SARASOTA MILITARY ACADEMY BOARD OF DIRECTORS MEETING AGENDA Thursday November 14, 2019

- Call to Order
- Approval of the Minutes-Tab 1
 - October 10, 2019
- Executive Director of Schools' Report Tab 2
 - Community Outreach Director Report
 - Head of School Report SMA Prep Tab 3
 - Athletic Director Report
 - MYP Report
 - Faculty Representative
 - Head of School Report SMA High Tab 4
 - Athletic Director Report
 - IB Report
 - Faculty Representative
- SAI/Commandant's Report Tab 5
- Treasurer's Report Tab 6
 - Monthly Financial Report
- PTCC Committee Reports Tab 7
- SMA Foundation, Inc. Report Tab 8
- Committee Reports
 - Strategic Planning Task Force (SPTF)
 - Academic Excellence
 - Recruitment and Retention/Marketing
 - Funding
 - Board Member Recruitment and Retention
- o Chairperson's Report
- Old Business
- New Business
 - Academic Programs
 - Visit to Barnstable
 - DE
 - IB
- Public Comment
- Meeting Adjournment

Sarasota Military Academy

BOARD OF DIRECTORS

ANNUAL MEETING MINUTES

10 October, 2019

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Board of Director Members' Attendance

Present:

Mr. Herb Jones, Chairman
Ben Knisely, COL USA (Ret), Secretary
Mr. Kimball Bobbitt, Treasurer

Ms. Carter Donovan Ms. Linda Long

Howard G. Crowell, Jr., LTG USA (Ret), Chairman, SMA Foundation Inc.

Absent: F. Steven Herb, Esquire, Vice Chairman; Dr. Thomas J. McElheny; Frederick M. Derr, CAPT USN (Ret), Treasurer, SMA Foundation Inc.; SMA-LTC Pamela Donehew, Director of Literacy and IB; SMA-MAJ Steve Kok, Director of Finance; SMA-MAJ Amy Mazner, Athletic Director, High School Campus; SMA-LTC Ryan Lee, Assistant Head of School, Middle School Campus; SMA-MAJ Leslie Smith, Athletic Director, Middle School Campus; SMA-CPT Bryan Burns, Prep Faculty Rep

SMA Administrative Staff in Attendance

SMA-COL Christina Bowman, Executive Director of Schools
SMA-COL Frederick Fout, Head of School, High School Campus
LTC Ben Weiss, Commandant of Cadets – Senior Army Instructor
SMA-LTC Abby Williams, Assistant Head of School, High School Campus
SMA-LTC Dr. Catherine Rodriguez, Assistant Head of School, High School Campus
SMA-COL Tom Vara, Head of School, Middle School Campus
SMA-LTC Lisa Currie, Assistant Head of School, Middle School Campus
MAJ Becky Morris, Assistant Head of School, Middle School Campus
SMA-MAJ Dr. Todd Brown, Director of Outreach

Guests: Members of the SMA faculty, staff and PTCC representatives.

Michele Collins, HS PTCC President; c/COL Juliana Rendle, Regimental Commander; SMA-CPT Jennifer Vanston, High School Faculty Rep; SMA-MAJ Sylvia Gillotte, English Department Chair, High School campus; SMA-CPT Katherine Martin, English Language Arts Teacher, High School campus; SMA-MAJ Regina Wolfgang, Math Teacher, Middle School campus; Mr. Fletcher

Location: SMA High School campus.

The chairman called the meeting to order at 2:34 pm.

Motion to Approve the Minutes from the 12 September, 2019 meeting:

COL Ben Knisely moved to approve the 12 September, 2019 minutes subject to change mentioned; Chairman Herb Jones seconded the motion and the board unanimously approved.

Introduction: LTC Ben Weiss introduced Regimental Commander c/COL Juliana Rendle for receiving the Legion of Valor Bronze Cross for Achievement ROTC Award and discussed the importance of this honor. Ms. Rendle thanked the board and stated her hopes to enroll at The U.S. Military Academy at West Point or pursue ROTC scholarships.

SMA-COL Christina Bowman introduced Mr. Fletcher to discuss his appraisal report of 801 N. Orange Avenue to the board. He explained the various values and zoning restrictions. COL Knisely stated he disagreed with the appraisal report.

Executive Director of School Report: SMA-COL Bowman provided a read-ahead report. She discussed the enrollment numbers for both schools and the Strategic Planning Committees meeting regularly. SMA-COL Bowman inquired to the Board as to their attendance at the Veterans Day Parade and if they will be walking or riding in a vehicle. Chairman Jones requested all board members to attend.

SMA-COL Bowman requested the board to approve the Active Assailant Plan.

COL Knisely moved to approve the Active Assailant Plan; Ms. Linda Long seconded the motion and the board unanimously approved.

SMA-COL Bowman requested the board to approve the 2019-2020 School Improvement Plan and Implementation.

Ms. Carter Donovan moved to approve the 2019-2020 School Improvement Plan and Implementation; Ms. Long seconded the motion and the board unanimously approved.

Community Outreach Director Report: Dr. Todd Brown provided a read-ahead report. He discussed the SDG Summit Trip in China and the differences between our school and the school he visited in Shekou. Dr. Brown discussed the impressive panel of Operation Outbreak with Dr. Sabeti added this year as well as National Geographic being sent to all middle schools discussing Dr. Sabeti and Operation Outbreak. He stated that Project Inspire and Operation Outbreak are spring boarding into the international spotlight. Chairman Jones inquired as to how to create pre-event awareness in which SMA-COL Bowman responded that a meeting has been set up with Dr. Bowden and Dr. Brown.

Technology Report: A read-ahead report was provided.

SMA Prep Head of School Report: SMA-COL Tom Vara provided a read-ahead report. He discussed a successful epaulet ceremony and cadets of the month as well as continued lockdown drills and updating safety protocol. SMA-COL Vara mentioned a large turnout for the enrollment meeting and great feedback from the Third Thursday Donor tour with SMA-COL Bowman. He

mentioned MAJ Becky Morris doing a great job in understanding the numbers and analyzing data of test scores. SMA-COL Vara discussed special events being held to include the Hispanic population into SMA culture.

SMA Prep Athletics Report: SMA-CPT Smith provided a read-ahead report and SMA-COL Vara mentioned that basketball tryouts are next week.

MYP: SMA-LTC Lisa Currie provided a read-ahead report. She stated that Dr. Brown is attending with her to the FLIBS conference in Florida. SMA-COL Bowman commended SMA-LTC Currie on the huge effort in the soft launch of SMA's new website.

SMA Head of School Report: SMA-COL Fred Fout provided a read-ahead report. He announced SMA hosting the district volleyball game at the prep and read to the board a testimonial on the exemplary behavior of our cadets at the Sarasota Lantern Water Festival.

SMA HS Athletics Report: SMA-MAJ Amy Mazner provided a read-ahead report.

IB Report: SMA-LTC Pamela Donehew provided a read-ahead report.

SAI/Commandant's Report: LTC Ben Weiss provided a read-ahead report. He stated the upcoming trips to The U.S. Military Academy at West Point at the end of October and to The Naval Academy in mid-November. He stated the trip to Tallahassee is postponed to the second semester.

Staff Representatives: SMA-CPT Jennifer Vanston provided a read-ahead report. She stated that all concerns were shared with administration and a restorative circle was done. SMA-CPT Bryan Burns had nothing to report.

Treasurer's Report: Mr. Kimball Bobbitt and SMA-MAJ Steve Kok provided a read-ahead report. Mr. Bobbitt discussed the current financials by campus and the projected budget breakdown. He explained the drastic reduction in funding for exceptional students in which SMA-COL Bowman included the state has changed the funding to be broken down by resources and not the overall student and the ESE liaison is doing well in recoding our students.

Ms. Long moved to approve the board to move forward to obtain line of credit of 500K to bank; COL Knisely seconded the motion and the board unanimously approved.

PTCC Report: Ms. Michele Collins provided a read-ahead report and stated the goal to advertise the PTCC more. COL Knisely thanked Ms. Collins for all her time and efforts.

Foundation, Inc.: Chairman Howard Crowell mentioned actively seeking a fundraiser and interviews will be completed by mid-November.

Committee Reports: SMA-COL Bowman stated the three committees have met and formulated strategic goals and objectives. SMA-LTC Abby Williams provided an update on the Funding Committee with two strategic goals, one developmental goal, one facilities goal and an objective to increase FTE by 10%.

SMA-LTC Currie provided an update on the Recruit and Retention Committee with ideas in organizing constituents in the community, pulling Dr. Brown in at the global level and

recruitment and retention of teachers and cadets. She stated a finalized report will be provided at the next board meeting.

SMA-COL Bowman provided an update on the Academic Excellence Committee with four areas and patterns that will be analyzed in data, culture with shared values and mission, literacy and professional development. She stated a finalized report with goals will be provided at the next board meeting.

Chairman Jones provided an update on the Recruit and Retention of Board Members Committee stating a meeting will be scheduled.

LTG Howard Crowell discussed with the board the need to consider other options with the facilities at 801 N. Orange Avenue. Ms. Long recommended strategic plans for academic achievement is needed for attaining desired cadet population. SMA-COL Bowman suggested understanding and determining who SMA is and what has SMA done well and then building upon that. SMA-COL Fout explained that intensive reading and Algebra A and B are classes that are maxed and that a high number of cadets need resources.

Ms. Donovan moved to approve to explore options to upgrade and renovate property on 801 N. Orange Avenue; COL Knisely seconded the motion and the board unanimously approved.

Chairman: N/A

Old Business: N/A

New Business: N/A

<u>Public Comments</u>: SMA-MAJ Sylvia Gillotte stated programs need to be enhanced before buildings in which LTG Crowell replied that old buildings can't be marketed and the day to day maintenance costs are too high.

| The chairman adjourned the meeting at 5 | :16 pm. |
|---|----------|
| Mr. Herb Jones, Chairman | Date |
| | |
| COL Ben Knisely, Secretary | Date |

Executive Director of Schools Report

November, 2019

Enrollment:

- Verbal report will be provided.
- o Open enrollment: October 1, 2019-January 31, 2020

Communication:

- Lemon Avenue Park
 - Orange Avenue Parking update; Usage permit completed
 - Next steps
- HR-Transfer Intensive Reading Instructor to Prep campus
 - Hire Intensive Reading Instructor for the HS campus
- Weekly Meetings with Administrative Teams
- Strategic Planning Committees
 - Each committee has held two to three meetings
 - Verbal reports will be provided (Committee Reports)
- Wreaths Across America kickoff!
 - o Wreaths Ceremony: 14 December 10:00 am
 - Sarasota National Cemetery
 - o Goal: 15,200 wreaths
- Attended: Designing Women Boutique/Waldo Waldman Wingman
 - Received \$1,000 donation
 - Received \$500 donation
 - Cadets presented colors and National Anthem
- Attended: 40 Year Anniversary for Community Foundation
- Attended: National Philanthropy Day
 - o 12 November
- Veterans Day Parade: Thank you for your participation!
 - Thank you Sarasota Ford for parade vehicles
- First Steps: Student Assistance Program
 - o Mental Health Assistance Program utilized by district
 - Mental Health Assistance Allocation Funds to assist with cost
- Interviews with three candidates for the Foundation, Inc. CDO position
 - Mary Beth Boss, Alex Quarles, Christina Bowman completed the interviews via SKYPE.
 - Establishing date to interview top candidate
- Scheduling meetings with prospective Foundation and Operating Board members

Academy Events

- Tiger Bay Luncheon
 - o November 7, 2019
 - Nine cadets
 - o 11:30am-1:30 pm
 - Michael's on East
 - o December 5, 2019
 - Six Cadets
- Attending Tidewell/Blue Butterfly Family Grief Center Grand Opening
 - o 13 November
- IB Pinning Ceremony
 - o 19 November
 - o 6:00 pm High School Gymnasium
- Thanksgiving break: November 25-29
 - o Campus closed

Ongoing Concerns:

- Parking lot completion
- Academic Achievement
- District funding/FTE

Read Ahead: November '19: Todd Brown

- Advanced to the finals for the Reimagine Education Awards (R.E.A.) (called the Oscars of Education) and will be presenting at the Queen Elizabeth II Centre in London, England in December
- Published an article in the R.E.A. newsletter that is circulated to over one million students, teachers, and administrators around the world
- Presented Operation Outbreak to ~25 doctors and nurses of the Sarasota Memorial Hospital's infectious disease branch (will be partnering with them)
- Presented Operation Outbreak to Dr. Todd Bowden of Sarasota County Schools
- Operation Outbreak will be run in a school outside of New Orleans (Metarie, La.) on November 21st
- Had award-winning journalist and best-selling author Sonia Purnell speak with SMA Prep as part of The Inspire Project's Project Equality
- Had Stanford student and creator of the App of the Year Award in the World, Natalie Hampton speak to SMA Prep part of The Inspire Project's Project Equality, launching the anti-bullying program, Sit With Us
- Scheduled an on-campus speaker as part of The Inspire Project's Project Equality and Health, for early December on SMA High School's campus (President of the Women's Sports Museum/FOX rules analyst for the Women's World Cup, Christina Unkel)
- Will be giving a two-hour presentation in front of all MYP and PYP attendees in St. Pete at the FLIBS meeting in December
 - Operation Outbreak Attendees/Organizations on Prep's campus:
 - Broad Institute (MIT/Harvard)
 - Florida Gulf Coast University
 - TERC
 - Idaho State University
 - Center for Disease Control
 - o Florida Department of Public Health
 - Sarasota Memorial Hospital
 - Sarasota County Fire Department
 - Sarasota County and City Police
 - Potentially Todd Bowden
 - Potentially Sarasota School Board Members
 - o Teacher from Colorado (CDC Education Fellow)

Head of School Report From October 10-November 8, 2019

Enrollment

Grade 6: 222 Grade 7: 207 Grade 8: 196 Total: 625

Campus Life/Events

- -10/10-Admissions meeting
- -10/11-The end of the first quarter
- -10/18-Breast cancer awareness day

Campus wore pink shirts in support of breast cancer awareness

- -10/18-Full lockdown drill during period 7
- -10/21-Bus Safety Week
- -10/22-School picture re-takes
- -10/24-Fire drill during period 1
- -10/25-Halloween Dance 4:30-6:30
- -11/8-Sever Weather Drill during period 2

Cadet Highlights

-Cadets of the Month for October:

Science:

Zharick Romero-Ortiz

World Language: Brianna Toler

Roman Albriton

Math:

Hannah Wilson

Wilson Tran

Jon Huynh

Faculty/Staff Highlights

Attached

Parent and Community Highlights

-Prep admission meeting October 10th- 8:30 in café

Security

- -Safety team meeting conducted on November 4th. The team discussed upcoming drills and began planning for a lockdown drill during formation in December.
- -The state safety reports were completed and final priorities were set to upgrade security on the Prep campus with locks on pod doors, faculty bathroom deadbolts, one-way window tint on all classroom doors, cement poles in front of the main office doors, additional cameras on campus, and upgrade computer monitors for increased surveillance.

Attention Items

-None at this time

STAFF ACKNOWLEDGEMENT

Spanish Department Hispanic Heritage Month

Kathy Simon/Becky Morris iPad Forms and Parade Preparation

Brian Pavluchuk/Lynore Fontecha Field Trip to Sarasota County Courthouse

Military Studies Instructors
Parade Preparation

PTCC Halloween Dance

Coaches/Clubs

Girls Basketball

Melissa Reyes

Boys Basketball

Jim Smith

Cross Country

Jackie Trecartin

Drill team

Lynore Fontecha

SMAP ATHLETICS REPORT

<u>Volleyball</u> – The girls finished their season 1 and 6. They did not qualify for the playoffs.

Flag Football – The team finish their regular season 4 and 2, qualifying for the playoffs. The playoffs were held on October 24th followed by the Championship on the 29th. The team made the playoffs but unfortunately lost to SSAS in the first round. SSAS went on to win the league championship 35 to 7. Coach Rosenbloom stated that he was extremely proud of this year's squad, saying that they never gave up, even when behind all season long!

*Running Club – Jackie Sharkey Trecartin supervised the running club which ended October 3rd. 24 Runner participated in this year's Running Club.

<u>Cross Country</u> – Tryouts have been held, teams are formed. The teams have participated in three invitationals to date and have placed very well. There are 29 runners (boys and girls) on the varsity teams this season.

*Basketball Club — The basketball club finished with over 40 students involved in learning skills, drills and strategies of the game to get ready for tryouts which will were held October 15-17th.

<u>Boys/Girls Basketball</u> – Season begins November 9th. Staff members Jim Smith and Melissa Reyes are coaching this year's Boys and Girls teams. The boys will compete in the Lincoln Memorial Tournament on November 9th and regular season begins November 12th vs Sky Englewood at home.

*Lacrosse Club — The Lacrosse club or "Fall ball" is meeting on Tuesdays and Thursdays at the Prep. This combined group of high school and middle school players are learning the fundamentals of this new sport and are applying them to real game situations under the direction of High School Lacrosse Coach Bragg and Prep Coach Jeff Fite. Team tryouts will be held January 7-9. The Lacrosse season will run January through April. This is a new sport at SMA Prep and the excitement and interest is very high among our students.

*Soccer Club – Sign ups are currently underway for the soccer club which will begin Wednesday, November 20th. This club will work on skills and drills to ready players for Soccer team tryouts which will be held December 16th-19th.

*Club setting is a non-competitive environment where all cadets are encouraged to attend/participate. There is no tryout process. Each club provides an opportunity for cadets to showcase their talents, hone their skills, and build positive peer relationships. Clubs are DIFFERENT than out competitive athletic teams.

IB MYP Read Ahead - 11/14/19 SMA-MAJ Lisa Currie

The strategic planning process will be moving to select committees now that goals have been developed under each pillar of Academic Excellence, R/R/Marketing, and Funding. Specific strategies will continue to be developed through leadership and select committee teams. As was mentioned previously, a key factor established through AE and R/R committee work was the alignment of our academic programs between the two campuses. How SMA understands IB and the value it offers is integral to developing specific, actionable, and measurable strategies that impact all areas of the strategic plan and the future of the school.

As One Academy, SMA's strength can be found in the development of a cohesive 6th-12th program that goes beyond content and course progressions. By bringing the talent and passion found on both campuses together into established programs and academic pathways, SMA could find itself in an incredibly unique situation where being a small, public charter becomes an asset and creates opportunities to design programs no other school could even consider offering. When we truly think beyond the classroom walls, SMA already has the building blocks of quality education reflected in character and skills development, interdisciplinary and service learning, experiential learning, humanities, and STEM alongside of the military foundation.

Where IB becomes valuable is in the evidence-based teaching and learning framework that SMA has already implemented through the MYP. Two aspects of this framework, Approaches to Learning (ATL) and Assessment for Learning, provide a starting point to develop an SMA Instructional Model practiced on both campuses. Academically, this would streamline the educational experience of cadets and clarify expectations for all stakeholders about who we are in this area.

To:

Governing Board, Sarasota Military Academy

Through:

SMA-COL Bowman, Christina, Executive Director

801 North Orange Avenue Sarasota, Florida 34236

From:

SMA-COL Fout, Frederick T., Head of School

Sarasota Military Academy 801 North Orange Avenue Sarasota, Florida 34236

Date:

11 November 2019

Re.:

Board Report for Regular Sarasota Military Academy Board Meeting on

Wednesday, 14 November 2019

Enrollment:

(as of 11 November 2019)

Freshmen - 208

Sophomores - 203

Juniors - 169

Seniors - 150

TOTAL - 730 (57)

Projected

Freshmen - 237

Sophomores - 206

Juniors - 180

Seniors - 164

TOTAL - 787

Accomplishments:

- SAT Site Based assessment administered to 89 11th and 12th grade students preliminary results reveal an approximate 60% pass rate for FSA Reading and Algebra
- Provided faculty and full staff back to school professional development and meetings covering the following topics:
 - Social Emotional Learning focus
 - SEL book study implemented with four departments
 - PD provided on Google Suite for the Classroom, Interpreting and IEP, and disciplinary data
- Participated in multiple meetings for the following organizations:
 - SWST (School Wide Support Team)
 - Safety
 - Threat Assessment Team
 - o Instructional Leadership Team
 - Various Departments
 - o PBIS
 - Enrollment



- Strategic Planning for Academics
- Strategic Planning for Funding
- Met with Instructional Leadership Team (ILT), to include Administration, Program
 Directors, and Department Chairs, to clarify and update on
 - o Department and Professional Learning Community meeting expectations
 - School Wide Student Support Team
 - Positive Behavioral Interventions and Support PBIS and Discipline
 - Classroom Supports for school culture initiatives to include
 - JROTC Cadet Leaders in the Classroom
 - JROTC Commandant supports in the Classroom
- Attended Raider's National Competition in Molena, GA
- Weekly meetings with Commandant
- Weekly meetings with Administrative Team
- Daily working lunch meetings with Administrative Team, schedule permitting
- Multiple classroom Presence Patrols
- Scheduled Enrollment Meetings: 10/30/19, 11/20/19, 12/04/19, 125/18/2019, 01/08/2020, 01/29/2020, 02/26/2020 and 03/25/2020 from 7-8:30 am
- Multiple meetings with individual Teachers, Parents, and Cadets regarding issues related to cadet success at SMA
- Meeting with Sarasota County School District Superintendent for Secondary Education,
 CTE Director, and supporting personnel to discuss trending data in regards to Career
 Acceleration
 - Scheduling follow up meetings with CTE Director in order to develop career progression aligned with career certifications
- Attended the Annual Military Ball at Grove Restaurant and Ballroom
- Marched with the Eagle Regiment in the Annual Sarasota Veteran's Day Parade

On-Going Projects:

- Development of CTE programmatic alignment to existing courses
 - Alignment of Digital Info Tech and Java Essentials to CAPE standards to include industry certification requirements
 - Incorporation of Army JROTC Robotics initiative with CAPE industry certification
- Initial and continuing evaluation of certified and non-certified personnel using the PRIDE protocol
 - Meetings with Teachers to help develop Individualized Professional Development Plans
- Continued classroom walkthroughs using the SMA Observation Protocol
 - Individualized walkthroughs focused on the Protocol and leading to Feedback and Coaching

Upcoming Events:

- Shakespeare's Romeo and Juliet in the gym, November 12 at 9:00 am and 11:00 am
- Girls Soccer v. Booker, November 12 at 4:00 pm

- Athletic Parent Meeting, November 13 at 7:00 pm
- SMA Board Meeting, November 14 at 2:30 pm
- Girls Basketball Preseason Game at Port Charlotte, November 14
- Girls and Boys Soccer v. Charlotte, November 15 at 4:00 pm
- Boys Basketball @ Prep, Shoot-A-Thon at 9:00 am
- SSAS High School Night at SSAS, November 18 at 6:00 pm
- Girls Soccer @ Venice, November 19 at 5:00 pm
- IB Pinning Ceremony, November 19 at 6:00 pm
- Fall Sports Banquet, November 20 at 6:00 pm
- Girls Basketball @ Bayshore, November 21 at 6:00 pm
- Girls and Boys Soccer v. Southeast, November 22 at 4:00 pm
- Wrestling Preseason @ Palmetto, November 23 at 9:00 am
- Thanksgiving and Fall Break NO SCHOOL November 25-29
- Girls Basketball @ Sarasota Tournament, November 29-30
- Girls and Boys Soccer v. Bradenton Christian, December 2 at 4:00 pm
- Girls and Boys Basketball at Bradenton Christian, December 2 at 4:30 pm
- Girls and Boys Basketball at Lemon Bay, December 3 at 4:30 pm
- Sarasota Tiger Bay, December 5 at 11:00 am
- Girls and Boys Basketball v. Desoto, December 5 at 6:00 pm
- Best Raider Competition, December 6-7
- Girls and Boys Soccer @ Booker, December 6 at 5:00 pm
- Wrestling @ Lemmon Bay, December 7 at 9:30 am
- Boys Basketball v. Sarasota, December 9 at 6:00 pm
- Girls Soccer v. Bayshore, December 10 at 4:00 pm
- Girls Basketball at Saint Stevens, December 10 at 6:00 pm
- Winter Concert, December 11 at 6:00 pm
- SMA Board Meeting, December 12 at 2:30 pm
- Girls and Boys Basketball @ Saint Petersburg Catholic, December 12 at 4:30 pm



BOARD MEETING 11/14/19



FALL SPORTS COMPLETE:

- 1) Volleyball defeated Booker in a District Playoff game to advance for the first time in school history to a District Quarter Final. The girls were defeated by Lavelle, but had a new experience! The Girls & Coach Wilson have plenty to be proud about as they set plenty of school records this year!
- 2) Cross Country finished their season at Districts this years and almost all runners had a personal best! Coach Carver has more than enough to look forward to next year!
- 3) Golfers: Carmella Romeo & Tim Williamson advanced to Golf Regionals this year. We hosted the Regionals at The Meadows on Oct. 14th & 16th.
- 4) Fly As One campaign is always available, which is an online donation option, run through our crowd funding. Each team has their own page and goal to reach.

 http://www.sarasotamilitaryacademy.org/support-sma-athletics

CURRENT:

- 1) Basketball (Girls & Boys), Soccer (Girls & Boys), and Wrestling have all begun! By the time of the meeting the Girls & Boys Soccer teams have played a game and the Basketball teams both play on Thursday!
- 2) Athletically we are making HUGE improvements! With all the increase in participation and accomplishments, Athletes on campus total around 350 cadets. EAGLE PRIDE is on the RISE! This includes 13 teams and cadets who participate for other schools for sports we do not host.
- 3) With our overall enrollment decreasing over the past few years, adding more sports is not a viable option. What is an option is keeping our amazing coaches happy in a few ways:
 - a. Transportation costs negated from our Athletic budgets.
 - b. Increase Coaches stipends to come close to the rest of the county.
 - c. Assistance from B.O.D. with Soaring Eagles Golf Challenge to maximize profits to ensure funding for next year.
- 4) Challenges: 1) managing 4 facilities, 2) keeping my coaches as happy as possible, 3) funding.

FORWARD:

- 1) If we do well enough with your help from the Golf Challenge we will be able to pay our coaches what they deserve and keep them happy!
- 2) Planning for our Inaugural Soaring Eagles Golf Challenge is a continuing project but we need your HELP!!!!
 - a. We have secured a few sponsors and raffle items, but we need plenty more! Procrastinating in this circumstance is certain failure!
 - b. In order to be successful it takes planning and networking...please-please reach out to your network to become involved! Ill sound like a broken record...Athletics receives 0 from the county and SMA. This is how we become even more successful and create change even faster!
 - c. Soaring Eagles Golf Challenge brochures, flyers, and registration information is all available online!
 - i. http://www.sarasotamilitaryacademy.org/athletics/hs-athletics-golf-challenge

IB BOARD REPORT 11/14/19

SMA is a school committed to developing an inclusive learning environment to support its diverse student body. We strive to ensure that students are provided with equal access to learning, varied and challenging academics, as well as rich opportunities to experience success. With this in mind, SMA needs to create a pedagogy that provides a comprehensive, well-rounded educational experience incorporating a global-view. After conducting research and going on a fact-finding trip to visit an "IB for ALL" school that has been practicing equity with IB wall-to-wall since 2004, it seems that adopting IB wall-to-wall at SMA is worthy of further consideration.

While visiting Sturgis Charter Public High School in Barnstable, MA., a "wall-to-wall" IB school, it became obvious that IB is an educational model that can be adapted to any school environment, without compromising the schools vision or mission, to improve school culture and enhance learning for all. Like SMA, Sturgis is a charter school that is governed by the same nonrestrictive charter obligation to conduct enrollment using a lottery system. In addition, Sturgis has a comparable demographic population with similar percentages of ESE, ELL, 504, and ethnicity as SMA. Sturgis received their Charter in 1998 and opened with 162 students in their freshman class. By 2004, they were struggling financially and facing a declining student population. It was at this time they made a decision to go IB for ALL. It was a five year journey, but by 2009, the program was fully implemented and beginning to flourish. Currently, Sturgis has opened a second high school. Each operates with a student body of 700 students, with over 700 students currently on a waiting list.

Although Sturgis has a very different mission and vision from SMA, it truly supports the flexibility that IB offers schools. Since IB doesn't dictate what a school's vision and mission should be, schools within each country can operate within IB's structural parameters and maintain their individual and unique cultures and traditions. Other schools that have moved to IB for ALL have found the change to be a highly positive transformation of school culture and academics.

One of the distinctive qualities of IB is the IB Learner Profile. In considering the suitability of adopting IB for ALL at SMA, it is important to note that the IB Learner Profile character traits mesh perfectly with the JROTC values, as demonstrated in the Venn Diagram included with this report. IB also incorporates Approaches to Learning skills in their courses that increases access and engagement, removes barriers to learning, and differentiates for all students' learning needs and styles. The integrated and balanced academic approach of IB has been validated by extensive research. If SMA can amalgamate these principles with existing JROTC values, it is likely to produce students who are prepared for whatever path they may pursue following high school. JROTC and IB both strive to create students that are creative problem-solvers and lifelong independent thinkers equipped to succeed in a rapidly changing and increasingly global society.

Adopting IB for ALL means recognizing that all students are worthy of the best education available to them, while respecting that each student in the classroom is uniquely different. By creating an inclusive learning environment, students will be encouraged to engage in critical thinking and meaningful dialogue together. Learning together will bring students and faculty closer together in an environment that promotes communication, integration, dialogue, and a deeper understanding of concepts that are critical to students' academic successes. Inasmuch as teachers will need to introduce concepts in a scaffolded manner, they, too, will be encouraged to communicate and collaborate more effectively with their colleagues as they strive to develop new approaches and techniques that promote authentic engagement.

SOME THINGS TO CONSIDER FOR IB IMPLEMENTATION

- Implement a school-wide schedule that allows for implementation of IB.
 - O Alignment of a school-wide schedule to allow access for all students to all courses offered.
- Develop a vision that defines the inclusivity of IB and what it offers for all students.
- Emphasize the IB student-centered approach to teaching and learning.
- Create a "well-balanced" curriculum culture.

- Encourage a comprehensive education showing the connections between different academic areas.
- Enrichment of each student's unique individual development.
- "Develop inquiring, knowledgeable and caring young people who are motivated to succeed"
- Establish high expectations for ALL learners
- Focus on compassion and understanding. (SEL social emotional learning)
- Foster an outstanding education for life beyond high school.
- Sanction the IB holistic program approach that develops life-long learners.
- Promote that an IB education is more than just a means to earn college credit.
- Design all courses to promote analytical, critical, and evaluative thinkers.
- Market that IB provides a clear academic focus for SMA supported and promoted with JROTC.
- Always go back to the mission.

POSITIVE CONSIDERATIONS: IMPLEMENTING IB FOR ALL WILL

- TRANSFORM school culture,
- Provide the best education for ALL students,
- Redefine WHAT DOES SUCCESS MEANS?
- Encourage the dignity of risk-taking,
- Seek shared approaches within a wide range of diversity,
- Promote "Learning together brings us together",
- Create an inclusive learning environments where all students are worthy of the best education available to them while respecting each student's unique differences,
- Demonstrate that we equip our students with the tools they need to thrive in a rapidly changing and globally digital-driven world,
- Encourage a fresh approach to effective recruitment and retention of teachers.

ARGUMENTS AGAINST IB FOR ALL:

Perception vs reality
O NOT all students are IB caliber.
O IB creates high stress.
O If they don't earn the IB Diploma they are not successful.
O This student can't or isn't able to do it vs "IN MY BELIEVE this student....."
O IB is for gifted students only.
O IB is an elitist program.
O IB kids have no life
O There is too much homework in IB
O IB is only for the kids that want to go to college

FINANCIAL CONSIDERATIONS WITH IMPLEMENTING IB FOR ALL

- IB Equity Grants available to assist with implementation.
- Funds become focused on the commonality (JROTC--IB).
- Lead teachers receive training first -

O IB is too expensive

- O Currently at SMA the English, Science, Math, and Social Studies lead teachers have been trained.
- After lead teachers one more teacher each year from each department.
 - O Currently, many teachers have already received their initial training.
- Teachers should receive retraining, or specialized training, every 5 years.
- In the future, SMA should consider paying for copies of students scored exams.

Financial gains from IB

This is the statute:

Calculation of additional full-time equivalent membership based on International Baccalaureate examination scores of students.—A value of 0.16 full-time equivalent student membership shall be calculated for each student enrolled in an International Baccalaureate course who receives a score of 4 or higher on a subject examination. A value of 0.3 full-time equivalent student membership shall be calculated for each student who receives an International Baccalaureate diploma. Such value shall be added to the total full-time equivalent student membership in basic programs for grades 9 through 12 in the subsequent fiscal year. Each school district shall allocate

80 percent of the funds received from International Baccalaureate bonus FTE funding to the school program whose students generate the funds and to school programs that prepare prospective students to enroll in International Baccalaureate courses. Funds shall be expended solely for the payment of allowable costs associated with the International Baccalaureate program. Allowable costs include International Baccalaureate annual school fees; International Baccalaureate examination fees; salary, benefits, and bonuses for teachers and program coordinators for the International Baccalaureate program and teachers and coordinators who prepare prospective students for the International Baccalaureate program; supplemental books; instructional supplies; instructional equipment or instructional materials for International Baccalaureate courses; other activities that identify prospective International Baccalaureate students or prepare prospective students to enroll in International Baccalaureate courses; and training or professional development for International Baccalaureate teachers. School districts shall allocate the remaining 20 percent of the funds received from International Baccalaureate bonus FTE funding for programs that assist academically disadvantaged students to prepare for more rigorous courses. The school district shall distribute to each classroom teacher who provided International Baccalaureate instruction:

- 1. A bonus in the amount of \$50 for each student taught by the International Baccalaureate teacher in each International Baccalaureate course who receives a score of 4 or higher on the International Baccalaureate examination.
- 2. An additional bonus of \$500 to each International Baccalaureate teacher in a school designated with a grade of "D" or "F" who has at least one student scoring 4 or higher on the International Baccalaureate examination, regardless of the number of classes taught or of the number of students scoring a 4 or higher on the International Baccalaureate examination.

JROTC VALUES/IB LEARNER PROFILE

Loyalty
Duty
Respect
Honor
Integrity Personal
Courage

Loyalty & Duty
& Integrity
Principled &
Caring &
Balanced
Personal Courage
& Honor
Risk-Takers
Respect
Reflective &

Reflective & Thinkers & Communicators Inquirers
Thinkers
Knowledgeable
Communicators
Principled
Open-Minded
Caring
Risk-Takers
Balanced Reflective

ACADEMICS Inquirers Knowledgeable Open-Minded



SMA MEMORANDUM

TO:

SMA-COL. CHRISTINA BOWMAN

FROM:

SMA – CPT. JENNIFER VANSTON, FACULTY REPRESENTATIVE

SUBJECT:

BOARD DISCUSSION ITEMS FOR NOVEMBER 14, 2019

DATE:

NOVEMBER 8, 2019

All concerns, grievances and suggestions brought to me have been presented to administration.

All items presented last month to administration were addressed in a timely manner and several positive communication improvement strategies were implemented to improve school climate and culture.

Staff and Teachers provided with approved Board Minutes and encouraged to attend Board Meetings.

Staff, Teachers and Parents are happy to learn that interviews are taking place for open SMA Board Positions with the understanding and intent to expand the funding capabilities and diversity of the current Board.

SARASOTA MILITARY ACADEMY

Commandant 801 North Orange Avenue Sarasota, Florida 34236

10 October 2019

MEMORANDUM FOR GOVERNING BOARD, SARASOTA MILITARY ACADEMY

THROUGH EXECUTIVE DIRECTOR OF SCHOOLS

SUBJECT: Significant Activities Report

Significant activities past thirty days:

- "Freshman Lock-in" @ SMA, 11/12 October 2019
- Color Guard, West Point Parents Association 10 K Run @ Lakewood Ranch, 12 October 2019
- County Drill Competition @ Sarasota High School, 14 October 2019
- County Rifle Competition @ Riverview High School, 14 October 2019
- "Fall Fun" State Rifle Competition @ SMA, 14-19 October 2019
- Sarasota Yacht Club Honor Guard @ Sarasota Yacht Club, 19 October 2019
- Regimental Staff Congressional Brief @ Capitol, Washington DC 19-22 October 2019
- Color Guard @ Michaels on East, 25 October 2019
- Area 5 Raider Meet @ Lakewood Ranch High School, 26 October 2019
- Visit to the United States Military Academy 24-27 October 2019
- Raider Nationals Competition @ Molena, Georgia, 31 Oct 03 Nov
- Sarasota City Commissioner's Presentation 04 November 2019 @ City Hall
- Military Ball @ The Grove, Lakewood Ranch, 09 November 2019
- Marine Corps Birthday Luncheon @ Marina Jack's 10 November 2019
- Veteran's Day Parade @ Main Street Sarasota 11 November 2019

Significant activities next thirty days:

- State Raider Meet 16 November @ Camp Flaming Arrow
- Admissions Visit to the United States Naval Academy 14-16 November 2019
- Best Raider Competition 07 December 2019
- Color Guard at Heritage Oaks Golf Club 09 December 2019
- Color Guard 10 December 2019 @ Sarasota County School Board
- JV Raider Competition 14 December 2019 @ Manatee High School
- Color Guard @ Bird Key Yacht Club (MOAS) 14 December 2019

"One School, Two Campuses"!

Respectfully,

Ben Weiss

Ben Weiss Lieutenant Colonel (Retired), Special Forces Commandant

Sarasota Military Academy Balance Sheet- By Campus As of September 30, 2019

| _ | | HS | | Prep | | Total |
|--|----|-------------|----------|------------|----|-------------|
| ASSETS | | | | | | |
| Current Assets | | | | | á | |
| Bank Accounts | | | | | Æ | |
| 1110 Cash and cash equivalents | | | | 46 | | 7 |
| 1109 Petty Cash | | 400 | | 400 | | 800 |
| 1111 WF Operating Account | | 167,864 | al | | | 167,864 |
| 1113 SMA PTCC Account | | 17,047 | 4 | 112 | P | 17,047 |
| 1117 WF Credit Card Machine | | 32,564 | L | All Park | | 32,564 |
| 1118 WF Business Market Savings | | 84,409 | 1 | Ε. | | 84,409 |
| 1119 SMA Prep Checking | á | 400 | | 91,074 | | 91,074 |
| 1120 Athletics Account | á | 40,953 | - 3 | 410 | | 40,953 |
| 1121 WF Prep PTCC Account | | | all | 37,514 | | 37,514 |
| 1123 Prep CC Machine | ۹ | 200014 | | 17,445 | | 17,445 |
| 1124 SMA Wreaths | | 6,391 | ĸ | | | 6,391 |
| Total 1110 Cash and cash equivalents | \$ | 349,627 | \$ | 146,433 | \$ | 496,061 |
| 8-1111 Sport Team Bank Accounts | | 72,841 | | | | 72,841 |
| Total Bank Accounts | \$ | 422,468 | \$ | 146,433 | \$ | 568,901 |
| Other Current Assets | | | | | | |
| 1220 Due from Other Governments | | | 9 | | | |
| 1221 A/R ROTC | 7 | 30,028 | | | | 30,028 |
| 1222 A/R Due from District | | 76,346 | | 68,166 | | 144,512 |
| Total 1220 Due from Other Governments | \$ | 106,374 | \$ | 68,166 | \$ | 174,540 |
| Total Other Current Assets | \$ | 106,374 | \$ | 68,166 | \$ | 174,540 |
| Total Current Assets | \$ | 528,842 | \$ | 214,600 | \$ | 743,442 |
| Fixed Assets | | | | | | |
| 1300 Fixed Assets | | | | | | |
| 1310 Land | | 973,750 | | 7,424,550 | | 8,398,300 |
| 1320 Land Improvements | | 73,227 | | 42,750 | | 115,978 |
| 1330 Building & Improvements | | 11,656,758 | | 2,017,648 | | 13,674,406 |
| 1340 Furniture, Fixtures & Equipment | | 1,590,819 | | 362,318 | | 1,953,136 |
| 1350 Motor Vehicles | | 535,364 | | 232,835 | | 768,199 |
| 1370 Capital Lease Equipment | | 53,300 | | | | 53,300 |
| 1380 Audio-visual Material & Softwar | | | | | | |
| 1381 Audio-visual Materials | | 1,504 | | | | 1,504 |
| 1382 Computer Software | | | | 93,386 | | 93,386 |
| Total 1380 Audio-visual Material & Softwar | \$ | 1,504 | \$ | 93,386 | \$ | 94,890 |
| 1390 Computer Equipment | | 120,746 | | 499,080 | | 619,826 |
| Total 1300 Fixed Assets | \$ | 15,005,468 | \$ | 10,672,567 | \$ | 25,678,035 |
| 1550 Accumulated Depreciation | | | | | | |
| 1329 AD- Land Improvements | | (43,234) | | (15,411) | | (58,644) |
| 1339 AD- Buildings & Improvements | | (2,958,037) | | (240,313) | | (3,198,350) |

| 1349 AD- Furniture, Fixtures & Equip | | (1,375,279) | | (242,566) | (1,617,845) |
|---|--|-------------|-----|---|-------------------|
| 1359 AD- Motor Vehicles | | (334,846) | | (94,866) | (429,712) |
| 1379 AD- Capital Lease Property | | (53,300) | | | (53,300) |
| 1388 AD- Audio-visual Materials | | (50) | | | (50) |
| 1389 AD- Computer Sofware | | (47,214) | | (434,084) | (481,298) |
| 1399 AD - Audio Visual | | (376) | | | (376) |
| Total 1550 Accumulated Depreciation | \$ | (4,812,336) | \$ | (1,027,239) | \$ (5,839,575) |
| Total Fixed Assets | \$ | 10,193,132 | \$ | 9,645,327 | \$ 19,838,460 |
| Other Assets | | | | | 13 |
| 1625 Due From SMA Prep - Long-term | | 2,314,815 | | (2,314,815) | 0 |
| 1626 Due from Foundation | | 178,083 | | ACCURATE VALUE OF THE PARTY OF | 178,083 |
| Total Other Assets | \$ | 2,492,898 | \$ | (2,314,815) | \$ 178,083 |
| TOTAL ASSETS | \$ | 13,214,872 | \$ | 7,545,112 | \$ 20,759,984 |
| LIABILITIES AND EQUITY | | - 48 | | | A STATE OF |
| Liabilities | | ANDER | | | 46.5 |
| Current Liabilities | - 4 | | | | 1 |
| Accounts Payable | | 16.6 | 1 | | |
| 2120 Accounts Payable | | 25,098 | 400 | 23,061 | 48,159 |
| Total Accounts Payable | \$ | 25,098 | \$ | 23,061 | \$ 48,159 |
| Credit Cards | | | | | |
| 2150 Wells Fargo Visa CC | A CONTRACTOR OF THE PARTY OF TH | 46 | | | |
| 2151 Carmen Diaz | | 134 | Ħ | | 134 |
| 2152 Stephen Kok | | 48,124 | | | 48,124 |
| 2153 Monika Chenkus | A 200 | 260 | 100 | | 260 |
| 2155 Kevin Nasby | | 890 | | | 890 |
| 2156 Christina Bowman | CONTRACTOR OF THE PARTY OF THE | 1,597 | | | 1,597 |
| 2158 Gail Biroscak HS | ALL LES | 17 | | | 17 |
| 2161 Pamela Donehew | ATTENDA | 878 | | - | 878 |
| 2163 Amy Mazner | A STATE OF | 1,419 | | | 1,419 |
| 2164 Donna Hoefer HS | 1 | 763 | | | 763 |
| Total 2150 Wells Fargo Visa CC | \$ | 54,082 | \$ | ¥ | \$ 54,082 |
| 2180 Wells Fargo SMA Prep Visa CC | | | | | |
| 2182 Todd Brown | | | | 45 | 45 |
| 2183 Stephen Kok | | | | 20,526 | 20,526 |
| 2184 Matthew Freddes | | | | 181 | 181 |
| 2185 Rebecca Morris | | | | 403 | 403 |
| 2186 Betty Bultemeier | | | | 1,135 | 1,135 |
| 2191 Lisa Currie | | | | 1,671 | 1,671 |
| Total 2180 Wells Fargo SMA Prep Visa CC | \$ | | \$ | 23,961 | \$ 23,961 |
| Total Credit Cards | \$ | 54,082 | \$ | 23,961 | \$ 78,044 |
| Other Current Liabilities | | | | | |
| 2110 Accrued Payroll | | | | | |
| 2112 Accrued Payroll | | 237,984 | | 184,219 | 422,203 |
| Total 2110 Accrued Payroll | \$ | 237,984 | \$ | 184,219 | \$ 422,203 |
| 2170 Accrued Payroll Liabilities | | 7,754 | | 7,398 | 15,152 |
| 2200 Other Current Liabilities | | | | | |
| 2211 Accrued Liabilities | | 31,060 | | 13,762 | 44,823 |
| | | | | | |

| 2230 Current Portion of LTD | | 161,000 | | 454,796 | | 615,796 |
|--|-----|------------|----|-------------|----|------------|
| Total 2200 Other Current Liabilities | \$ | 192,060 | \$ | 468,558 | \$ | 660,619 |
| 8-2290 Funds Held on Behalf of Others | | 72,841 | | | | 72,841 |
| Total Other Current Liabilities | \$ | 510,640 | \$ | 660,175 | \$ | 1,170,814 |
| Total Current Liabilities | \$ | 589,820 | \$ | 707,197 | \$ | 1,297,017 |
| Long-Term Liabilities | | | | | | |
| 2320 Bonds Payable | | | | | | A |
| 2323 Educational Bond - 2012 | | 4,445,000 | | | A | 4,445,000 |
| 2326 Prep Bond Payable - \$7.5M | | | | 6,236,490 | | 6,236,490 |
| 2327 Prep Bond Payable - \$1M | | | | 841,391 | ng | 841,391 |
| 2328 Wells Fargo Equipment Loan for Building 5 | | | | 962 | | 962 |
| Total 2320 Bonds Payable | \$ | 4,445,000 | \$ | 7,078,843 | \$ | 11,523,843 |
| 2330 Accrued Vacation | | 18,307 | ~ | 100 | 1 | 18,307 |
| 2380 Interest Rate Swap | | 469,679 | 10 | | | 469,679 |
| Total Long-Term Liabilities | \$ | 4,932,986 | \$ | 7,078,843 | \$ | 12,011,829 |
| Total Liabilities | \$ | 5,522,807 | \$ | 7,786,040 | \$ | 13,308,846 |
| Equity | 400 | | A | | | |
| 3010 Invested In Capital Assets, Net | 1 | 5,185,344 | | 2,063,868 | | 7,249,212 |
| 3020 Temporarily Restricted Net Asse | | 59,880 | | 13,412 | | 73,292 |
| 3030 Unrestricted Net Assets | | 2,481,416 | | (2,341,840) | | 139,576 |
| Net Income | | (34,575) | | 23,633 | | (10,942) |
| Total Equity | \$ | 7,692,066 | \$ | (240,928) | \$ | 7,451,138 |
| TOTAL LIABILITIES AND EQUITY | \$ | 13,214,872 | \$ | 7,545,112 | \$ | 20,759,984 |

Thursday, Nov 07, 2019 09:23:37 AM GMT-8 - Accrual Basis



Sarasota Military Academy Profit and Loss - Monthly - By Campus

September 2019

| | HS | Prep | | | Total |
|---------------------------------|---------------|-------------------|-------------------------------------|------|-----------|
| Income | | | | | |
| 3100 Federal Direct | 23,275 | | | | 23,275 |
| 3300 Revenue from State Sources | 415,006 | • | 321,188 | | 736,194 |
| 3400 Revenue from Local Sources | 203,471 | | 161,240 | | 364,711 |
| Total Income | \$ 641,753 | \$ | 482,427 | \$ / | 1,124,180 |
| Gross Profit | \$ 641,753 | \$ | 482,427 | \$ | 1,124,180 |
| Expenses | | | _ ^< | | 45.5 |
| 4100 Salaries | 356,016 | | 276,833 | A. | 632,848 |
| 4200 Employee Benefits | 85,642 | - 4 | 73,957 | | 159,599 |
| 4300 Purchased Services | 86,581 | - 40 | 54,510 | À | 141,091 |
| 4400 Energy Services | 12,450 | ARRIVA | 14,119 | All | 26,569 |
| 4500 Materials & Supplies | 29,121 | (Table 1 | 15,836 | | 44,957 |
| 4600 Capital Outlay | 14,396 | 160 | 5,593 | | 19,990 |
| 4700 Other Expenses | 64,070 | - 40 | 44,818 | | 108,888 |
| Total Expenses | \$ 648,277 | \$ | 485,666 | \$ | 1,133,943 |
| Net Operating Income | \$ (6,524) | \$ | (3,239) | \$ | (9,763) |
| Net Income | \$ (6,524) | \$ | (3,239) | \$ | (9,763) |
| | - A | The second second | THE R. P. LEWIS CO., LANSING, MICH. | 100 | |

Sarasota Military Academy Profit and Loss - YTD - By Campus

July - September, 2019

| A CONTRACTOR OF THE PARTY OF TH | THE | нѕ | | Prep | Total |
|--|--------|-----------|-----|-----------|-----------------|
| Income | di man | | 100 | | |
| 3100 Federal Direct | | 71,037 | | | 71,037 |
| 3300 Revenue from State Sources | | 1,234,810 | | 957,620 | 2,192,430 |
| 3400 Revenue from Local Sources | | 588,560 | | 447,124 | 1,035,684 |
| Total Income | \$ | 1,894,406 | \$ | 1,404,744 | \$ 3,299,151 |
| Gross Profit | \$ | 1,894,406 | \$ | 1,404,744 | \$ 3,299,151 |
| Expenses | | | | | |
| 4100 Salaries | | 1,050,124 | | 752,490 | 1,802,614 |
| 4200 Employee Benefits | | 252,958 | | 199,723 | 452,680 |
| 4300 Purchased Services | | 290,578 | | 195,096 | 485,674 |
| 4400 Energy Services | | 30,699 | | 29,914 | 60,613 |
| 4500 Materials & Supplies | | 70,465 | | 40,988 | 111,453 |
| 4600 Capital Outlay | | 37,598 | | 24,252 | 61,850 |
| 4700 Other Expenses | | 196,560 | | 138,648 | 335,208 |
| Total Expenses | \$ | 1,928,981 | \$ | 1,381,111 | \$ 3,310,092 |
| Net Operating Income | \$ | (34,575) | \$ | 23,633 | \$ (10,942) |
| Net Income | \$ | (34,575) | \$ | 23,633 | \$ (10,942) |

Cash Statement of Operations (PE 09-30-19)

| September | Total | Operating | Capital |
|--|-------------------|------------------|-----------|
| | September | September | September |
| 3191 · ROTC | 23,275 | 23,275 | |
| 3226 · Title II \$ 3227 · Title IV \$ | | | |
| 3230 · IDEA Revenue | | | |
| 3310 · Florida Ed. Fin. Program (FTE) | 523,478 | 523,478 | |
| 3320 · Proration to Appropriation 3330 · State Categorical Instructional | 8,604 | 8,604 | |
| 3344 · Discretionary Lottery | 8,004 | 8,604 | |
| 3361 · School Recognition Funds | 10,212 | 10,212 | |
| 3368 · Safe Schools Allocation 3373 · Reading Programs | 6,859 | 6,859 | |
| 3374 · Supplemental Academic Inst | 4,642 22,796 | 4,642 22,796 | |
| 3376 Digital Classroom Allocation | 719 | 719 | |
| 3396 · Classroom for Kids 3397 · Charter School Capital Outlay | 101,045 | 101,045 | F7.000 |
| 3411 District Schools Taxes | 57,839 250,001 | 250,001 | 57,839 |
| 3413 - District 1.5 Millage | 51,595 | 250,001 | 51,595 |
| 3430 · Interest Inc. (Invest. & Accts) | 28 | 28 | |
| 3440 · Gifts, Grants & Bequests 3455 · Vending Revenue | 6,277 109 | 6,277 109 | |
| 3490 · Misc Local Sources | 56,702 | 56,702 | |
| Total Income | 1 | | 460 461 |
| Total Income | 1,124,181 | 1,014,747 | 109,434 |
| 4100 · Salaries (plus stipends) | 544,521 | 544,521 | |
| 4110 · Admin Salaries 4140 · Adjunct Faculty & Subs | 59,185 | 59,185 | |
| 4210 · Retirement Benefits | 29,143 51,689 | 29,143 51,689 | |
| 4220 · SS & Medicare | 47,204 | 47,204 | |
| School Rec (In/Out) 3361 Above | | | |
| 4230 · Employee Insurance 4240 · Worker's Compensation | 38,764 4,205 | 38,764 4,205 | |
| 4250 · Unemployment Compensation | 166 | 166 | |
| 4291 · Employee Medical Reimburse. | 5,884 | 5,884 | |
| 4292 · Employee Training & Seminars 4293 · Other Employee Benefits | 1,475 10,212 | 1,475 10,212 | |
| 4310 Professional & Technical Serv. | 76,317 | 76,317 | |
| 4320 · Insurance | 16,548 | 16,548 | |
| 4330 · Travel 4350 · Repairs & Maintenance | 1,162 6,954 | 1,162 6,954 | |
| 4360 · Lease Costs | 17,711 | 17,711 | |
| 4370 · Comm. (Postage, Phone) | 8,845 | 8,845 | |
| 4380 · Water & Sewer 4390 · Other Purchased Services | 5,069 8,485 | 5,069 | |
| 4392 · Duel Enrollment Fees | 6,465 | 8,485 | |
| 4430 · Electricity | 19,752 | 19,752 | |
| 4450 · Fuel (Gasoline) 4460 · Fuel (Diesel) | 173 | 173 | |
| 4510 · Supplies - Classroom | 6,644 27,904 | 6,644 27,904 | |
| 4520 · Textbooks | 1,261 | 1,261 | |
| 4521 · Textbooks - Dual Enrollment 4530 · Periodicals | 5,208 | 5,208 | |
| 4570 · Food | 1,609 2,466 | 1,609 2,466 | |
| 4590 · Other Materials & Supplies | 6,510 | 6,510 | |
| 4610 · Library Books 4622 · Non Capitalized A/V Materials | 660 | 660 | |
| 4642 · Non Capitalized FFE | 663 | 663 | |
| 4644 · Non Capitalized PC (Hardware) | 12,968 | 12,968 | |
| 4651 · Buses (Trip Charges) 4692 · Non Capitalized Software | 6.350 | C 250 | |
| 4720 · Interest | 6,359 38,403 | 6,359 38,403 | |
| 4730 - Taxes, Dues & Fees | 1,367 | 1,367 | |
| 4740 · Legal Fees/Settlements 4760 · Sports & Recreation | 0.504 | 0.504 | |
| Capital Purchases | 9,584 1,209 | 9,584 | 1,209 |
| 4780 · Depreciation Expenses | | | |
| Debt Service | 49,981 | | 49,981 |
| Total Expenses | 1,125,600 | 1,074,410 | 51,190 |
| | -1,419 | -59,663 | 58,244 |

Cash Statement of Operations YTD (PE 09-30-19)

| | Total YTD | Operating | Capital YTD |
|--|-------------------|-------------------|----------------|
| 3191 · ROTC | 71,036 | 71,036 | |
| 3226 · Title II \$ | 0 | 0 | |
| 3227 · Title IV \$ | 0 | 0 | |
| 3230 · IDEA Revenue | 0 | 0 | |
| 3310 · Florida Ed. Fin. Program (FTE) | 1,543,926 | 1,543,926 | |
| 3320 · Proration to Appropriation | 0 26,386 | 0 | |
| 3330 · State Categorical Instructional 3344 · Discretionary Lottery | 20,380 | 26,386 0 | |
| 3361 · School Recognition Funds | 31,318 | 31,318 | |
| 3368 · Safe Schools Allocation | 21,033 | 21,033 | |
| 3373 · Reading Programs | 14,236 | 14,236 | |
| 3374 · Supplemental Academic Inst | 69,909 | 69,909 | |
| 3376 · Digital Classroom Allocation | 2,205 | 2,205 | |
| 3396 · Classroom for Kids | 310,017 | 310,017 | |
| 3397 · Charter School Capital Outlay | 173,401 | | 173,401 |
| 3411 · District Schools Taxes | 766,241 | 766,241 | |
| 3413 · District 1.5 Millage | 86,673 | | 86,673 |
| 3430 · Interest Inc. (Invest. & Accts) | 81 | 81 | |
| 3440 · Gifts, Grants & Bequests | 8,033 | 8,033 | |
| 3455 · Vending Revenue | 139 | 139 | |
| 3490 · Misc Local Sources | 174,517 | 174,517 | |
| Total Income | 3,299,151 | 3,039,077 | 260,074 |
| 1100 · Salaries (plus stipends) | 1,590,145 | 1,590,145 | |
| 1110 · Admin Salaries | 178,014 | 178,014 | |
| 1140 · Adjunct Faculty & Subs | 34,455 | 34,455 | |
| 1210 · Retirement Benefits | 110,053 | 110,053 | |
| 1220 · SS & Medicare | 134,800 | 134,800 | |
| School Rec (In/Out) 3361 Above | 21,105 | 21,105 | |
| 1230 · Employee Insurance | 133,875 | 133,875 | |
| 1240 · Worker's Compensation | 10,830 | 10,830 | |
| 1250 · Unemployment Compensation | 307 | 307 | |
| 1291 · Employee Medical Reimburse. | 19,673 | 19,673 | |
| 1292 · Employee Training & Seminars | 11,824 | 11,824 | |
| 1293 · Other Employee Benefits 1310 · Professional & Technical Serv. | 10,212 | 10,212 | |
| 1320 · Insurance | 202,559 94,461 | 202,559 94,461 | |
| 1330 · Travel | 5,003 | 5,003 | |
| 1350 · Repairs & Maintenance | 47,303 | 47,303 | |
| 1360 · Lease Costs | 73,618 | 73,618 | |
| 1370 · Comm. (Postage, Phone) | 25,375 | 25,375 | |
| 1380 · Water & Sewer | 12,927 | 12,927 | |
| 1390 · Other Purchased Services | 24,425 | 24,425 | |
| 1392 · Duel Enrollment Fees | 0 | 0 | |
| 430 · Electricity | 48,810 | 48,810 | |
| 450 · Fuel (Gasoline) | 418 | 418 | |
| 1460 · Fuel (Diesel) | 11,386 | 11,386 | |
| 1510 · Supplies - Classroom | 51,608 | 51,608 | |
| 1520 · Textbooks | 22,639 | 22,639 | |
| 1521 · Textbooks - Dual Enrollment 1530 · Periodicals | 5,208 | 5,208 | |
| 1570 · Food | 1,609 7,182 | 1,609 7,182 | |
| 590 · Other Materials & Supplies | 23,208 | 23,208 | |
| 610 · Library Books | 0 | 23,208 | |
| 1622 · Non Capitalized A/V Materials | 1,042 | 1,042 | |
| 642 · Non Capitalized FFE | 818 | 818 | |
| 644 · Non Capitalized PC (Hardware) | 18,198 | 18,198 | |
| 651 · Buses (Trip Charges) | 6,671 | 6,671 | |
| 692 · Non Capitalized Software | 35,121 | 35,121 | |
| 720 · Interest | 107,197 | 107,197 | |
| 730 · Taxes, Dues & Fees | 29,671 | 29,671 | |
| 740 · Legal Fees/Settlements | 0 | 0 | |
| 1760 · Sports & Recreation | 19,742 | 19,742 | |
| Capital Purchases 780 · Depreciation Expenses | 3,757 | | 3,757 |
| Debt Service | 0 150,226 | | 150 226 |
| Debt Scivice | TJU/440 | | 150,226 |
| Total Expenses | 3,285,475 | 3,131,492 | 153,983 |
| | 13,676 | -92,415 | 106,091 |

SMA Prep Read Ahead 14 November 2019

The Prep held a Der Dutchman Pie Fundraiser and netted a profit of \$2000.

We hosed a successful Fall Dance. 215 cadets attended and another 100 cadets dressed down on Friday, October 25th. We will host another dance in February 2020.

We hosted a lunch for our Veteran Prep staff and bus drivers on Friday, November 8th. In addition, gift bags with Starbucks gift certificates and a SMA spirit wear shirt were given to all.

We are gearing up for the Wreaths Across American campaign and looking forward to laying out wreaths on December 14th at the National Cemetery.

We approved two grants at our last meeting:

- 1. TV Production \$500 to purchase a podcaster kit
- 2. Yearbook \$500 to purchase an additional camera (they currently have 7 for a class of 23)

PTCC MONTHLY MEETING MINUTES

October 8, 2019, SMA Cafeteria

In Attendance:

Michele Collins

Dori Zingmond

Juanita Cedillo

Maria Bankuty

Meeting Called to order at 6:05PM

1. PTCC PUBLICITY- Michele spoke about heightening awareness for the PTCC so the parents of SMA students are informed of what the PTCC does, and all the grant money that is given throughout the school year. We also discussed attaching a PTCC profile sheet to the new PTCC merchandise sell sheets. In addition we will take pictures with the students who receive grants for the various clubs and activities, and put them on Eagle news and Facebook.

2. GRANTS

SMA PIPE BAND — Cadet Liam Ries requested \$500 for Equipment. Dori Zingmond made a motion to approve the request and Maria Bankuty second it.

SMA MODEL UNITED NATIONS CLUB

Cadet Curstin George and Cadet Brodford Walker requested \$495 for the Florida Model UN Club Competition/Convention/Training

The Grant will help with travel expenses. Grant approved by Michele Collins and Juanita Cedillo second it.

COMEDY CLUB - Cadet Aleks Filipskiy and Cadet Emiliano Jaramillo requested a Grant of \$500 so The 20 students in this brand new club can get tickets and go to shows to get inspiration and learn. The purpose of this club is to help students get out of their comfort zones with comedy and improvization. Grant was approved. Juanita Cedillo made a motion to approve and Maria Bankuty second it.

- 3. MERCHANDISE We discussed the new Cinch bags and we will get samples so we can select one to purchase. We also discussed putting in small orders of new merchandise so we have something to sell at Veterens Day March on 11/11/2019. We are not thrilled with camouflage hoodie quality but as price is a big issue we will keep this discussion going.
- 4. DRESS DOWN DAY The PTCC is thrilled we have our own Dress Day scheduled for Jan 16, 2020. The more money we take in, the more we have to give back to students and teachers.
- 5. MEETING ADJOURNED AT 7:10 PM