



## NEWCASTLE ROYAL GRAMMAR SCHOOL

### HUGH FELL

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I currently have a number of consultancy and non-exec roles in addition to running my own business in the North East, which I did for 30 years, before I stepped away from it in 2015.

My skill set helps people recognise what is important to them and then I help them to deliver a strategy that delivers those priorities.

Much of my work is within family-owned businesses and involves decision-making that is focused upon the individuals as opposed to shareholder/institution objectives. Those businesses vary greatly in scale and value, but all of them are *personal* and often have a focus on the next generation.

I am a fellow of the Royal Institute of Chartered Surveyors, an arbitrator and a qualified mediator.

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