

ERate 2014-15 ---- Basic Maintenance

COMPANY NAME: Insight Networking
1130 Rutherford Lane
ADDRESS: Austin, Texas 78753
CONTACT PERSON: Christine Ricker
PHONE: (512) 691-2013
FAX: (512) 691-9480
Christine.Ricker@insight.com

Cisco Base support on key network equipment at each campus & Technology Center:	\$150,694.07
Support hours (onsite and remote):	\$211,200.00

Insight Networking was the only vendor to submit a proposal/quotes.

ERate 2014-15 ---- Wide Area Network (WAN)

COMPANY NAME: Suddenlink
 8220 Orlando Ave
ADDRESS: Lubbock, Texas 79423
CONTACT PERSON: Tracy Edwards
PHONE: 806-771-6049
FAX: 806-771-6393
Tracy.Edwards@suddenlink.com

Rates -- 5 year contract with the option of three 1 year extensions:

Bandwidth per location:	Total Monthly Cost	Total Install Cost
250 Mbps	\$20,300	\$180,000
500 Mbps	\$23,200	\$180,000
750 Mbps	\$26,100	\$180,000
1 Gig	\$29,000	\$180,000
5 Gig	\$63,800	\$250,000
10 Gig	\$75,400	\$250,000

Proposal for 2014-15: upgrade connectivity to 1 Gig per site

		Possible ERate Discount (70%)	SAISD Cost After ERate Discount (70%)
Install Cost:	\$180,000	\$126,000	\$54,000
Monthly Rate (\$29,000) x 12 Months:	\$348,000	\$243,600	\$104,400

Current Rate SAISD pays (\$18,200 per month) for 50Mb to Elems, 100 Mb to Secondaries, & 2 - 1 Gig to Tech Center:	\$218,400	\$152,880	\$65,520
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Suddenlink was the only vendor to submit a proposal/quotes.

ERate 2014-15 ---- Cable Modem

COMPANY NAME: Suddenlink
8220 Orlando Ave
ADDRESS: Lubbock, Texas 79423
CONTACT PERSON: Tracy Edwards
PHONE: 806-771-6049
FAX: 806-771-6393
Tracy.Edwards@suddenlink.com

Rates -- 5 year contract with the option of three 1 year extensions:

Monthly Pricing per Cable Modem

768k/6M	\$74.95
1.0M/8.0M	\$134.95
2.0M/12.0M	\$204.95
5.0M/20.0M	\$299.95
8.0M/50.0M	\$349.95

Suddenlink was the only vendor to submit a proposal/quotes.

ERate 2014-15 ---- Web-Hosting

	Erate eligibility		Total Est. Cost (before ERate discount)	Total Cost after E-rate (Year 1)	Total Annual Cost (after Yr1 & after ERate discount)	Cost of product if have it for 5 years (after ERate)		Total Points		Address:	Contact:
SharpSchool	97%		\$ 36,025.00	\$ 21,456.81	\$ 5,456.81	\$ 43,284.05		92		60 Adelaide Street East – 11th Floor Toronto, ON M5C3E4	Gordon Duff 1-888-742-7702 x706 gordon.duff@sharpschool.com
SchoolWires	91%		\$ 64,120.00	\$ 45,011.58	\$ 11,949.75	\$ 92,810.58		62		330 Innovation Blvd. – Suite 301 State College PA. 16803	Robert Lopez 814-272-5191 robert.lopez@schoolwires.com
eChalk	94%		\$ 55,850.00	\$ 20,516.81	\$ 13,255.75	\$ 73,539.81		71		199 Water Street – 16th Floor New York, NY 10038	Gina Magaruh 864-908-9871 gmagaruh@echalk.com
SchoolDesk	96%		\$ 24,900.00	\$ 8,052.00	\$ 6,552.00	\$ 34,260.00		76		113 Citadel Jupiter, FL. 33458	Rob Frierson 1-888-242-2685 x3 rob@schooldesk.net
Edlio	86%		\$ 32,400.00	\$ 11,502.00	\$ 11,502.00	\$ 57,510.00		75		3724 Executive Center Dr. – Suite 205 Austin, TX 78731	Mike Alfultis 512-551-0498 mike@edlio.com

