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**ADDENDUM #1**  
**RFP #20-002-651 Miscellaneous Voice Services**

1. What are you using them for today? Assuming Centrex , here (JR comment)  
POTS and Centrex lines are used for fax, dial out for monitoring such as HVAC and security alarms, survivability for VOIP phone systems. Elevators and swimming pool emergency lines.
2. Would you consider a managed VOIP hosted solution in lieu of the Centrex service? For example: ATA (analog terminal adapter) devices replace the copper.  
We welcome all options. Please note limitations such as “not suitable for elevator emergency line as not line powered”
3. Approximately, how many DID numbers do you have?  
If this question is related to SIP service, the RFP is looking for service for at least three large school districts plus many smaller districts. DID numbers are not available.
4. Would you have a need for burstable trunks with your PRI service? These are trunks that are available for use, but only used and billed when the standard trunks are all in use.  
Can be proposed as an option.
5. Would you consider a managed VOIP hosted solution in lieu of the PRI service? For example: We offer a managed IP PRI that is a voice over IP solution.  
Can propose as an option but most likely districts will migrate to SIP when replacing PRI circuits.
6. What premise based system are you using your SIP service with today?  
A variety of systems are using SIP services. RFP responses should note limitations.
7. Would you have a need for burstable trunks with your SIP service? These are trunks that are available for use, but only used and billed when the standard trunks are all in use.  
Can be proposed as an option.
8. Would you consider a managed VOIP hosted solution in lieu of the SIP service?  
No.
9. Same as Centrex, what are you using the POTS lines for today? For example: fax, pool, alarm, fire, postage, or elevator.  
Yes, all of those and likely others such as survivability for VOIP phone systems.
10. Would you consider a managed VOIP hosted solution in lieu of the POTS service. For example: ATA (analog terminal adapter) devices to replace the copper fax lines.  
ATA units can be proposed as an option but this RFP is not selecting an overall district phone solution.

11. Can you tell us a little more about the new project with Oakland Schools and what the POTS lines will be used for?  
SIP service will be needed for that project. Any use of POTS would be for survivability.
12. What type data network do you have today?  
Multi gigabit MPLS network and private fiber.
  - a. Any objections to allowing a total voice over IP solution, over your data network, for all of your voice services?  
Not looking for an overall voice solution in this RFP.
13. Does each location have their own data circuit?  
Yes, every location has connectivity to the Internet.
14. Would you entertain a quote for a VOIP fully managed solution?  
No.
  - a. Could we get an approximate count of how many total end users/phones stations are used currently today throughout Wayne County RESA?  
That information is not available. Consortium contracts are used by every school district in Wayne County plus several other counties.
15. Is Wayne County RESA E-Rate funded?  
Wayne RESA does file for E-Rate in Category One. However, Voice Services are no longer eligible under the E-Rate program. This is not an E-Rate compliant RFP.
16. On your proposal form that we will need to use, could there be a line added to allow us to input any discounts, promotions, or credits?  
Please see page 3 below for alternate Attachment #2. Suppliers are not required to use this form; but may do so if they choose.
17. The link provided for the electronic forms is not coming up. When we click on the hyperlink, it takes us back to the main page. Is there another link or site we can use?  
The attachments referenced in #5 (Section C, Proposal Process; pages 4-8) are included in the RFP document (pages 19-33). The link takes you to the electronic copy of the RFP (posted on WCRESA's website)

**Bid Proposal**

*Additional pages may be added as needed to propose alternative solutions*

Supplier: \_\_\_\_\_ Contact: \_\_\_\_\_  
 Address: \_\_\_\_\_ Supplier email: \_\_\_\_\_  
 Phone Number: \_\_\_\_\_ Fax Number: \_\_\_\_\_  
 Supplier web site: \_\_\_\_\_

*\*-this list is a cost summary for each solution proposed in accordance with Schedule A below*

Description	Bid Price
<b>Centrex or equivalent</b>	
Cost per line per month	
Cost per local call	
Minimum number of circuits	
Installation costs	
Proposed contract length	
<b>ISDN PRI</b>	
ISDN PRI with unlimited local and long distance calling price per month	
ISDN PRI by call price per month	
Cost per call - local	
Cost per minute – long distance	
Cost per month per DID	
Minimum number of circuits	
Installation costs	
Proposed contract length	
<b>SIP Trunking</b>	
SIP Trunking – cost per trunk per month with unlimited local and long distance calling	
SIP Trunking – cost per trunk per month, basic service	
Cost per call/per minute	
Cost per month of DID or block price (specify block)	
SIP Trunking – set up Fees/Costs	
Cost per month for optional Internet circuit	
Minimum number of circuits	
Proposed contract length	
<b>Long Distance Service</b>	
Long Distance – cost per minute	
Minimum number of minutes	
Proposed contract length	
<b>POTS Service</b>	
POTS (Plain Old Telephone Service) price per line per month	
Cost per local call	
POTS (Plain Old Telephone Service) price per line per month – unlimited calling	
Installation cost/fees	
Proposed contract length	

Description	Bid Price
<b>Cellular Fax Solution/POTS Replacement – product name</b>	
Provide additional documentation	
Cost per device	
Monthly service fee	
Additional monthly charges (specify)	
Contract terms	

Additional Proposed Services, Discounts, Promotions, etc. (if any):	Price