

How To Establish the Perfect Financial Aid Formula For Your School

Not sure if you are awarding the right amount of financial aid to the right families? It is a common issue that financial aid committees struggle with, but fortunately there is a straight forward solution. Participants will learn the two key elements that make up all financial aid formulas, and accordingly, the key variables that make up their school's award calculation.

Learning Objectives:

Participants will learn the two key elements that make up all financial aid formulas and the key variables that make up their school's award calculation.

Presenter:

Clint Losch, Financial Aid Specialist, ISM

Clint is a financial aid and tuition management specialist who has helped over 1000 school leaders discover how to set mission-appropriate financial aid policies to sustain long-term viability. As Regional Account Manager for ISM, Clint helps schools thrive by providing the tools to increase revenue and fill empty seats with mission-appropriate students; works side-by-side with schools to give them the confidence to make the best financial aid decisions for all parties involved; and supports school leaders in supporting and sustaining their own mission with customized aid recommendations. Clint previously served as a Financial Aid Advisor at The Wealth Advocate Investment Group LLC and a Financial Advisor at 1847Financial. He also owned his own marketing organization, Losch Marketing. Clint earned his bachelor's degree in math and economics at Lafayette College.

Field of Study: Finance

Prerequisites: Basic knowledge of independent school finances

Advanced Preparation: None

Program Level: Update

Delivery Method: Group Live

Participants will earn 1 CPE credit.