

Extraordinary Times Demand Extraordinary Leadership at All Levels

by Dr. Joanne Robinson, CEO International School Leadership

To answer the question to the theme of Tri-Association's upcoming conference in Costa Rica, 'What Matters Most?', educators from around the globe are turning to some common words that seem to capture the sense of urgency everyone is feeling: effective, strategic, quality, essential, performance, innovative, accountability, impact, alignment, coherence, efficacy – and the list goes on.

What does matter most? How do we realize our potential, and maximize our leadership impact – as teachers, school leaders, system leaders? Who are the leaders with influence in our organizations?

Recent research from the OECD (2016) encourages us to reconceptualise schools as learning organizations that are more nimble and responsive to our changing environments and to students' diverse needs. But, it seems, we are still looking to wave a magic wand to make this happen. OECD (2016) also identifies the four T's or themes that influence our impact as leaders at all levels: Trust, Time, Technology and Thinking Together (p. 1). Yet, labelling these themes does not make them integral to life in a school. It is the committed, tireless, and creative work of leaders in our classrooms, schools and districts that brings a learning organization to life.

In this article, International School Leadership will review what we know, from the most current research, about the qualities of effective districts, practices of school leaders, and the efficacy of classroom teachers that have the most direct impact on students and their learning environments.

http://www.tri-association.org/uploaded/newsletters/What_Matters_Most.pdf

Insights on Keynote Speakers for Triconf17

by Silvia Tolisano, Social Media Coordinator

Michael Fullan, Dean Emeritus of the Ontario Institute of Studies in Education and worldwide authority on educational reform with a mandate for helping to achieve the moral purpose of all children learning, will open the conference



triConference

with his keynote address: "What Matters Most: The Role of Coherence & Deep Learning".

Michael Fullan recently spoke with Alan November about the Role of the School Leader.

Their conversation was recorded in a podcast and is being shared on November Learning.

Take a listen to learn more about Dr. Fullan's work. http://novemberlearning.com/dr-michael-fullan-the-role-of-a-school-leader/. You can connect with Michael on

Twitter @MichaelFullan1 or via his website http://michaelfullan.com/

At a glance

- Extraordinary Times Demand Extraordinary Leadership at All Levels by Dr. Joanne Robinson, CEO International School Leadership
- Insights on Keynote Speakers for Triconf17 by Silvia Tolisano, Social Media Coordinator
- Association Supported PL Events

ASFM/ Live Curious, Go Beyond

Lifting Learning Off the Page! @
ASPV
by Leza Warkentin - Early
Childhood Coordinator, & Nancy
Coates - Elementary Principal,
American School of Puerto Vallarta

AST Hosts STEM Workshop

Professional Learning at Colegio Bolivar by Dr. David Fayad, Director of Learning

· In The News

GoalWorks: A New Resource to Serve Students with Learning Differences

Community Service Award 2017 Project: Misión Internacional Voces de Esperanza Escuela Internacional Sampedrana

 TieCare Global Leadership Award

Proyecto Provivienda: Bolivar Housing Project Colegio Bolivar

- In 2010, one of my mentors and educational gurus, **Heidi Hayes Jacobs**, wrote a book titled "Curriculum21". That book finally articulated what I had noticed about the accelerated changes occurring in the 21st century, and their effects on my own learning and teaching. Recently, Heidi together with her co-author, Marie Alcock, published another book "Bold Moves for Schools", which promises to be the same game changing trailblazer for educators. I am very excited to see Heidi Hayes Jacobs together with Allison Zmuda as one of the keynote speakers. The topic, "Globalizing and Personalizing Learning in the International School" is more relevant than ever. To connect with Heidi and Allison and familiarize yourself with their work, follow them on Twitter @heidihayesjacob & @allison zmuda or explore their websites http://www.curriculum21.com & http://www.learningpersonalized.com/
- Doug Fisher, Ph. D. Professor of Educational Leadership at San Diego State University and teacher leader at Health Sciences High & Middle College, will deliver the last keynote, Engagement: The Impact of Relationships, Clarity, and Challenge. Dr. Fisher is a prolific writer. He will be presenting at Triconf17 on one of his most recent works, "Teaching Literacy in the Visible Learning Classroom", which he co-authored with Nancy Frey and John Hattie. You can find out more about his work on his website https://fisheandfrey.com/ and follow him on Twitter @DFISHERSDSU

Association Supported PL Events

ASFM/Live Curious, Go Beyond

The 2017 Live Curious, Go Beyond Tech & Innovation in Education Conference at the American School Foundation of Monterrey was attended by 413 educators, 40 students, and 13 parents from 24 schools from throughout North America.

Through the collaborative effort of the ASFM School Community, the Tri-Association, and other sponsors, this has now become an annual event. Mark your calendars for 2018!



THEY DISCOVER THEIR OWN "MOONSHOTS". THE LIVE CURIOUS, GO BEYOND BRING THAT TO REALITY.





Teacher Takeaways from Live Curious, Go Beyond 2017 - ASFM Learns



I was especially looking forward to attending this session. Some time ago, a Kinder teacher had expressed concern with the Pokemon craze and wanted to find an activity to focus their attention on the educational aspect of it. In this session, Ms. Rachel Lanquist, from the American School of Guadalajara, explained different approaches to leveraging the Pokemon excitement. One suggestion was to create activities centered around the Pokemon theme and characters.

Another idea is to create activities that incorporate the same technology of augmented reality. The presenter demonstrated an app that could easily be introduced to Kinder students or any other grade level. This app is called Klikaklu. It's basically an app to create scavenger hunts, in which kids have to find and match images, once they find them, they are prompted with a question or a clue to continue with the hunt. This was just what I was looking for and plan to create a game for the Kinder students. Follow @rachellanguist It seems that nowadays everything is about telling stories, so I was eager to learn of a novel way to do so. This session led by Ms. Marybell Rodriguez, from the Universidad de Monterrey, centered around three tools developed by Adobe. They are **Adobe Spark Page**, **Adobe Spark Video**, and **Adobe Spark Post**. These applications require you create a free account that can be used for any of them. Well, just as the title suggested, you can "shine" with these amazing tools! They make publishing a breeze, with so many templates and features to choose from, in a few minutes you can have an amazing professional post, video, or web page. It's



available online and through iPad apps. In fact, if you take a look at the recap of the 2017 conference, you'll find an example of a page made with Adobe Spark Page. Follow @marybellr

Save the Date

The Live Curious, Go Beyond Digest



Technology and Innovation in Education Conference

Important Dates

- Call for Presenters: April 24 August 11, 2017
- Proposal Decisions: August 18, 2017
- Call for Sponsors: April 24 September 30, 2017
- Early Bird Registration: May 1 October 31, 2017
- Live Curious, Go Beyond 2018: February 16-17, 2018

(Links to proposals and registration can be found on the conference website when dates open.)

Lifting Learning Off the Page! @ ASPV

by Leza Warkentin - Early Childhood Coordinator, & Nancy Coates - Elementary Principal, American School of Puerto Vallarta

Bringing the curriculum to life for students is always a goal of an effective teacher. At the American School of Puerto Vallarta, we make this happen! It's important for educators to model the enthusiasm and excitement for learning. It's also vital for teachers to use new strategies and techniques in the classroom that help students reach their learning goals.

To that end, the Elementary School at ASPV organized an educators' conference appropriately named "Lifting Learning Off the Page". Our goal was to bring in conference leaders that would bring an excitement and vitality to the learning environment in both the primary and early childhood programs.

Norma Guinto, Director of the Spanish program at the American School Foundation in Guadalajara, brought her expertise in the







Reggio Approach. She worked with early childhood educators and shared the importance of the learning environment and being intentional in the development of learning goals. The teachers practiced creating classroom provocations, where students can use materials that are presented by the teacher, in order for the teacher to carefully observe students in the learning process.

Norma spoke on the critical importance of documenting the progress of student learning. Documentation is not only for the teacher to view student learning, but to inform the practice of the educational team. It is a multi-purposed, continuous process, where the end result is an accumulation of knowledge and skills, an informed assessment of development, and a learning path which can be celebrated along the way.

The dynamic Vincent Ventura, Director of LitLife Latin America, asked primary language arts teachers to consider the emphasis on authorial vs. secretarial writing. He asked, "If all books at the bookstore are grammatically correct, why aren't they all best sellers?". It was this essential question that sparked excellent professional discussion about how to guide students in writing. Additionally, Vincent led teachers in designing engaging and inspiring oral language lessons that focused on intercommunication between students.

Both workshop leaders provided fantastic learning experiences for our parents and teachers. We thank them deeply. We are also thankful for the support from the Tri-Association Regional Staff Development Fund and the participants from the four other Tri-Association schools who joined us in this phenomenal conference.

AST Hosts STEM Workshop

On February 15 & 16, The American School of Tegucigalpa (AST) hosted a STEM workshop to promote student inquiry and problem-based learning. Participants were inspired by examples of students world-wide who are using STEM to solve community problems. Participating schools included Discovery School, Colegio Maya, American Nicaraguan School, Lincoln International Academy and AST. The workshop was facilitated by Dr. Helen Pashley, Professor at Seton Hall University.



Professional Learning at Colegio Bolivar

by Dr. David Fayad, Director of Learning

This past March, Colegio Bolivar hosted two important PL opportunities for educators in the region.

"Enhancing Student Learning through Assessment, LEADING THE WAY!" was held with the support of the Association of Colombian-Caribbean American Schools (ACCAS). Ms. Bambi Betts, Director of the Principals' Training Center for International School Leadership, led this inspiring professional learning opportunity for seventeen participants, coming from six different ACCAS schools in Colombia, who enriched their repertoire of strategies to foster best assessment practices in their communities.

Colegio Bolivar's 12th Forum on Teaching and Learning, was attended by the faculty and more than eighty educators who came from three countries and eight different cities in Colombia. The program offered participants a variety of high quality presentations and workshops. These included the keynote delivered by Bambi Betts', workshops offered by Patricia Reeder from NWEA, and presentations on the part of more than fifty teachers! The exchange of best practices was phenomenal!







We hope to continue promoting such events in our school for the Benefit of our region!

In The News

GoalWorks: A New Resource to Serve Students with Learning Differences

In March 2017, ASCD launched **ASCD Student Growth Center**, a joint venture that includes **Lee Ann Jung**, Ph.D. a frequent Tri-Association presenter and Director of the Center's **International Inclusive Education program**. The Center provides professional learning, coaching, courses, consultation, and the software, called GoalWorks, all designed to support schools' efforts to serve students with learning differences. GoalWorks is an IEP development platform that helps teams write goals, design strategies, communicate, and track progress over time. Watch a demonstration of GoalWorks **here** and learn more at **GoalWorks.org**.

Check out the blog: https://www.studentgrowth.org/blog/ Recent posts include:

- Is it an accommodation or a modification?
- A Model for Differentiated Assessment & Grading
- New Ideas for Engaging Homework



* Lee Ann Jung will be presenting on GoalWorks at Triconf 17!

Community Service Award 2017

Project: Misión Internacional Voces de Esperanza

Escuela Internacional Sampedrana











TieCare Global Leadership Award

Proyecto Provivienda: Bolivar Housing Project

Colegio Bolivar



Thank you for your support of the Tri-Association!
We are excited to be part of the expansion of professional learning in our region, and look forward to your continued involvement.

Have a wonderful summer!

Sonia Keller Executive Director

Information Page

The Association of American Schools of Central America, Colombian-Caribbean and Mexico

BOARD OF DIRECTORS

ASOMEX

Makhlouf Ouyed, (President)

ACCAS

Yazmín Estrella

AASCA

Liliana Jenkins

Regional Education Officer

Mr. Tom Shearer

Executive Director

Sonia Keller

Layout / Design

Grupo Grafico Limex, Monterrey, Mexico

Send all inquiries and suggestions to the Executive Director at Sonia Keller skeller@tri-association.org

Association Information

Mailing Address

Ms. Sonia Keller Executive Director 2637 Ascot Drive Florence, SC 29501

Home Office Contact Numbers 1 (843) 799 5754 (Vonage)

From the Executive Director

Please send me articles featuring the important work and events taking place in your school!

Newsletter Submission Deadlines

- Fall 2017: August 15, 2017
- Winter 2018: November 1, 2017
- Spring 2018: March 1, 2018



Individualized Online Instruction with Proven Results







Take the tour to learn more! i-Ready.com/Tour



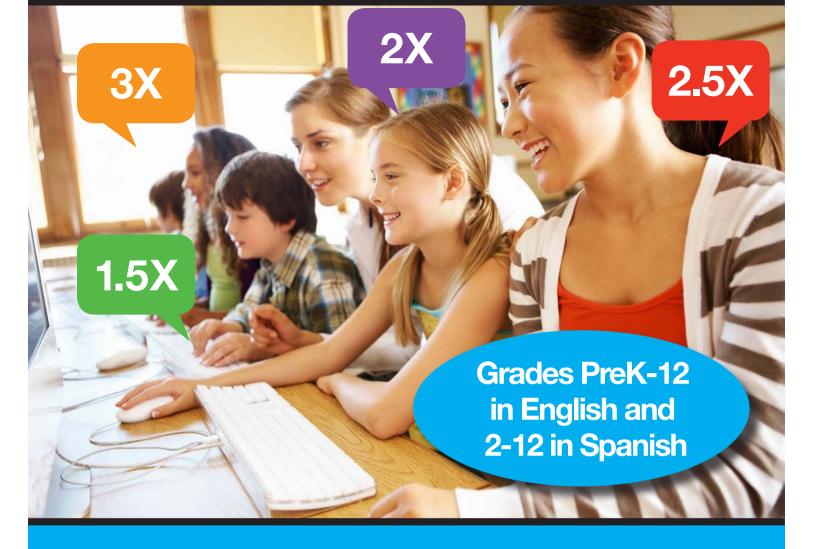
Join the sommunity and help shape the future of international education.

We provide comprehensive services for your school community.

- CIS International Accreditation
- Educating for Global Citizenship
- University Admissions
- International Guidance

- Educational Recruitment
- Leadership Searches
- Affiliated Consultants

www.cois.org



Want to dramatically increase your students' Lexile® reading gains?

We've got your number. Only one online learning tool meets all students precisely where they are and accelerates them to where they need to be. Only one provides 100% nonfiction content. Only one has been dramatically increasing student reading gains for more than 14 years. Only Achieve3000®.

To learn more, please contact:

Central America, Mexico, Chile, Colombia, Peru Eduardo Remis eduardo.remis@achieve3000.com Tel: +52 1 442 237 9703

Other Locations
Elva Smith
elva.smith@achieve3000.com
Tel: +1 321-558-4093



Prepare Your Students for the SAT, University, and a Career

An Overview of the PSAT-Related Assessments for Counselors

The PSAT-related assessments help educators monitor student progress as they prepare for the SAT*. These assessments reflect what students are already learning in the classroom and allow educators to pinpoint areas for student improvement.

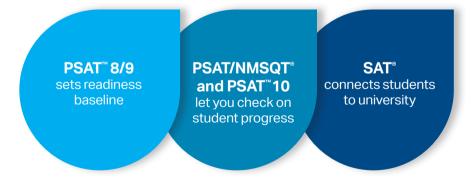
The PSAT[™] 8/9, designed for the equivalent of U.S. 8th- and 9th-grade students, is closely aligned to the PSAT[™] 10 (for 10th-graders) and the PSAT/NMSQT® (for 10th- and 11th-graders).

The PSAT-related assessments are:

- ➤ Tightly aligned with the new SAT, giving students the chance to become familiar with the format and content covered on the SAT.
- ▶ Designed to measure skills and knowledge in ways that make sense for different grade levels.
- ▶ Based on the same score scale so you can monitor and track students' growth over time as they prepare for the SAT.

Historically, students who take the PSAT/NMSQT or PSAT 10 assessments score higher on the SAT (on average) than those who do not take the assessments.

The SAT Suite of Assessments



To bring these assessments to your school, visit **psat.org**.





© 2016 The College Board. College Board, SAT, and the acorn logo are registered trademarks of the College Board. PSAT/NMSQT is a registered trademark of the College Board and National Merit Scholarship Corporation. Visit the College Board on the web: collegeboard.org 00374-024

Don't get **LESS** for **LESS** . . .

Get MORE with Compass Learning®

Searching for a digital component to enhance your teachers' outstanding classroom instruction? Don't settle for one with flat, boring, 'drill & kill' content that doesn't align with your instructional objectives.

Get a solution that ENGAGES, MOTIVATES, & INSTRUCTS

Compass Learning solutions offer:

Direct instruction, including scaffolded support

Supported practice

Independent practice

Built-in formative assessment



Our solutions are fully standards-aligned for grades K–12 and delivered via fun, dynamic video, audio, animation, and interactive elements. Compass Learning gives you options to match content to your lesson plans and basal textbooks.

Don't settle for less—Get MORE Do MORE Help students grow MORE

View our award winning content at www.compasslearning.com/compass-learning-sample-activities/



Turn Education Inside Out



When kids feel good on the inside, they succeed on the outside

The evidence-based Second Step program is used around the world to teach social-emotional skills that help prevent problem behaviors, foster safe and supportive schools, and empower success.



TRI-ASSOCIATION MEMBERS GET 10% OFF!



Learn more at: cfchildren.org/second-step

Skills for Social and Academic Success • Early Learning Through Grade 8

One by one.

Helping teachers unlock every student's learning potential.



Our research-based core lets us do what's driven us from the beginning: give educators tools proven to help them make a difference. Visit NWEA.org to discover how our assessments, professional learning, and research offerings set the standard for responsive education.

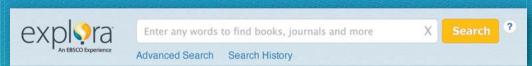
Our mission: Partnering to help all kids learn®



The makers of Measures of Academic Progress® (MAP®)



GO SOMEWHERE NEW



Help students discover the adventure of learning with *Explora*, EBSCO's engaging new research interface for schools and public libraries. Free with the purchase of any compatible school databases from EBSCO, *Explora* supports student learning and classroom instruction with reliable content, easy-to-use features, and a mobile-friendly design.

For more information, contact your EBSCO Sales Representative.

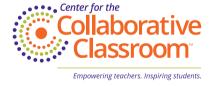
800-653-2726 | information@ebsco.com | www.ebsco.com







We are committed to providing educators with materials, services and inspiration that will enlighten and improve their performance, thereby positively impacting the quality of education students receive.



Center for the Collaborative Classroom is a nonprofit educational organization dedicated to providing continuous professional learning for teachers and curricula that support the academic, ethical, and social development of children. The organization brings to bear 51 years of collective experience from two leading educational nonprofit organizations—Developmental Studies Center and Cornerstone Literacy, Inc.

www.CollaborativeClassroom.org



Perma-Bound Inc. provides traditional and electronic books to schools and libraries. Perma-Bound produces books that last seven to ten times longer than paperbacks. Perma-Bound offers strong title selections, comprehensive teaching materials, educational software, and electronic media, along with online catalog ordering, complete cataloging and processing, and collection development and analysis.

www.Perma-Bound.com

triumphlearning

Triumph Learning, LLC, is a leading educational content company and publisher of print and digital K-12 resources, standards-aligned instructional materials and literacy programs. Serving over 400,000 teachers and 6 million students, our products increase student achievement and raise scores on high-stakes exams. Triumph Learning offers unique student solutions, robust teacher support, and PD opportunities.

www.TriumphLearning.com





Part of the Hazelden Betty Ford Foundation

Keeping healthy kids healthy around the globe for 40 years



FCD Prevention Works is at the forefront of school-based substance abuse prevention through constant innovation, supported by the evidence-based social norms approach to prevention.

Contact us today to discuss how FCD can assist you in your school's prevention efforts.

617.964.9300 schools@fcd.org
29 Crafts Street, Suite 150, Newton, MA 02458 USA





NEVER STOP

#HMHLovesTeachers





























Mexico and Central America

Miguel Calderón

miguel.calderon@hmhco.com
+52.55.3653.8549

Caribbean
Lynn Guy
lynn.guy@hmhco.com
+1.340.514.1758

Colombia

Gloria Bohórquez

gloria.bohorquez@hmhco.com
+320.492.9859













ISI COVERS THE WORLD

Solutions for all of your global employee benefits and risk management needs



Insurance Services International (ISI), Celebrating 20 Years of providing

the international community with a unique portfolio of insurance benefit plans designed to meet their needs, along with our personalized service that makes all the difference in the world. ISI is a full service global insurance brokerage and employee benefits consultant with clients world-wide.

ISI's service culture to international clients spans Africa, Asia, Europe, Central America, Middle East and South America. We work with major international insurance companies, such as Aetna International, Cigna Global, GBG-TieCare International, GeoBlue, MetLife Expatriate Benefits, Seven Corners, United Healthcare Global, Unum, WEA, and Zurich among others. You can rest assured that a coverage plan with ISI will be well suited for your specific needs.

Experience peace of mind knowing the firm you've hired for your employee benefit needs will be there for you.

Contact Insurance Services International today at info@isiww.com, or visit our website at www.isiww.com

LEHIGH

UNIVERSITY

Online Graduate Programs



Doctoral Degrees

- Ph.D. Comparative and International Education
- Ed.D. Educational Leadership

Master's Degrees

- Educational Leadership
- Globalization and Educational Change
- International Counseling

Certificate Programs

- Teaching English to Speakers of Other Languages (TESOL)
- International Development in Education
- Technology Use in the Schools

Customized Professional Development Programs

Training online at Lehigh University, hybrid online and face-to-face or, on-site at your location.

COLLEGE of EDUCATION

GLOBAL ONLINE GRADUATE DEGREES AND TRAINING

Email: and212@lehigh.edu | Phone: (610) 758-5737

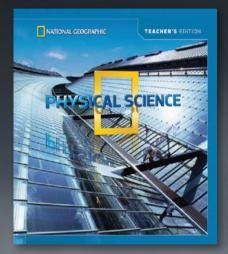
To apply or for more information, visit us at: http://coe.lehigh.edu/international



Get to know National Geographic Learning

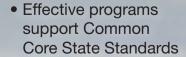
Social Studies · Science · Reading · ESL/ELA · Content Literacy





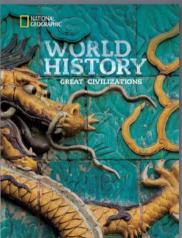








 Interactive learning through digital offerings



 Engaging content from National Geographic

NGL.CENGAGE.COM





The PATH to Student Success with a GREAT SIS

- Administrator's Plus SIS
- TeacherPlus Web Gradebook
- Parent and Student Web Portals
- Mobile Apps for Teachers, Parents and Students
- Accounting with Dual Currency



- Responsive School Websites
- Admissions Plus Pro with
 Online Applications



413-566-3463 | sales@rediker.com Rediker Software, Inc., Hampden, MA, USA



Powerful research-based practices for K–8 educators that will lead to:

- An inclusive school community
- Stronger academic achievement
- Stronger social & emotional skills
- Greater teacher effectiveness
- Improved school climate







Bring *Responsive Classroom* to your school!

Contact us for a free consultation:
+1-413-863-8288 ext. 156
or
schoolservices@responsiveclassroom.org

Join us in the Washington, DC area for our Leadership Conference and brand-new Teachers Conference!

Teachers Conference • October 21–22 Leadership Conference • October 24–25

Visit: www.responsiveclassroom.org/conferences for more information and to register

Attend our session on Wednesday, October 5, to learn more:

"Create a Positive and Inclusive Climate for Learning with the *Responsive Classroom* Approach"



SUNY Buffalo State

International Programs for International Educators

Master's Degree in Multidisciplinary Studies--

An affordable and flexible degree designed for internationally-minded educators

- American/International Schools host the degree program on site
- Host school staff collaborate with Buffalo State staff to design a degree program that aligns with the professional development initiatives of the school and the goals of individuals in the program
- Courses apply across grade levels and curricula creating an opportunity to study with a diverse group of colleagues
- World-class instructors with extensive experience teaching international school educators
- Courses can be delivered on site, electronically, or through a combined approach of on-site/on-line depending on the course as well as the needs of the school

Over 1000 enrollees in more than 35 schools and a proud history of several hundred graduates over the last decade

SUNY Buffalo State also provides the option of graduate credit for professional development offered at American/International Schools.

Argentina • Bolivia • Brazil • China • Colombia • Dominican Republic • Ecuador • Ethiopia • India • Indonesia • Japan • Jordan • Kuwait • Mexico • Mozambique • Nigeria • Oman • Philippines • Qatar • Singapore • Thailand • Turkey • Ukraine • United Arab Emirates • Venezuela

For more information please contact:
International Graduate Programs for Educators
http://igpe.buffalostate.edu



Seton Hall University: Institute for International Schools



WE OFFER:

Personalized PROFESSIONAL DEVELOPMENT

Quality Online and In-Country M.A. and CERTIFICATE PROGRAMS

Contact: Email: charles.mitchel@shu.edu US Phone: 973-275-2854 Blog: http://blogs.shu.edu/iatllis/ Ask us about offerings in:

STEM—ESL—Technology— Leadership—Special Ed—Teacher Certification—and more

TAKE THE **STRESS** OUT OF HEALTH INSURANCE

TIECARE INTERNATIONAL



FREE bear





Experience the TieCare Difference!

- Specialized in the unique insurance needs of international educators for more than 35 years.
- Health, life, disability and travel insurance solutions for any school, any country, any nationality.
- Premiums based on an international pool approach, allowing for predictable budgeting.
- Direct-bill medical networks in the U.S. and around the world, avoiding the need to "pay and claim" in most cases.
- Ability to customize coverage to meet any budget or benefit requirements.
- Knowledgeable service representatives and independent brokers who make visits to your school.
- 24/7 multi-language customer service and emergency evacuation through GBG Assist.
- File and track your claims on our memberfriendly website (www.gbg.com).





Is Your Web Solution Providing a Great Family Experience?

Finalsite is the choice of Tri-Association Schools like American School Foundation of Monterray



Are you doing everything you can to connect?

From the moment a family searches for your school online, through a student's enrollment, academic and athletics career, and alumni experience, they're part of a lifecycle that's built on engagement.

With our paperless admissions and enrollment solution, SEO and PPC services, an all-new CMS, data integration and a robust LMS that enriches the classroom, Finalsite is your partner for success with families in every step of their journey.

Learn more about how great design leads to great engagement with our "Website Redesign Playbook."

Visit www.finalsite.com/TRI to download your copy!





Teachers Latin America provides year-round staffing solutions focused on international education in Latin America.

Our core competencies are personalized services supported by knowledgeable representation through unique recruitment methods.

- Year-round staff recruitment and placement
- Annual hiring fairs in Houston and Mexico City
- Substitute teacher dispatch services
- Human resources support

2017 HIRING FAIRS

Houston, Texas • January 27th and 28th, 2017 Mexico City • April 29th, 2017

Teachers Latin America S.C. www.teachers-latin-america.com • (521) 55 1496 0227 in Mexico • 202 580 8781 in USA



UNI Overseas Placement Service for Educators

Don't miss this opportunity to connect with over 120 schools from around the world!

Teachers: \$50 All-In Registration Fee Includes:

- Access to UNI Overseas Recruiting Fair Feb. 3-5, 2017 (attendance optional)
- · UNI Employment Database
- UNI Staff Support and Publications

Overseas Placement Service for Educators

Registration begins Sept. 1, 2016. Registration deadline Jan. 13, 2017. Visit website below for details.

UNI Career Services, Cedar Falls, Iowa USA 50614-0390 Phone: (319) 273-2083 Fax: (319) 273-6998 overseas.placement@uni.edu

uni.edu/placement/overseas



VIRCO® Provides 21st Century **Furniture Solutions for Classrooms** Around The World









WHO IS VIRCO?

VIRCO is one of America's largest school furniture manufacturers

Serving over 85 countries worldwide

65 years of experience working with schools

Two state-of-the-art U.S. manufacturing facilities

Lifetime Warranty on all Virco products



DAN HANSEN Virco Global Accounts Manager Email: danhansen@virco.com Phone: +1-562-212-4193

www.virco.com

Equipment for Educators™

REF#16093

Is it possible to reduce insurance costs while improving coverage and benefits?

Your Education Solutions Firm (YES), is the first independent program offering which lets you compare your current coverage and benefits plan to new proposals prepared by insurance experts in different areas.

We know that each client has specific and different needs. This is the reason we work with the best insurance companies in the international market.



YOUR EDUCATIONAL SOLUTIONS FIRM (YES)

for all your insurance needs!

Contact us now! YESFIRM.com

YES is a brand of World of America (WOAGP). For more information on WOA, visit: www.woagp.com

