Invested In Capital Assets, Net	2,805,092	2,354,626	5,159,718
3020 Temporarily Restricted Net Asse	62,234	17,552	79,786
3030 Unrestricted Net Assets	4,372,134	(2,393,599)	1,978,535
<b>Net Income</b>	<b>(21,059)</b>	<b>85,922</b>	<b>64,862</b>
<b>Total Equity</b>	<b>\$ 7,218,401</b>	<b>\$ 64,500</b>	<b>\$ 7,282,900</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$ 14,710,633</b>	<b>\$ 7,440,202</b>	<b>\$ 22,150,835</b>

Wednesday, Sep 30, 2020 03:41:09 AM GMT-7 - Accrual Basis

**Sarasota Military Academy**  
**Profit and Loss - Monthly - By Campus**  
**August 2020**

	HS	Prep	Total
<b>Income</b>			
3100 Federal Direct	23,593		23,593
3300 Revenue from State Sources	415,499	366,572	782,070
3400 Revenue from Local Sources	146,978	123,010	269,988
<b>Total Income</b>	<b>\$ 586,070</b>	<b>\$ 489,582</b>	<b>\$ 1,075,652</b>
<b>Gross Profit</b>	<b>\$ 586,070</b>	<b>\$ 489,582</b>	<b>\$ 1,075,652</b>
<b>Expenses</b>			
4100 Salaries	329,048	245,013	574,062
4200 Employee Benefits	88,714	72,519	161,233
4300 Purchased Services	65,686	42,496	108,182
4400 Energy Services	7,051	4,879	11,930
4500 Materials & Supplies	23,231	6,434	29,665
4600 Capital Outlay	14,693	13,601	28,294
4700 Other Expenses	74,657	35,002	109,658
<b>Total Expenses</b>	<b>\$ 603,081</b>	<b>\$ 419,944</b>	<b>\$ 1,023,025</b>
<b>Net Operating Income</b>	<b>\$ (17,011)</b>	<b>\$ 69,638</b>	<b>\$ 52,627</b>
<b>Net Income</b>	<b>\$ (17,011)</b>	<b>\$ 69,638</b>	<b>\$ 52,627</b>

**Sarasota Military Academy**  
**Profit and Loss - YTD - By Campus**  
**July - August, 2020**

	HS	Prep	Total
<b>Income</b>			
3100 Federal Direct	41,793		41,793
3300 Revenue from State Sources	804,848	709,964	1,514,812
3400 Revenue from Local Sources	311,687	250,499	562,187
<b>Total Income</b>	<b>\$ 1,158,329</b>	<b>\$ 960,464</b>	<b>\$ 2,118,792</b>
<b>Gross Profit</b>	<b>\$ 1,158,329</b>	<b>\$ 960,464</b>	<b>\$ 2,118,792</b>
<b>Expenses</b>			
4100 Salaries	658,830	485,914	1,144,745
4200 Employee Benefits	151,423	120,362	271,785
4300 Purchased Services	151,011	119,515	270,526
4400 Energy Services	14,396	9,847	24,244
4500 Materials & Supplies	40,692	14,493	55,184
4600 Capital Outlay	41,550	56,828	98,378
4700 Other Expenses	121,485	67,583	189,068
<b>Total Expenses</b>	<b>\$ 1,179,388</b>	<b>\$ 874,542</b>	<b>\$ 2,053,930</b>
<b>Net Operating Income</b>	<b>\$ (21,059)</b>	<b>\$ 85,922</b>	<b>\$ 64,862</b>
<b>Net Income</b>	<b>\$ (21,059)</b>	<b>\$ 85,922</b>	<b>\$ 64,862</b>

# Cash Statement of Operations- Monthly (08-2020)

Monthly August	Total	Operating	Capital
3191 · ROTC	23,593	23,593	0
3226 · Title II \$	0	0	0
3227 · Title IV \$	0	0	0
3230 · IDEA Revenue	0	0	0
3310 · Florida Ed. Fin. Program (FTE)	529,158	529,158	0
3320 · Proration to Appropriation	0	0	0
3330 · State Categorical Instructional	8,536	8,536	0
3344 · Discretionary Lottery	0	0	0
3361 · School Recognition Funds	0	0	0
3368 · Safe Schools Allocation	6,895	6,895	0
3373 · Reading Programs	4,555	4,555	0
3374 · Supplemental Academic Inst	22,603	22,603	0
3376 · Digital Classroom Allocation	278	278	0
3396 · Classroom for Kids	100,226	100,226	0
3397 · Charter School Capital Outlay	59,637	0	59,637
3399 · Other Misc State Revenue	50,182	50,182	0
3411 · District Schools Taxes	251,873	251,873	0
3413 · District 1.5 Millage	0	0	0
3430 · Interest Inc. (Invest. & Accts)	19	19	0
3440 · Gifts, Grants & Bequests	212	212	0
3455 · Vending Revenue	55	55	0
3490 · Misc Local Sources	17,829	17,829	0
3741 · Insurance Loss Recovery	0	0	0
<b>Total Income</b>	<b>1,075,651</b>	<b>1,016,014</b>	<b>59,637</b>
4100 · Salaries (plus stipends)	512,793	512,793	0
4110 · Admin Salaries	61,269	61,269	0
4140 · Adjunct Faculty & Subs	0	0	0
4210 · Retirement Benefits	58,863	58,863	0
4220 · SS & Medicare	42,813	42,813	0
4230 · Employee Insurance	52,803	52,803	0
4240 · Worker's Compensation	583	583	0
4250 · Unemployment Compensation	67	67	0
4291 · Employee Medical Reimburse.	5,147	5,147	0
4292 · Employee Training & Seminars	958	958	0
4293 · Other Employee Benefits	0	0	0
4310 · Professional & Technical Serv.	41,235	41,235	0
4320 · Insurance	24,092	24,092	0
4330 · Travel	0	0	0
4350 · Repairs & Maintenance	5,890	5,890	0
4360 · Lease Costs	17,207	17,207	0
4370 · Comm. (Postage, Phone)	7,756	7,756	0
4380 · Water & Sewer	3,299	3,299	0
4390 · Other Purchased Services	8,703	8,703	0
4392 · Dual Enrollment Fees	0	0	0
4430 · Electricity	11,587	11,587	0
4450 · Fuel (Gasoline)	76	76	0
4460 · Fuel (Diesel)	267	267	0
4510 · Supplies - Classroom	3,707	3,707	0
4520 · Textbooks	4,199	4,199	0
4521 · Textbooks - Dual Enrollment	8,075	8,075	0
4530 · Periodicals	0	0	0
4570 · Food	1,469	1,469	0
4590 · Other Materials & Supplies	12,215	12,215	0
4610 · Library Books	0	0	0
4622 · Non Capitalized A/V Materials	1,099	1,099	0
4642 · Non Capitalized FFE	4,119	4,119	0
4644 · Non Capitalized PC (Hardware)	41	41	0
4651 · Buses (Trip Charges)	1,201	1,201	0
4692 · Non Capitalized Software	21,834	21,834	0
4720 · Interest	36,339	36,339	0
4730 · Taxes, Dues & Fees	15,877	15,877	0
4740 · Legal Fees/Settlements	0	0	0
4760 · Sports & Recreation	3,913	3,913	0
4765 · Donations to Foundation	0	0	0
Capital Purchases	12,854	0	12,854
4780 · Depreciation Expenses	0	0	0
Debt Service	52,050	0	52,050
4810 · Loss on Disposition of Assets	0	0	0
4890 · Amortization of bond Discount	0	0	0
4790 · Misc Expenses	0	0	0
<b>Total Expenses</b>	<b>1,034,400</b>	<b>969,496</b>	<b>64,904</b>
	<b>41,251</b>	<b>46,518</b>	<b>-5,267</b>

# Cash Statement of Operations- YTD (PE 08-31-20)

YTD Through August	Total	Operating	Capital
3191 · ROTC	41,793	41,793	0
3226 · Title II \$	0	0	0
3227 · Title IV \$	0	0	0
3230 · IDEA Revenue	0	0	0
3310 · Florida Ed. Fin. Program (FTE)	1,059,084	1,059,084	0
3320 · Proration to Appropriation	0	0	0
3330 · State Categorical Instructional	17,090	17,090	0
3344 · Discretionary Lottery	0	0	0
3361 · School Recognition Funds	0	0	0
3368 · Safe Schools Allocation	13,749	13,749	0
3373 · Reading Programs	9,113	9,113	0
3374 · Supplemental Academic Inst	45,250	45,250	0
3376 · Digital Classroom Allocation	556	556	0
3396 · Classroom for Kids	200,514	200,514	0
3397 · Charter School Capital Outlay	119,274	0	119,274
3399 · Other Misc State Revenue	50,182	50,182	0
3411 · District Schools Taxes	507,165	507,165	0
3413 · District 1.5 Millage	29,478	0	29,478
3430 · Interest Inc. (Invest. & Accts)	37	37	0
3440 · Gifts, Grants & Bequests	374	374	0
3455 · Vending Revenue	118	118	0
3490 · Misc Local Sources	25,014	25,014	0
3741 · Insurance Loss Recovery	0	0	0
<b>Total Income</b>	<b>2,118,791</b>	<b>1,970,039</b>	<b>148,752</b>
4100 · Salaries (plus stipends)	1,024,291	1,024,291	0
4110 · Admin Salaries	120,454	120,454	0
4140 · Adjunct Faculty & Subs	0	0	0
4210 · Retirement Benefits	65,064	65,064	0
4220 · SS & Medicare	85,234	85,234	0
4230 · Employee Insurance	105,848	105,848	0
4240 · Worker's Compensation	3,100	3,100	0
4250 · Unemployment Compensation	67	67	0
4291 · Employee Medical Reimburse.	10,794	10,794	0
4292 · Employee Training & Seminars	1,678	1,678	0
4293 · Other Employee Benefits	0	0	0
4310 · Professional & Technical Serv.	83,099	83,099	0
4320 · Insurance	80,418	80,418	0
4330 · Travel	0	0	0
4350 · Repairs & Maintenance	13,397	13,397	0
4360 · Lease Costs	52,376	52,376	0
4370 · Comm. (Postage, Phone)	18,407	18,407	0
4380 · Water & Sewer	5,387	5,387	0
4390 · Other Purchased Services	17,442	17,442	0
4392 · Dual Enrollment Fees	0	0	0
4430 · Electricity	23,844	23,844	0
4450 · Fuel (Gasoline)	114	114	0
4460 · Fuel (Diesel)	285	285	0
4510 · Supplies - Classroom	8,015	8,015	0
4520 · Textbooks	12,192	12,192	0
4521 · Textbooks - Dual Enrollment	8,075	8,075	0
4530 · Periodicals	810	810	0
4570 · Food	1,627	1,627	0
4590 · Other Materials & Supplies	24,465	24,465	0
4610 · Library Books	0	0	0
4622 · Non Capitalized A/V Materials	1,578	1,578	0
4642 · Non Capitalized FFE	4,282	4,282	0
4644 · Non Capitalized PC (Hardware)	44,259	44,259	0
4651 · Buses (Trip Charges)	1,201	1,201	0
4692 · Non Capitalized Software	47,057	47,057	0
4720 · Interest	60,260	60,260	0
4730 · Taxes, Dues & Fees	17,673	17,673	0
4740 · Legal Fees/Settlements	0	0	0
4760 · Sports & Recreation	4,077	4,077	0
4765 · Donations to Foundation	0	0	0
Capital Purchases	50,924	0	50,924
4780 · Depreciation Expenses	0	0	0
Debt Service	104,549	0	104,549
4810 · Loss on Disposition of Assets	0	0	0
4890 · Amortization of bond Discount	0	0	0
4790 · Misc Expenses	0	0	0
<b>Total Expenses</b>	<b>2,102,343</b>	<b>1,946,870</b>	<b>155,473</b>
	<b>16,448</b>	<b>23,169</b>	<b>-6,721</b>

# Sarasota Military Academy

## BUDGET VS. ACTUALS: FY21- BOARD APPROVED BUDGET - FY21 P&L

July - August, 2020

2 months in we should be at 16.67%

	TOTAL		
	ACTUAL	BUDGET	% OF BUDGET
<b>Income</b>			
3100 Federal Direct			
3191 R.O.T.C.	41,792.96	290,191.00	14.40 %
<b>Total 3100 Federal Direct</b>	<b>41,792.96</b>	<b>290,191.00</b>	<b>14.40 %</b>
3200 Federal Through State & Local			
3226 Title II \$		32,114.00	
3227 Title IV \$		16,814.00	
3230 IDEA Revenue		63,562.00	
3299 Miscellaneous Federal		1,893,092.00	
<b>Total 3200 Federal Through State &amp; Local</b>		<b>2,005,582.00</b>	
3300 Revenue from State Sources			
3310 FL Education Finance Prog- FEFP	1,059,084.00	6,404,331.00	16.54 %
3320 Proration to Appropriation	0.00		
3330 State Categorical Instructional	17,090.00	104,397.00	16.37 %
3368 Safe Schools Allocation	13,749.00	83,738.00	16.42 %
3373 Reading Programs	9,113.00	56,244.00	16.20 %
3374 Supplemental Academic Inst	45,250.00	272,869.00	16.58 %
3376 Digital Classroom Allocation	556.00	8,553.00	6.50 %
3396 Classroom for Kids	200,514.00	1,209,760.00	16.57 %
3397 Charter School Capital Outlay	119,274.00	674,847.00	17.67 %
3399 Other Miscellaneous State Reven	AR of \$50K of the Esser Grant 50,182.48	208,936.00	24.02 %
<b>Total 3300 Revenue from State Sources</b>	<b>1,514,812.48</b>	<b>9,023,675.00</b>	<b>16.79 %</b>
3400 Revenue from Local Sources			
3410 Taxes			
3411 District Schools Taxes	507,165.00	2,993,576.00	16.94 %
3413 1.5 Millage Capital \$	1.5 Millage Funds not released until Dec. 29,478.01	333,750.00	8.83 %
<b>Total 3410 Taxes</b>	<b>536,643.01</b>	<b>3,327,326.00</b>	<b>16.13 %</b>
3430 Interest, Including Invest Prof			
3435 Interest on Checking	37.13	338.00	10.99 %
<b>Total 3430 Interest, Including Invest Prof</b>	<b>37.13</b>	<b>338.00</b>	<b>10.99 %</b>
3440 Gifts, Grants & Bequests		136,269.00	
3441 Donations			
3442 Unrestricted	374.46		
3445 Temporarily Restricted Donations from Foundation	0.00		
<b>Total 3441 Donations</b>	<b>374.46</b>		
<b>Total 3440 Gifts, Grants &amp; Bequests</b>	<b>374.46</b>	<b>136,269.00</b>	<b>0.27 %</b>
3455 Vending Revenue	118.38	1,592.00	7.44 %
3490 Miscellaneous Local Sources	25,013.61	564,866.00	4.43 %
<b>Total 3400 Revenue from Local Sources</b>	<b>562,186.59</b>	<b>4,030,391.00</b>	<b>13.95 %</b>
<b>Total Income</b>	<b>\$2,118,792.03</b>	<b>\$15,349,839.00</b>	<b>13.80 %</b>
<b>GROSS PROFIT</b>	<b>\$2,118,792.03</b>	<b>\$15,349,839.00</b>	<b>13.80 %</b>



	TOTAL			
	ACTUAL	BUDGET	% OF BUDGET	
<b>Expenses</b>				
4100 Salaries	<b>1,144,744.73</b>	<b>7,548,532.00</b>	<b>15.17 %</b>	
4200 Employee Benefits				
4210 Retirement	Light payroll in July; heavy payroll in June	65,064.17	728,853.00	8.93 %
4220 FICA		85,233.54	577,463.00	14.76 %
4230 Group Insurance		105,848.44	683,445.00	15.49 %
4240 Worker's Compensation		3,100.00	44,592.00	6.95 %
4250 Unemployment Compensation	Heavy first half of the year; light 2nd half	67.10	3,459.00	1.94 %
4290 Other Employee Benefits				
4291 Employee Medical Reimbursement		10,794.00	69,319.00	15.57 %
4292 Employee Training & Seminars		1,678.00	8,210.00	20.44 %
4293 Other Employee Benefits	This will not be disbursed until late spring: Remainder of raise.		64,360.00	
<b>Total 4290 Other Employee Benefits</b>		<b>12,472.00</b>	<b>141,889.00</b>	<b>8.79 %</b>
<b>Total 4200 Employee Benefits</b>		<b>271,785.25</b>	<b>2,179,701.00</b>	<b>12.47 %</b>
4300 Purchased Services				
4310 Professional & Technical Serv		83,099.04	770,228.00	10.79 %
4320 Insurance and Bond Premiums	Heavy payments up front; None in June	80,418.00	258,985.00	31.05 %
4330 Travel			3,240.00	
4350 Repairs & Maintenance		13,396.78	99,760.00	13.43 %
4360 Rentals	Final \$18K lease payment for iPads with other rentals.	52,376.23	230,101.00	22.76 %
4370 Communications		18,406.65	93,832.00	19.62 %
4380 Public Utility Services		5,386.82	53,102.00	10.14 %
4390 Other Purchased Services		17,442.00	102,186.00	17.07 %
4392 Dual Enrollment Charge		0.00	92,725.00	0.00 %
<b>Total 4390 Other Purchased Services</b>		<b>17,442.00</b>	<b>194,911.00</b>	<b>8.95 %</b>
<b>Total 4300 Purchased Services</b>		<b>270,525.52</b>	<b>1,704,159.00</b>	<b>15.87 %</b>
4400 Energy Services				
4430 Electricity		23,844.25	193,514.00	12.32 %
4450 Gasoline		113.88	2,446.00	4.66 %
4460 Diesel Fuel	No buses in July and August...	285.40	59,510.00	0.48 %
<b>Total 4400 Energy Services</b>		<b>24,243.53</b>	<b>255,470.00</b>	<b>9.49 %</b>
4500 Materials & Supplies				
4510 Supplies		8,014.81	131,575.00	6.09 %
4520 Textbooks	Heavy textbooks at beginning of the year...	12,192.23	28,454.00	42.85 %
4521 DE Textbooks	2 major charges a year; fall and spring.	8,074.83	17,261.00	46.78 %
<b>Total 4520 Textbooks</b>		<b>20,267.06</b>	<b>45,715.00</b>	<b>44.33 %</b>
4530 Periodicals		810.44	1,967.00	41.20 %
4570 Food		1,627.39	19,076.00	8.53 %
4590 Other Materials & Supplies		24,464.71	130,742.00	18.71 %
<b>Total 4500 Materials &amp; Supplies</b>		<b>55,184.41</b>	<b>329,075.00</b>	<b>16.77 %</b>
4600 Capital Outlay				
4610 Library Books			3,111.00	
4620 Audio-visual (AV) Materials				
4622 Noncapitalized AV Materials		1,578.40	4,812.00	32.80 %
<b>Total 4620 Audio-visual (AV) Materials</b>		<b>1,578.40</b>	<b>4,812.00</b>	<b>32.80 %</b>
4640 Furniture, Fixtures & Equipment				
4642 Noncapitalized F,F & Equipment		4,281.99	17,554.00	24.39 %

		TOTAL		
		ACTUAL	BUDGET	% OF BUDGET
4644 Noncapitalized Computer Hardwar	Large Chrome book order	44,259.16	147,111.00	30.09 %
<b>Total 4640 Furniture, Fixtures &amp; Equipment</b>		<b>48,541.15</b>	<b>164,665.00</b>	<b>29.48 %</b>
4650 Motor Vehicles				
4651 Buses	No buses in July and August..	1,201.36	20,752.00	5.79 %
<b>Total 4650 Motor Vehicles</b>		<b>1,201.36</b>	<b>20,752.00</b>	<b>5.79 %</b>
4690 Computer Software				
4692 Noncapitalized Software	Renewals fall at the beginning of the year.	47,057.42	104,196.00	45.16 %
<b>Total 4690 Computer Software</b>		<b>47,057.42</b>	<b>104,196.00</b>	<b>45.16 %</b>
<b>Total 4600 Capital Outlay</b>		<b>98,378.33</b>	<b>297,536.00</b>	<b>33.06 %</b>
4700 Other Expenses				
4720 Interest		60,259.56	424,928.00	14.18 %
4730 Taxes, Dues and Fees		17,673.11	93,757.00	18.85 %
4760 Sports and Recreation	Delayed opening of school. No activities.	4,077.11	193,893.00	2.10 %
4780 Depreciation Expense		107,058.14	643,884.00	16.63 %
<b>Total 4700 Other Expenses</b>		<b>189,067.92</b>	<b>1,356,462.00</b>	<b>13.94 %</b>
<b>Total Expenses</b>		<b>\$2,053,929.69</b>	<b>\$13,670,935.00</b>	<b>15.02 %</b>
NET OPERATING INCOME		<b>\$64,862.34</b>	<b>\$1,678,904.00</b>	<b>3.86 %</b>
NET INCOME		<b>\$64,862.34</b>	<b>\$1,678,904.00</b>	<b>3.86 %</b>

The SMA Prep PTCC had its first board meeting since February 2020 to plan for the 2020-2021 school year. The new board was elected, the new budget was approved. The PTCC has a few events planned for the school year. We will be hosting a Halloween dress down day on Friday, October 30, 2020. The cadets will be able to wear a costume to school on this day. We are also about to start the Der Dutchman Pie Voucher fundraiser. This event has been very successful in the past for the Prep PTCC. As the dress codes have changed for the school which allows the Cadets to wear a spirit shirt on Fridays, the PTCC has added many colors of shirts available. The response from the SMA Family has been tremendous. We have already placed several reorders to date. Lastly, the Prep PTCC approved two grants to the Raiders to help with costs for the Raisers Rise and Run 5K and well as the photography class to purchase two additional cameras.

## **Read Ahead Notes from PTCC for Tuesday, September 8, 2020 Board Meeting**

**Welcome Back everyone and thank you for supporting SMA! My name is Juanita Cedillo and am the new President for the PTCC this school year. Although I respect ranks, positions, and titles, I am not a fan of being associated with a label. My mission this year is to have PTCC board members work as a team, and not focus on our positions. We will work together for the best cause there is, and that is our SMA Cadets and Staff! I am excited to be part of this and hope to make SMA proud!**

**With Covid-19 we will manage our meetings a bit differently this year. We will be doing open meetings quarterly as stated in our bylaws. These meetings will be done through Facebook Live. Our first meeting open to all will be on October 13<sup>th</sup>, 2020. Board members of the PTCC will still be meeting once a month.**

**We are currently interviewing parents for the Vice President, Secretary, Social Media Parent Representative, Community Outreach Parent Representative, and a Volunteer Coordinator. Our goal is to have the Vice President, Secretary, and Volunteer Coordinator positions filled by end of week. We would like to leave the other positions available in hopes that when the new semester starts we will have more cadets returning to school. Therefore, hopefully having more parent involvement.**

**There have been several bulletins sent out in the SMA Weekly to become a member of the PTCC. We've had a decent response. SFC Angela Cohen has been a monumental help in this endeavor! Our goal is to make our PTCC grow and bridge the gap between the different cultures that exist on our campus! After all, we are one.**

**Our first Spirit Wear sale of the year was during Freshman Bootcamp. Which thanks to Chief Munoz and Colonel Fout we were able to make it happen. Between the two days, we sold \$1800 in merchandise. We will be using our Facebook Page as a way to sell the Spirit Wear. We hope to generate funds through these sales, so we can provide as many grants as possible! Sky is the limit for our soaring Eagles!**

**Although, there are still a lot of unforeseen and unknowns due to our current situation, we are excited for the 2020-2021 school year!**

## **Read Ahead Notes from PTCC for Tuesday, October 13, 2020 Board Meeting**

**We have had some Spooktacular weeks with the High School's PTCC board! Sorry...had to put a little fun in there. The PTCC has filled most of its positions. Member names and positions are as follows:**

**Brenda Canales – Volunteer Coordinator  
Jorge Cedillo – Merchandise Coordinator  
Captain Katherine Martin – Staff Representative  
Maria Bankuty – Treasurer  
Tara Ehrmann – Secretary  
Susan Hartman – Vice President  
Juanita Cedillo - President**

**We will be having our first meeting open to all today, Tuesday, October 13 at 6pm Eastern time. Hope you're available to join us. Board members of the PTCC will continue to meet throughout the school year once a month.**

**On September 25, 2020 the PTCC catered lunch to all SMA staff. We wanted to show them how appreciative we are of all that they are doing. Mr. Jason Kazbour owner of Bubbaque's on State Road 70 in Bradenton, Florida is a dear friend of mine and was able to cater the lunch with a budget we set. We have plans to surprise staff here and there and put a smile on their faces.**

**On September 29, 2020 all members attended our Budget Meeting. With the exception of Captain Katherine Martin, who we intentionally left out. As one of the topics to be discussed was budgeting for Staff Surprises. We truly apologize for leaving her out, but don't want to ruin any surprises coming her way. In reference to our Budget for the school year, we have to be realistic and adapt to the changes and effects caused by Covid-19. Due to Covid-19 we are not expecting to have the proceeds normally attained from fundraisers. Many difficult and heartbreaking cut backs had to be made. However, we are hopeful and determined to surpass our Budget for this school year and bring in more than anticipated. Our proposed Budget for 2020-2021 school year is attached.**

**Our Facebook Page and excerpts in the Eagle Weekly are ways the PTCC is promoting events and reaching out to our SMA families. We hope that our Facebook Page followers will grow.**

**We are ready to overcome any challenges that may come our way and make the best of it! After all we are Eagles and therefore are fierce who attain victory!**

**Respectfully – SMA High School's PTCC Board**

Incoming funds	2019-2020 proposed	2019-2020 Actual	2020-2021 Proposed
Cash Bash/Giving Challenge	0.00		Rafael
WAA	9,000.00	11,176.67	7000
Merchandise Sales	15,000.00	13,647.01	8000
Food Sales at Cash Bash			
other fundraiser/dressdown			1000
Concession stands			
<b>SUB TOTAL</b>	<b>24,000.00</b>	<b>24,823.68</b>	<b>16,000</b>
<b>EXPENSES</b>			
Open House	50.00		
Veteran's Staff Luncheon	500.00	247.56	250
prizes for WWA winners	200.00	200.00	200
Staff Holiday Lunch	150.00		150
FSA Prep Lunch Crunch	230.00		
8th grade visit	400.00		300
Pizza party for toys for tots	60.00		
Principal Appreciation	0.00		
Staff Appreciation Cinco De Mayo Luncheon	700.00	2,125.00	700
SGM Richardson Memorial Drill Meet-Lunch for all Grades	0.00		
Concession stand	0.00		
Outstanding Cadet		100.00	
Mr. SMA	0.00	1,176.00	
Eagle Awards	2,000.00		
Grants	12,000.00	12,262.80	7500
Ball and Shoe	0.00	1,235.08	
BSN Sports for Hoodies	0.00		
Print My T's	0.00	4,720.20	
OTB all Merchandise	10,000.00		4500
Purchasing checks for PTCC			
Booker promotions		560.67	
PTCC Prep/WWA Tshirts		1,018.38	750
Blink shirts		1,326.50	750
Sam's Club (school supplies)		475.48	
Sam's Club Membership			45
<b>SUB TOTAL</b>	<b>26,290.00</b>	<b>25,447.67</b>	<b>15,100</b>
<b>NET TOTAL</b>	<b>(2,290.00)</b>	<b>(623.99)</b>	<b>900</b>

## **Minutes of the Strategic Planning Committee**

**September 30, 2020**

The Strategic Planning Committee convened via Zoom conference at 2:30pm and adjourned at 3:35pm. Members Tom McElheny, Linda Long, Chair Warren Hudson, ex officio SMA Col. Christina Bowman, and guest SMA Foundation Executive Director Rafael Robles attended.

The Committee formulated a statement of **Who We Are**, a **Vision Statement**, and a **Mission Statement** to be submitted to the SMA Board for approval at the October 13, 2020 Board meeting. The three statements are as follows:

### **Who We Are**

Sarasota Military Academy is a nonprofit, tuition-free, public charter school with two unique campuses offering Quality Academics, Character and Leadership Development to students in grades 6-12.

### **Vision**

To equip cadets with the skills, values and education that will enable them to lead productive and fulfilling lives.

### **Mission**

Within a culture where every cadet is highly valued, Sarasota Military Academy is committed to:

- Preparing students for College, Careers, and Citizenship;
- Developing tomorrow's Leaders; and
- Cultivating Character based upon the steadfast values of Honor, Integrity, and Respect.

Respectfully submitted, Warren Hudson, SPC Chair

# Strategic Planning Committee



**Online: Sep. 30, 2020, 2:30 PM**





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