



## NOTICE OF BID AWARD

March 9, 2020

To Whom It May Concern:

***Re: Notice of contract award for RFP#YESP2020-01 – Catalog and Categorical Discount Bid***

Dear Bidders,

Thank you for submitting proposal in response to RFP#YESP2020-01 – Catalog and Categorical Discount Bid. An evaluation panel, using the weighted criteria outlined in the RFP, has completed its review and scoring of all the proposals we received. YES Prep Public Schools is hereby announcing the contract award to all proposals submitted timely and with all required forms completed and signed are awarded as qualified vendor to make sure that proposals and proposed discounts-if any- will be available to our schools and departments.

No action required at this time. If further negotiations are needed, vendors will be contacted by Purchasing Department. There is no guaranteed amount of business, expressed or implied, to be purchased or contracted for by YES. Purchases for incidental, miscellaneous purchases (not on a current bid) will be made as needed based upon selection, quality, price and service. Individual company terms and conditions are noted on tabulation. Vendors awarded Bid No. RFP#YESP2020-01.

The Initial term of the prospective contract is a period of one (1) year, the initial contract period shall be effective from 03/09/2020 until 03/08/2021 and shall be automatically renewed each year unless terminated by either party. Renewing the contract would imply doing so under the same terms and conditions. The maximum duration of any contract resulting from this procurement is a total of five (5) years. YES Prep Purchasing Department reserve rights to drop any vendor that fails to comply with the Bid's terms and conditions

Regards,

**Kerem KUTUK**  
**Purchasing Manager**

*Attachment:*

*-Catalog and Categorical Discount RFP Tabulation*

## YES Prep 2020-01 – Catalog and Categorical Discount RFP Tabulation

CATEGORY AND VENDOR				PURCHASING COOP INFORMATION											
CATEGORY	VENDOR NAME	Discount	Free Shipping? (Y/N)	EDGAR COMPLIANCE	HCDE	Good Buy	Tex Buy	PCA	1GPA	National IPA	TCPN	TIPS	Allied States	EPIC6	NCPA
Art Supplies	S&S Worldwide	30%	YES												
Art Supplies	Office Depot	VARIES	YES	X						X					
Art Supplies	Lakeshore learning	5%	FREE SHIPPING ON ORDERS OVER \$100. UNDER 100= 15% OF TOTAL ORDER, MINIMUM OF 6.99	X	X	X			X		X	X			
Art Supplies	NASCO	15%	NO	X	X	X			X					X	X
Art Supplies	Blick Art	20%	YES, ORDERS OVER 48.99	X			X								
Art Supplies	Excelligence DBA Discount School Supply	18%	FREE SHIPPING OVER \$99	X		X									
Athletic Equipment/ Supplies	S&S Worldwide	30%	YES												
Athletic Equipment/ Supplies	Lakeshore learning	5%	FREE SHIPPING ON ORDERS OVER \$100. UNDER 100= 15% OF TOTAL ORDER, MINIMUM OF 6.99	X	X	X			X		X	X			
Athletic Equipment/ Supplies	Varsity Spirit Fashions	5%	YES											X	
Athletic Equipment/ Supplies	Excelligence DBA Discount School Supply	18%	FREE SHIPPING OVER \$99	X		X									
Books/ Novels	Perfection Learning	0-30%	NO												
Books/ Novels	Houghton Mifflin Harcourt	0%	NO												
Books/ Novels	KAMICO Instructional Media	0-20%	YES	X	X	X						X	X	X	
Books/ Novels	Lakeshore learning	5%	FREE SHIPPING ON ORDERS OVER \$100. UNDER 100= 15% OF TOTAL ORDER, MINIMUM OF 6.99	X	X	X			X		X	X			
Books/ Novels	Keystone books and media	0-30%	YES	X		X						X			
Books/ Novels	Delaney Education	0-30%	YES	X		X						X			
Books/ Novels	Excelligence DBA Discount School Supply	18%	FREE SHIPPING OVER \$99	X		X									
Books/ Novels	Scholastic	0%-25%	NO 5%	X								X	X		
Books/ Novels	LMCMorrow EAI Education	15%	Free shipping over \$99. \$9 Shipping fee under \$100. Some items excluded from free shipping with minimum.	X	X	X	X					X	X	X	
Books/ Novels	Mackin Educational Resources	12% PRINT 6% E-BOOK	YES	X		X				X	X	X		X	
Books/ Novels	Children's Plus Inc	0-30%	YES	X		X						X			
Books/ Novels	Rainbow book company	0-30%	YES	X		X						X			
Fine Arts	Lakeshore learning	5%	FREE SHIPPING ON ORDERS OVER \$100. UNDER 100= 15% OF TOTAL ORDER, MINIMUM OF 6.99	X	X	X			X		X	X			
Fine Arts	S&S Worldwide	30%	YES												
Audio Visual	Lakeshore learning	5%	FREE SHIPPING ON ORDERS OVER \$100. UNDER 100= 15% OF TOTAL ORDER, MINIMUM OF 6.99	X	X	X			X		X	X			
Audio Visual	B&H	0.2%-25%	YES	X						X					
Audio Visual	Audio Resource Group	25%	YES	X								X	X	X	
Audio Visual	Excelligence DBA Discount School Supply	18%	FREE SHIPPING OVER \$99	X		X									
Bleachers/Grandstands	NO RESPONSE														
Benefits/Health Care Administration	Empyrian	N/A	NO												
Building Materials	NO RESPONSE														
Career & Technology Supplies & Equipment	Finn Scientific	10%	YES	X	X	X						X		X	
Career & Technology Supplies & Equipment	Teaching Systems	0%	NO	X	X										
Career & Technology Supplies & Equipment	Lakeshore learning	5%	FREE SHIPPING ON ORDERS OVER \$100. UNDER 100= 15% OF TOTAL ORDER, MINIMUM OF 6.99	X	X	X			X		X	X			
Career & Technology Supplies & Equipment	Muses3 dba Education Muses	0% (ATTACHED PRICING)	YES												
Career & Technology Supplies & Equipment	NASCO	15%	NO	X	X	X			X		X			X	X
Career & Technology Supplies & Equipment	Bio Corporation	5%	YES ON ORDERS OVER \$250 (NO LIVE PAIL PACKING)	X		X						X			
Career & Technology Supplies & Equipment	B&H	0.2%-25%	YES	X						X					
Career & Technology Supplies & Equipment	Blick Art	20%	YES, ORDERS OVER 48.99	X			X								
Career & Technology Supplies & Equipment	Follett School Solutions	10%	YES	X		X						X			
Career & Technology Supplies & Equipment	Audio Resource Group	25%	YES	X								X	X	X	
College Readiness Software	Muses3 dba Education Muses	0% (ATTACHED PRICING)	YES												
Curriculum and Professional Learning Supplies	Wilson Language Training	0%	NO												
Curriculum and Professional Learning Supplies	Office Depot	VARIES	YES	X						X					
Curriculum and Professional Learning Supplies	Lakeshore learning	5%	FREE SHIPPING ON ORDERS OVER \$100. UNDER 100= 15% OF TOTAL ORDER, MINIMUM OF 6.99	X	X	X			X		X	X			
Curriculum and Professional Learning Supplies	Muses3 dba Education Muses	0% (ATTACHED PRICING)	YES												
Curriculum and Professional Learning Supplies	NASCO	15%	NO	X	X	X			X		X			X	X
Curriculum and Professional Learning Supplies	Project Lead the Way	0%	YES												
Curriculum and Professional Learning Supplies	Lead 4ward	0%	NO												

Curriculum and Professional Learning Supplies	McGraw Hill	0%	NO	X	X							X			
Curriculum and Professional Learning Supplies	Keystone books and media	0-30%	YES	X		X						X			
Curriculum and Professional Learning Supplies	Delaney Education	0-30%	YES	X		X						X			
Curriculum and Professional Learning Supplies	IXL Learning	0-18%	N/A	X		X							X	X	
Curriculum and Professional Learning Supplies	Scholastic	0%-25%	NO 5%	X								X	X		
Curriculum and Professional Learning Supplies	Children's Plus Inc	0-30%	YES	X		X						X			
Curriculum and Professional Learning Supplies	NWEA	0%	N/A - ONLINE PRODUCT												
Curriculum and Professional Learning Supplies	Imagine Learning	0%	YES												
Curriculum and Professional Learning Supplies	Rainbow book company	0-30%	YES	X		X						X			
Band/Cheer/Dance Supplies	Cheerleading Company	0%	NO	X										X	
Band/Cheer/Dance Supplies	A Plus- Leapin Leotards	0%	NO												
Band/Cheer/Dance Supplies	Varsity Spirit Fashions	5%	YES												
Electronics (i.e. drones, robots, TVs, etc.	Office Depot	VARIES	YES	X						X					
Electronics (i.e. drones, robots, TVs, etc.	Teaching Systems	0%	NO	X		X									
Electronics (i.e. drones, robots, TVs, etc.	NASCO	15%	NO	X		X	X		X			X		X	X
Electronics (i.e. drones, robots, TVs, etc.	B&H	0.2%-25%	YES	X						X					
Event Catering Services: Local Restaurant	Pepi Corporation - ALONTI	25%	NO (\$10 DELIVERY + 10%)												
Emergency/Restoration	NO RESPONSE														
Medical/Health/Clinic/Nurse/Trainers Supplies	Office Depot	VARIES		X						X					
Medical/Health/Clinic/Nurse/Trainers Supplies	Bio Corporation	5%	YES ON ORDERS OVER \$250 (NO LIVE PAIL PACKING)	X		X						X			
Medical/Health/Clinic/Nurse/Trainers Supplies	Project Lead the Way	0%	YES												
Household/Industrial Appliances	Office Depot	VARIES	YES	X						X					
Fencing Supplies	NO RESPONSE														
HVAC Supplies & Equipment	NO RESPONSE														
Instructional Materials & Technology	Perfection Learning	0-30%	NO												
Instructional Materials & Technology	Renaissance Learning	0%	YES												
Instructional Materials & Technology	Houghton Mifflin Harcourt	25%	NO												
Instructional Materials & Technology	S&S Worldwide	30%	YES												
Instructional Materials & Technology	Wilson Language Training	0%	NO												
Instructional Materials & Technology	Office Depot	VARIES		X						X					
Instructional Materials & Technology	Teaching Systems	0%	NO	X		X									
Instructional Materials & Technology	KAMICO Instructional Media	0-20%	YES	X		X	X					X	X	X	
Instructional Materials & Technology	Lakeshore learning	5%	FREE SHIPPING ON ORDERS OVER \$100. UNDER 100= 15% OF TOTAL ORDER, MINIMUM OF 6.99	X		X	X			X		X	X		
Instructional Materials & Technology	Muses3 dba Education Muses	0% (ATTACHED PRICING)	YES												
Instructional Materials & Technology	NASCO	15%	NO	X		X	X		X			X		X	X
Instructional Materials & Technology	Bio Corporation	5%	YES ON ORDERS OVER \$250 (NO LIVE PAIL PACKING)	X		X						X			
Instructional Materials & Technology	Hand2Mind	15%	NO	X		X						X	X		
Instructional Materials & Technology	DIDAX	20%	NO	X									X		
Instructional Materials & Technology	McGraw Hill	0%	NO	X		X						X			
Instructional Materials & Technology	Rosen Publishing	15% OFF LIST PRICE	YES	X								X		X	
Instructional Materials & Technology	Keystone books and media	0-30%	YES	X		X						X			
Instructional Materials & Technology	Delaney Education	0-30%	YES	X		X						X			
Instructional Materials & Technology	IXL Learning	0-18%	N/A	X		X							X	X	
Instructional Materials & Technology	Follett School Solutions	10%	YES	X		X						X			
Instructional Materials & Technology	Great Minds	0%													
Instructional Materials & Technology	Audio Resource Group	25%	YES	X								X	X	X	
Instructional Materials & Technology	Excelligence DBA Discount School Supply	18%	FREE SHIPPING OVER \$99	X		X									
Instructional Materials & Technology	Scholastic	0%-25%	NO - 5%	X								X	X		
Instructional Materials & Technology	LPCMorrow EAI Education	15%	Free shipping over \$99. \$9 Shipping fee under \$100. Some items excluded from free shipping with minimum.	X		X	X	X				X	X	X	
Instructional Materials & Technology	Mind Research Institute	0%	N/A - ONLINE PRODUCT												
Instructional Materials & Technology	Mackin Educational Resources	12% PRINT 6% E-BOOK	YES	X		X			X	X		X		X	
Instructional Materials & Technology	NWEA	0%	N/A - ONLINE PRODUCT												
Instructional Materials & Technology	Mastery Education	0%	NO	X		X	X								
Instructional Materials & Technology	Studies Weekly	0-25%	YES	X		X							X	X	
Instructional Materials & Technology	Imagine Learning	0%	YES												
Instructional Materials & Technology	The College Board	0%	YES												
Instructional Materials & Technology	Accelerate Learning	0%- MULTI YEAR SUBSCRIPTIONS MAY HAVE DISCOUNT APPLIED	NO	X		X	X						X		
Intervention Materials & Services	Perfection Learning	0-30%	NO												
Intervention Materials & Services	Wilson Language Training	0%	NO												
Intervention Materials & Services	Teaching Systems	0%	NO	X		X									
Intervention Materials & Services	KAMICO Instructional Media	0-20%	YES	X		X	X					X	X	X	

Intervention Materials & Services	Lakeshore learning	5%	FREE SHIPPING ON ORDERS OVER \$100. UNDER 100= 15% OF TOTAL ORDER, MINIMUM OF 6.99	X	X	X			X		X	X			
Intervention Materials & Services	DIDAX	20%	NO	X									X		
Intervention Materials & Services	IXL Learning	0-18%	N/A	X		X							X	X	
Intervention Materials & Services	Imagine Learning	0%	YES												
Janitorial Supplies & Equipment	S&S Worldwide	30%	YES												
Janitorial Supplies & Equipment	Office Depot	VARIES		X					X						
Library/Media Supplies & Equipment	Perfection Learning	0-30%	NO												
Library/Media Supplies & Equipment	Office Depot	VARIES		X					X						
Library/Media Supplies & Equipment	Lakeshore learning	5%	FREE SHIPPING ON ORDERS OVER \$100. UNDER 100= 15% OF TOTAL ORDER, MINIMUM OF 6.99	X	X	X			X		X	X			
Library/Media Supplies & Equipment	Follett School Solutions	10%	YES	X		X						X			
Lighting Supplies & Equipment	NO RESPONSE														
Locksmith Supplies & Services	NO RESPONSE														
Maintenance Services	NO RESPONSE														
Moving Supplies & Equipment	Office Depot	VARIES		X							X				
Moving Supplies & Equipment	NO RESPONSE														
Painting Supplies & Equipment	NO RESPONSE														
Student Apparel Materials, Supplies	Office Depot	VARIES		X							X				
Student Apparel Materials, Supplies	Winport GROUP	10%	YES												
Student Apparel Materials, Supplies	School Datebooks	0%	NO- 13% OF SUBTOTAL												
Photography Supplies & Equipment	Office Depot	VARIES		X							X				
Photography Supplies & Equipment	B&H	0.2%-25%	YES	X							X				
Playground Supplies & Equipment	S&S Worldwide	30%	YES												
Playground Supplies & Equipment	Lakeshore learning	5%	FREE SHIPPING ON ORDERS OVER \$100. UNDER 100= 15% OF TOTAL ORDER, MINIMUM OF 6.99	X	X	X			X		X	X			
Playground Supplies & Equipment	Excelligence DBA Discount School Supply	18%	FREE SHIPPING OVER \$99	X		X									
Playground Supplies & Equipment	All Play Inc	0%-15% See attachment	NO (PREPAID/ADDED TO INVOICE)	X				X							X
Playground Supplies & Equipment	Playpower	3-10%	NO (PREPAID/ADDED TO INVOICE)												X
Plumbing Supplies & Equipment	NO RESPONSE														
Promotional materials, including Embroidery	Office Depot	VARIES	YES	X							X				
Printing & Signage	NO RESPONSE														
Rentals (i.e. chairs, tables, tents, etc.)	NO RESPONSE														
Roofing Supplies & Equipment	NO RESPONSE														
Safety and Security Services, Supplies	Office Depot	VARIES		X							X				
Science Supplies, Manipulative Kits	S&S Worldwide	30%	YES												
Science Supplies, Manipulative Kits	Office Depot	VARIES		X							X				
Science Supplies, Manipulative Kits	Teaching Systems	0%	NO	X	X										
Science Supplies, Manipulative Kits	Lakeshore learning	5%	FREE SHIPPING ON ORDERS OVER \$100. UNDER 100= 15% OF TOTAL ORDER, MINIMUM OF 6.99	X	X	X			X		X	X			
Science Supplies, Manipulative Kits	NASCO	15%	NO	X	X	X			X		X	X		X	X
Science Supplies, Manipulative Kits	Bio Corporation	5%	YES ON ORDERS OVER \$250 (NO LIVE PAIL PACKING)	X		X						X			
Science Supplies, Manipulative Kits	Project Lead the Way	0%	YES												
Science Supplies, Manipulative Kits	Hand2Mind	15%	NO	X		X					X	X			
Science Supplies, Manipulative Kits	Excelligence DBA Discount School Supply	18%	FREE SHIPPING OVER \$99	X		X									
Science Supplies, Manipulative Kits	LMCMorrow EAI Education	15%	Free shipping over \$99. \$9 Shipping fee under \$100. Some items excluded from free shipping with minimum.	X	X	X	X					X	X	X	
Science Supplies, Manipulative Kits	Accelerate Learning	0%- MULTI YEAR SUBSCRIPTIONS MAY HAVE DISCOUNT APPLIED	NO	X		X	X						X		
Special Education Supplies	Perfection Learning	0-30%	NO												
Special Education Supplies	Houghton Mifflin Harcourt	0%	NO												
Special Education Supplies	Lakeshore learning	5%	FREE SHIPPING ON ORDERS OVER \$100. UNDER 100= 15% OF TOTAL ORDER, MINIMUM OF 6.99	X	X	X			X		X	X			
Special Education Supplies	IXL Learning	0-18%	N/A	X		X							X	X	
Special Education Supplies	Follett School Solutions	10%	YES	X		X						X			
Special Education Supplies	Audio Resource Group	25%	YES									X	X	X	
Special Education Supplies	Public Consulting Group	0%	YES												
Special Education Supplies	Imagine Learning	0%	YES												
Special Education Supplies	The College Board	0%	YES												
Student and Parent Survey, Data analysis	NO RESPONSE														
Student Enrollment and Resource Management	Follett School Solutions	0%	YES	X		X						X			
Staff Development Materials, Supplies	Renaissance Learning	0%	YES												
Staff Development Materials, Supplies	Houghton Mifflin Harcourt	0%	NO												
Staff Development Materials, Supplies	KAMICO Instructional Media	0-20%	YES	X	X	X						X	X	X	
Staff Development Materials, Supplies	Muses3 dba Education Muses	0% (ATTACHED PRICING)	YES												
Staff Development Materials, Supplies	DIDAX	20%	NO	X									X		
Staff Development Materials, Supplies	Scholastic	0%-25%	NO 5%	X								X	X		
Talent, Human Capital Management Systems	NO RESPONSE														
Technology Supplies and Equipment	Office Depot	VARIES	YES	X							X				

Technology	Teaching Systems	0%	NO	X	x										
			FREE SHIPPING ON ORDERS OVER \$100. UNDER 100= 15% OF TOTAL ORDER, MINIMUM OF 6.99												
Technology	Lakeshore learning	5%		X	x	x			x		x	x			
Technology	Audio Resource Group	25%	YES	X								x	x		
Van & Car Rental	PV	0%	NO												
Other Educational Supplies, Software's	Enhanced Laser Products	20%	YES	X	x	x						x		x	
Other Educational Supplies, Software's	Hallmark	15-50%	YES	X	x										
Other Educational Supplies, Software's	Office Depot	VARIES							x						
Other Educational Supplies, Software's	Teaching Systems	0%	NO	X	x										
Other Educational Supplies, Software's	KAMICO Instructional Media	0-20%	YES	X	x	x						x	x	x	
			FREE SHIPPING ON ORDERS OVER \$100. UNDER 100= 15% OF TOTAL ORDER, MINIMUM OF 6.99												
Other Educational Supplies, Software's	Lakeshore learning	5%		X	x	x			x		x	x			
Other Educational Supplies, Software's	B&H	0.2%-25%	YES	X						x					
Other Educational Supplies, Software's	Scholastic	0%-25%	NO 5%	X								x	x		
Other Educational Supplies, Software's	ProUnitas Inc	61%	YES												
Other Educational Supplies, Software's	Education advanced Inc	N/A	N/A												
Other Educational Supplies, Software's	Ellevation Inc	0%	NO	X									x	x	
Other Educational Supplies, Software's	Imagine Learning	0%	YES												
Other Educational Supplies, Software's	The College Board	0%	YES												
Lawn & Landscaping Services	ALPC	7%	NO												
Science Supplies Manipulative Kits	Flinn Scientific	10%	YES	X	x	x						x		x	