

ERate 2015-16 --- Telephone and Long Distance Service

Vendor Info:	Possible Points	Suddenlink	Broadvoice (sub: Global Data Technologies)
Address:		8220 Orlando Ave Lubbock, TX 79423	Broadvoice 20847 Sherman Way Winnetka, CA 91306 Global Data Technologies 2412 College Hills Blvd, Suite 204 San Angelo TX 76904
Contact info:		Melissa Branham 903-714-2775 melissa.branham@Suddenlink.com Tracy Edwards 806-771-6049 tracy.edwards@suddenlink.com	J'Nan McManaman 469-221-9058 jnanm@broadvoice.com Thomas Baker 325-340-4370 tbaker@globaldatatechnology.com
Total Estimated Cost (before ERate discount)			
Install costs -- vendor quotes		\$ -	\$ 3,000
Install costs -- 3rd party costs		\$ -	\$ 9,984
Monthly Recurring		\$ 8,974.98	\$ 6,286
Other expenses (monthly recurring):		\$ 200.00	\$ 1,530
Year 1 Total Cost (monthly x 12 + install cost + other expenses)		\$ 110,100	\$ 106,776
5 Year Total estimated cost:		\$ 550,499	\$ 481,944
Price (based on 5 yr cost)	35	31	35
Integration with existing network infrastructure or work with existing phone systems.	10	10	8
Prior experience implementing funded projects via the ERate grant program	10	10	0
the extent to which the goods or services meet the district's needs, including Support	20	20	10
the reputation of the vendor and of the vendor's goods or services & quality of the vendor's goods or services	20	20	10
the vendor's past relationship with the district	5	5	0
HUB Vendor	0	0	0
Total Points	100	96	63