

**ERate 2019-20 Grant Application**

**Category 1 - Internet Access**

**SAISD Bid #19\_002**

Suddenlink was the only vendor to submit a proposal/quotes.

**COMPANY NAME:** Suddenlink Business (Cebridge Telecom TX)

5830 Granite Pkwy, Suite 300

**ADDRESS:** Plano, TX 75024

**CONTACT PERSON:** Tracy Edwards

**PHONE:** 806-771-6049

[Tracy.Edwards@alticeusa.com](mailto:Tracy.Edwards@alticeusa.com)

Mbps Bandwidth	Monthly Recurring Price for Internet Only	
	12-Month	36-Month
3000	\$8,070.00	\$5,250.00
4000	\$10,080.00	\$6,560.00
5000	\$11,800.00	\$7,650.00
6000	\$13,260.00	\$8,580.00
7000	\$14,490.00	\$9,380.00
8000	\$15,520.00	\$10,080.00
9000	\$16,290.00	\$10,620.00
10000	\$17,000.00	\$11,000.00

Mbps Bandwidth	Monthly Recurring Price for DDOS Only	
	12-Month	36-Month
3000	\$3,915.00	\$3,410.00
4000	\$4,437.00	\$3,860.00
5000	\$4,960.00	\$4,130.00
6000	\$4,960.00	\$4,130.00
7000	\$4,960.00	\$4,130.00
8000	\$6,260.00	\$5,220.00
9000	\$6,260.00	\$5,220.00
10000	\$6,260.00	\$5,220.00

Mbps Bandwidth	Monthly Recurring Price for Internet and DDOS	
	12-Month	36-Month
3000	\$11,985.00	\$8,660.00
4000	\$14,517.00	\$10,420.00
5000	\$16,760.00	\$11,780.00
6000	\$18,220.00	\$12,710.00
7000	\$19,450.00	\$13,510.00
8000	\$21,780.00	\$15,300.00
9000	\$22,550.00	\$15,840.00
10000	\$23,260.00	\$16,220.00

Note: Intersect service is eligible for Erate reimbursement but DDOS protection is not eligible for E-Rate reimbursement at this time.

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**For the 2019-20 Erate grant application, SAISD will also submit a request for funding for the following category 1 items:**

- \* Wide Area Network (WAN) connectivity: SAISD will utilize a voluntary extension on an existing multi-year contract with Suddenlink
- \* Cable Modem: SAISD will utilize a voluntary extension on an existing multi-year contract with Suddenlink

## E-Rate 2019 - 2020: Category 2 (Network Infrastructure)

### Bid # 19\_002 Score Sheet

|                                                                                                                                                                                              | <u>Max Points</u> | <u>Insight</u>                                      | <u>CDWG</u>                                     | <u>Frontier</u>                    | <u>DCI Technology</u>                    |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------|-----------------------------------------------------|-------------------------------------------------|------------------------------------|------------------------------------------|
| Address:                                                                                                                                                                                     |                   | 2525 Brockton Dr.,<br>Suite 390<br>Austin, TX 78758 | 230 N. Milwaukee Ave.<br>Vernon Hills, IL 60061 | 401 Merritt 7<br>Norwalk, CT 06851 | 2417 E. Yandell Dr.<br>El Paso, TX 79903 |
| Contact Person:                                                                                                                                                                              |                   | Christine Ricker<br>(512) 663-8960                  | Ashley Zimdars<br>(312) 705-0996                | Bill Blevins<br>(281) 739-6789     | Paul Cordova<br>(915) 584-1287           |
| Total Price Submitted                                                                                                                                                                        |                   | \$842,824.68                                        | \$909,292.74                                    | \$949,320.90                       | \$1,167,830.01                           |
| Potential ERate Funding (80% of the cost)                                                                                                                                                    |                   | \$674,259.74                                        | \$727,434.19                                    | \$759,456.72                       | \$934,264.01                             |
| SAISD Matching Funds Requirement (20% of the cost)<br>(Note: There may be additional cost passed on from the vendor to the<br>ISD for the bonding requirement, which is not Erate eligible.) |                   | \$168,564.94                                        | \$181,858.55                                    | \$189,864.18                       | \$233,566.00                             |
| Manufacturer                                                                                                                                                                                 |                   | Cisco                                               | Cisco                                           | Cisco                              | Cisco                                    |
| Total                                                                                                                                                                                        | 100               | 98                                                  | 82                                              | 78                                 | 79                                       |