

**CABRILLO HIGH SCHOOL**

\_\_\_\_\_  
(NAME OF CLUB)

**SALES ANALYSIS  
2019-2020**

Fund raiser: \_\_\_\_\_ Date of Fund raiser: \_\_\_\_\_

<b>SALES PROJECTION AND SUMMARY</b>		<b>Item #1</b>	<b>Item #2</b>	<b>Item #3</b>	<b>Item #4</b>
<b>PRE-EVENT INFORMATION</b>					
Description of items sold (BBQ, CARWASH TKTS)					
1	Number of individual units to be sold (300 Tkts, 100 sodas etc)				
2	Sale price per item	\$	\$	\$	\$
3	Total revenue potential (line1x2)	\$	\$	\$	\$
<b>POST EVENT INFORMATION</b>					
5	Less items given away (document, ie. 5 BBQ tkts to workers)				
6	Less items lost/stolen (attach documentation)				
7	Less Unsold items on hand (attach count)				
8	Total of Lines 5-7				
9	Multiply sale price by line 8 Total				
10	Calculated revenue from sales (line 3 minus line 9)	\$	\$	\$	\$
11	Actual proceeds from sales (see below)	\$	\$	\$	\$
12	Cash shortage or overage	\$	\$	\$	\$

<b>PROCEEDS FROM SALES</b>		<b>Item #1</b>	<b>Item #2</b>	<b>Item #3</b>	<b>Item #4</b>
1	Total cash count	\$	\$	\$	\$
2	Less change fund	\$	\$	\$	\$
3	Proceeds from sales (line 1-2)	\$	\$	\$	\$

Explanation of differences in cash counts/proceeds: \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

Explanation of differences in projected sales: \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

Profit analysis:  
 Total sales: \_\_\_\_\_  
 (Less) Total expenses: \_\_\_\_\_  
 Profit: \_\_\_\_\_  
 Coach/Advisor sign: \_\_\_\_\_