### FREDERICA ACADEMY 2019-2020 DONOR, MEMBERSHIP, AND SPONSORSHIP OPPORTUNITIES

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| **ANNUAL FUND** (September - June)   | Nearly every independent school relies on annual giving to support its operating budget and bridge the fiscal realities that lie between tuition income and the actual cost of educating students. At Frederica Academy, tuition covers approximately 80% of the expenses of operating our school. The Annual Fund is a critical source of revenue for covering this 20% gap. The Frederica Academy Annual Fund helps make tuition more affordable for more families while offering parents a tax-deductible benefit for at least part of their investment in their child's education. Through gifts large and small, the Annual Fund supports our devoted faculty, our premier college counseling program, our athletics offerings, our arts opportunities and so many other positive differentiators that make Frederica Academy so much a part of the lives of our students, their parents and our community. Donors who give at a Leadership Level ($1,000+) are invited to the Benefield Society Party. Donors are encouraged to enroll in the Annual Fund prior to December 31, 2019. | • Pinnacle Circle ($50,000 - $100,000+)  
• Leaders’ Circle ($25,000 - $49,999)  
• Founders’ Circle ($10,000 - $24,999)  
• Benefactors’ Circle ($5,000 - $9,999)  
• Patrons’ Circle ($2,500 - $4,999)  
• Head of School’s Circle ($1,000 - $2,499)  
• Friend ($500 - $999)  
• Supporter ($250 - $499)  
• Contributor ($249 or less) | Complete enrollment form and return it to Frederica Academy Advancement Office: 200 Murray Way, St. Simons Island, GA 31522  
Participants may also enroll online.  
Contact:  
John Pope  
johnpope@fredericaacademy.org |
| **APOGEE GEORGIA SCHOOL CHOICE SCHOLARSHIP FUND** (June - December) | Since 2009, Frederica Academy has raised over $3.2 million through its partnership with the Apogee Georgia School Choice Scholarship Fund. The program allows Georgia taxpayers to receive a dollar-for-dollar income tax credit for contributions. Donors may also get the added benefit of listing the donation on their federal tax return. Last year, Governor Deal signed HB 217, raising the pro-rated formula last year was 100% and Frederica Academy supporters doubled the previous year’s total. For the 2020 campaign, enrollment opened in June 2019, and we race to make sure that everyone is signed up before the first of December. Payments will be due in March 2020. You do not have to be a Frederica family to participate, but you must have Georgia state income tax liability. Interested participants are encouraged to discuss the program with their CPAs and tax advisors.  
Online enrollment available June 2019 for the 2020 program. Apogee Appreciation Week is October 21-25  
Donors are encouraged to enroll early by December 2019  
Payment due in March 2020. | • Individual filer ($1,000)  
• Married individual filing separately ($1,250)  
• Married couple filing jointly ($2,500)  
• S-Corp ($10,000)  
• Member of an LLC ($10,000)  
• Partner in a Partnership ($10,000)  
• C-Corp or Trust  
(Up to 75% of Georgia tax liability) | Enroll for Apogee at https://www.apogeebase.com/donate  
Contact:  
Brad Hutcherson  
bradhutcherson@fredericaacademy.org |
| **19TH ANNUAL DERBY DAY** (May 2, 2020) | An annual, recognized event in the Golden Isles, Derby Day is Frederica Academy’s signature fundraiser each year. As a result, Derby Day is a line item in the school’s annual budget. Thus, the event supports everything from enrichment programs to daily operating expenses. Each year, a percentage of proceeds is diverted to the permanent endowment.  
Saturday, May 2, 2020  
Sponsorship packets available in January 2020.  
Tickets on sale March 2020. | • Underwriter - $10,000  
• Triple Crown - $5,000  
• Winner’s Circle - $2,500  
• Turf Club - $1,000  
• Jockey Club - $500  
• Event Tickets - $125 | Co-Chairs:  
Elizabeth and Zach Powell  
Dana and Denny Carter  
Contact:  
Brad Hutcherson  
bradhutcherson@fredericaacademy.org |
| **RESTRICTED GIVING IN-KIND SUPPORT** (ongoing) | Donors, in consultation and coordination with the Advancement Office, may give donations that are earmarked for a specific program/investment or may give a pre-approved in-kind donation to the school. Examples of possible programs to support are the arts, academic programs, athletic initiatives, and many others. Gifts can be given at any time. | • Donor’s discretion | Transmit payment to Advancement Office and designate purpose of gift.  
Contact:  
John Pope (johnpope@fredericaacademy.org) |
| **FRIENDS OF FA** (ongoing) | The Friends of FA Fund offers the opportunity for donors to provide support to students who qualify for maximum financial aid as well as to supplement other school expenses where needed, expanding Frederica’s ability to attract students who will clearly benefit from a Frederica Academy education but require substantial need-based assistance. May not be directed to a specific student. 10% of all donations will be transferred to the permanent endowment of Frederica Academy. | • Donor’s discretion | Contact:  
John Pope  
johnpope@fredericaacademy.org |
| **PLANNED GIVING / LEGACY GIFTS** (ongoing) | Planned gifts are custom-designed gifts that offer tax advantages to donors while providing long-term financial support for the school. Frederica established the Frederica Forever Fund to allow donors this ability to invest in Frederica through gifts of bequests, qualified retirement plans, annuities, trusts, and insurance policies. Dictated by donor and should be done in consultation with legal and/or tax advisor. Donor should seek legal and/or tax advice regarding gift amount. | Donations to Frederica Academy via a trust, annuity, insurance policy, or a bequest.  
Contact:  
John Pope  
johnpope@fredericaacademy.org |
| **BOOSTER CLUB** (ongoing) | The Booster Club supports Frederica Academy’s athletic programs and promotes school spirit throughout the year. Revenue supports all athletic programs. Members receive free family admission to regular season home volleyball, football, basketball, and soccer games. | • Ultimate Membership - $5,000  
• Knights of the Round Table - $2,500  
• Platinum - $1,500  
• Gold - $500  
• Silver - $250  
• Bronze - $150  
• Young Alumni - $50 | Complete membership form and return it to Frederica Academy Booster Club: 200 Murray Way, St. Simons Island, GA 31522  
Contact:  
Alisha Seymour, Booster Club President  
asceymour@gmail.com |
| **PARENT ASSOCIATION** (ongoing) | All FA parents are members of the Parent Association, and there are no dues. Each fall, the Parent Association sells poinsettias and holiday greenery as a fundraiser to support its operations and to help fund special projects for the school. Additionally, the Parent Association coordinates affinity programs with Harris Teeter, Publix, Lands’ End, Box Tops for Education, Labels for Education, and AmazonSmile. Greenery order deadline is October 31, 2019. Poinsettias and greenery delivered the first week of December. |  | Contact:  
Kelly Morgan, Parent Association President  
ksmorgan10@comcast.net |