

19-006 District Copier Lease			ALTERNATE BID				
OPENS: 3PM 05/23/19							
COMPANY NAME:	CTWP	Kirbo's Office Systems	RICOH USA, Inc.	Xerox Corporation Total Office Solutions	Xerox Corporation Total Office Solutions		
ADDRESS:	1821 Industrial San Angelo, TX 76904	1202 W Beaugard Ave San Angelo, TX 76901	13760 Noel Road, Unit 200 Dallas, TX 75420	601 Glenna Street San Angelo, TX 76901	601 Glenna Street San Angelo, TX 76901		
PERSON:	Michelle Gilbert	Harold Sharp	Bryan Vallance	Robert Swenson/Bill Hassett	Robert Swenson/Bill Hassett		
PHONE:	325.658.1507	325.658.2679	806.670.3698	325.949.2947	325.949.2947		
FAX:	325.658.1680	325.658.1016	469.249.6481	325.944.7967	325.944.7967		
E-MAIL	<a href="mailto:michelleg@ctwp.com">michelleg@ctwp.com</a>	<a href="mailto:hsharp@kirbos.com">hsharp@kirbos.com</a>	<a href="mailto:bryan.vallance@ricoh-usa.com">bryan.vallance@ricoh-usa.com</a>	<a href="mailto:roberts@totalofficesolution.biz">roberts@totalofficesolution.biz</a>	<a href="mailto:roberts@totalofficesolution.biz">roberts@totalofficesolution.biz</a>		
WEBSITE	<a href="http://www.ctwp.com">www.ctwp.com</a>	<a href="http://www.kirbos.com">www.kirbos.com</a>	<a href="http://www.ricoh-usa.com">www.ricoh-usa.com</a>	<a href="http://www.xerox.com">www.xerox.com</a> <a href="http://www.totalofficesolutions.biz">www.totalofficesolutions.biz</a>	<a href="http://www.xerox.com">www.xerox.com</a> <a href="http://www.totalofficesolutions.biz">www.totalofficesolutions.biz</a>		
ITEM	QTY	DESCRIPTION					
		Kyocera Taskalfa 9002i 90CPM Kyocera Taskalfa 4053ci 40CPM Kyocera Ecosys M2540idw 42CPM 125 copiers	Canon iR8585i III 85CPM Canon iRC5540i III 40CPM Canon iR525i III 55CPM 125 copiers	Ricoh MP9003 90CPM Ricoh IMC4500 45CPM Ricoh IM430F 45CPM 125 copiers	Xerox B8090 90ppm Xerox C8045 45ppm Xerox B405 47ppm 125 copiers	Xerox C8070 70ppm Xerox C8045 45ppm Xerox B405 47ppm 125 copiers	
	56, 85 CPM 69, 40 CPM	60 month lease on all new copiers as listed. 40,000,000 pooled copies per year.	276,334.50	299,000.00	389,306.52 32,442.21 per month	409,375.44	224,588.88
1, A		Cost, per color copy	tri-color .02,.035,.045	0.04	0.0428	0.0456	0.0456
1, B		Cost per copy over 40,000,000	0.0029	0	0.0039	unlimited	includes 120,720,000 overage .0056
1, C							
	56, 85 CPM 69, 40 CPM	48 month lease on all new copiers as listed. 40,000,000 pooled copies per year.	299,958.00	349,000.00	421,812.12 35,151.01 per month	445,109.40	262,903.44
2, A		Cost, per color copy	tri-color .02,.035,.045	0.042	0.0428	0.0456	0.0456
2, B		Cost per copy over 40,000,000	0.0029	0	0.0039	unlimited	includes 120,720,000 overage .0056
2, C							
	56, 85 CPM 69, 40 CPM	36 month lease on all new copiers as listed. 40,000,000 pooled copies per year.	354,213.50	369,000.00	479,601.48 39,966.79 per month	505,224.24	327,261.00
3, A		Cost, per color copy	tri-color .02,.035,.045	0.045	0.428	0.0456	0.0456
3, B		Cost per copy over 40,000,000	0.0029	0	0.0039	unlimited	includes 120,720,000 overage .0056
3, C							
Alternate or additional proposals offered to the District				72 month lease per specs: 269,000.00 plus 3K color clicks per year cost per color copy .035 no overage charge		yes	yes
Score			88.17	90.54			