

BOARD AGENDA REPORT

SAN ANGELO INDEPENDENT SCHOOL DISTRICT

DATE: June 17, 2019
SUBJECT: Approval of Bids for the Child Nutrition Dept. for the 2019-20 School Year

BACKGROUND INFORMATION REASON FOR BOARD CONSIDERATION:
Request for Proposals were received from companies pertaining to the direct delivery of produce and other high volume items for the 2019-20 school year.

USDA federal nutritional standards are requiring more fresh fruits and vegetables to be utilized in the school menu plans. Contracting with a supplier for direct delivery of produce and other higher volume products will be more cost effective than to expand warehouse deliveries and personnel units to meet the increased volume of shipments to the school sites. By going with a national company for produce and smart snack purchases it will also allow us to add more variety and preserve the food quality longer.

ADMINISTRATIVE CONSIDERATION/FACTS AND ANSWERS:
As per Board Policy CHC-2 (Local), it is recommended that the Direct Delivery Produce and High Volume Items bid for the 2019-20 school year be awarded to Sysco West Texas.

Tabulations of the bid are attached for reference.

RECOMMENDED BOARD ACTION:
The Administration recommends approval of this bid as presented.

SUBMITTED BY: Michelle Helms, Child Nutrition Director
SUPERVISOR: Dr. Jeff Bright, Assistant Superintendent of Business & Support Services

Approved for presentation to the Board of Education:

Amount: \$1,056,808.06
Budgeted Yes No

Dr. Carl Dethloff
Superintendent of Schools

SAN ANGELO INDEPENDENT SCHOOL DISTRICT
 Child Nutrition Services
 Michelle Helms, Director
 305 Baker, San Angelo, Texas 76903-7030
 Phone (325) 659-3615 Fax (325) 658-4353

Direct Delivery Produce & High Volume RFP #20-16
Bid Tabulation
2019-20 School Year

Company : Sysco West Texas, Lubbock, TX

Chips

Item #	Total Needed	Pack Count	Pack Size	Item Description	Each Price	Case Price	Total Price
1 thru 14	1,183	104	.875 oz	WG chips (#14 baked cheetos)	0.3156	32.82	38,826.06
16	500	8	16 oz	Bulk WGR Crispy corn round chips	1.6550	13.24	6,620.00
17	500	8	16 oz	Bulk Reduced Fat Corn chips	1.9513	15.61	7,805.00
							53,251.06

Frozen Snacks

Item #	Total Needed	Pack Count	Pack Size	Item Description	Each Price	Case Price	Total Price
23 thru 30	1,353	48	2.5 oz	Ice Cream (#27 Fudge Swirl)	0.4513	21.66	29,305.98
31 thru 34	157	60	4 oz	Ice Slush - Assorted	0.3098	18.59	2,918.63
							32,224.61

Entrée Items (AlaCarte)

Item #	Total Needed	Pack Count	Pack Size	Item Description	Each Price	Case Price	Total Price
35 thru 37	400	144	2.79 oz	Tornado Rancho - Assorted	0.5768	83.06	33,224.00
38	50	72	2.4	6" WGR Cheddar Pretzel Bosco Stick	0.3669	26.42	1,321.00
							34,545.00

Breakfast Items

Item #	Total Needed	Pack Count	Pack Size	Item Description	Each Price	Case Price	Total Price
39	120	96	1 oz	Cheerios bowl, RDUC SUG, BWLPK	0.1899	18.23	2,187.60
40	1,400	96	1 oz	Cinnamon Toast Crunch, RDUC SUG, BWLPK	0.1899	18.23	25,522.00
41	750	96	1 oz	Apple Jacks Pouch	0.2423	23.26	17,445.00
42	750	96	1 oz	Froot Loops Pouch	0.2423	23.26	17,445.00
43	50	96	1 oz	Trix, RDUC SUG, BWLPK	0.1899	18.23	911.50
44	500	96	1 oz	Coco Puffs, RDUC SUG, BWLPK	0.1899	18.23	9,115.00
45	100	168	1 oz	Mozzarella String Cheese , 1M/MA PER SERVING	0.1987	33.38	3,338.00
46	999	72	2.29 oz	I/W WGR apple filled strudel	0.4142	29.82	29,790.18
47	999	72	2.29 oz	I/W WGR mini pull apart cinnamon rolls	0.4142	29.82	29,790.18
48	450	72	2.43 oz	I/W WGR Mini bagel with strawberry cream cheese	0.4142	29.82	13,419.00
49	999	72	2.47 oz	I/W WGR mini maple waffle	0.3694	26.60	26,573.40
50	999	72	3.17 oz	I/W WGR mini maple pancake	0.3804	27.39	27,362.61
51	900	100	2.7 oz	WG Cinnamon roll, freezer to oven	0.2698	26.98	24,282.00
52	594	120	1.76 oz	Pastry, Frosted Strawberry Whole Grain 1 Count	0.2944	35.33	20,986.02
53	54	6	64 oz	Bulk packaged yogurt for breakfast parfaits.	4.2417	25.45	1,374.30
54	315	48	4 oz	Portable yogurt, blueberry & strawberry	0.3427	16.45	5,181.75
55	200	60	.92 oz	Cereal Mix, WGR Hot and Spicy flavor	0.3255	19.53	3,906.00
56	200	60	.92 oz	Cereal Mix, WGR Cheddar flavor	0.3255	19.53	3,906.00
57	180	60	1.03 oz	Cereal Mix, WGR Strawberry yogurt flavor	0.3255	19.53	3,515.40
58	45	120	1 oz	I/W WGR granola	0.1973	23.68	1,065.60
59a	180	150	1 oz	I/W WGR graham crackers HONEY	0.1207	18.11	3,259.80
59b	135	150	1 oz	I/W WGR graham crackers CINNAMON	0.1260	18.90	2,551.50
60	450	96	.5 oz	Flat fruit flavored snack, STRAWBERRY	0.2086	20.03	9,013.50
61	450	96	.5 oz	Flat fruit flavored snack, Other flavor	0.2086	20.03	9,013.50
62	450	96	.9 oz	Character shaped fruit flavored snack	0.2506	24.06	10,827.00
							301,781.84

**Direct Delivery Produce & High Volume RFP #20-16
Bid Tabulation
2019-20 School Year**

Company : Sysco West Texas, Lubbock, TX

Produce Items - Produce will be purchased on a net price plus mark up of 4.5%

Item #	Total Needed	Pack Count	Pack Size	Item Description	Each Price	Case Price	Total Price
63	1,800	125	ea	Apple Red Del Xficy Wash Fresh		29.07	52,326.00
64	720	125	ea	Apple Green		41.19	29,656.80
65	1,800	1	40 lb	Banana Fresh Tip Green		20.08	36,144.00
66	180	1	3 lb	Broccoli Floret		11.86	2,134.80
67	72	4	3 lb	Broccoli Floret Iceless		25.88	1,863.36
68	864	1	30# case	Carrot, Whole Baby		25.23	21,796.72
69	180	1	2#	Carrot, Whole Baby		25.23	4,541.40
70	360	1	5 lb	Celery Stick Fresh		14.87	5,353.20
71	864	1	20#	Cucumber Fresh		12.66	10,938.24
72	0	1	5#	Cucumber Fresh		0.00	0.00
73	0	1	50#-55#	Cucumber Fresh		0.00	0.00
74	1,800	138	ea	Orange Fresh		19.20	34,560.00
75	864	138	ea	Pear		35.34	30,533.76
76	0	1	12 ct	Lettuce Romaine Foodservice		0.00	0.00
77	1,260	1	24 ct	Lettuce Romaine Fresh w/Liner		23.18	29,206.80
78	1,728	12	1 pint	Tomato Cherry Fresh		27.60	47,692.80
79	360	1	10 lb	Onions, White Jumbo Fresh		15.37	5,533.20
80	36	1	25 lb	Onions, Yellow Fresh Jumbo		11.17	402.12
81	180	1	5 lb	Pepper, bell		11.06	1,990.80
82	360	1	5 lb	Pepper, jalepeno		10.78	3,880.80
83	1,728	8	2.5 lb	Spinach, fresh		18.35	31,708.80
84	864	8	1 lb	Strawberries, fresh		19.04	16,450.56
85	864	1	5x6	Tomato 1 Layer Fresh		14.86	12,839.04
86	0	1	10 lb	Tomato, Grape Fresh		0.00	0.00
87	432	1	10 lb	Tomato, Cherry Fresh		27.60	11,923.20
88	0	1	4 lb	Grape, Red Seedless Fresh		0.00	0.00
							391,478.40

Bakery Items

Item #	Total Needed	Pack Count	Pack Size	Item Description	Each Price	Case Price	Total Price
89	90	144	1	WGR White 6"Hotdog bun	0.1799	25.91	2,331.90
90	1,225	288	1.250 oz	WGR honey wheat roll dough	0.0720	20.74	25,406.50
91	0	48	4 oz	WGR Muffin Chocolate chip flavor	0.0000	0.00	0.00
92	0	48	4 oz	WGR Muffin Blueberry flavor	0.0000	0.00	0.00
93	105	72	2 oz	WGR Muffin Chocolate chip flavor	0.3289	23.68	2,486.40
94	105	72	2 oz	WGR Muffin Blueberry flavor	0.3289	23.68	2,486.40
95	1,400	240	1.5 oz	WGR, reduced sugar, chocolate chip cookie	0.1722	41.32	57,848.00
96	875	240	1.5 oz	WGR, reduced sugar, sugar cookie	0.1722	41.32	36,155.00
97	280	72	3.2 oz	WGR, I/W 6 count mini powdered sugar dounts	0.4838	34.83	9,752.40
98	280	72	2.75 oz	WGR, I/W 6 count mini chocolate enrobed dounts	0.5038	36.27	10,155.60
99	350	90	1.7 oz	WGR, I/W brownie bite	0.4523	40.71	14,248.50
100	405	70	3.4 oz	WGR, I/W banana bread slice	0.5699	39.89	16,155.45
							177,026.15

Paper Products

Item #	Total Needed	Pack Count	Pack Size	Item Description	Each Price	Case Price	Total Price
23-1310	2,700	500	1	Tray-Styro, Disposal 6Compartment Lunch Tray, Black	0.0493	24.63	66,501.00
							66,501.00

Estimated Total 1,056,808.06

New Products - New Products (Catalog bid) 8% markup

Bids were mailed to six (6) suppliers, three Bidders responded.

Labatt Foodservice responded with a No Bid

Performance Food Group responded with a No Bid

Recommend this bid be awarded to Sysco Food Service as per Board Policy CHC-2 (Local)