

Questions & Answers for ERate Application for 2010 – 2011

The following are answers to questions received from vendors interested in the SAISD ERate 2010-2011 Application.

Last Updated: December 18, 2009

Q. I was unable to attend the walk-thru. Can I get a copy of the information packet?

A. Yes.

They are also available upon request during regular business hours during the Form 470 - 28 day posting period. Drawings are not to scale. (copied from Internal Connections document)

Note: SAISD will close at 2:00 PM on December 18, 2009 for the holidays and will reopen on January 4. (copied from www.saisd.org/erate)

Please contact Paula Oaks at 325-657-4002 x111 or paula.oaks@saisd.org to request an information packet.

Q. Was the Walk-Thru mandatory?

A. No.

Q. Is SAISD looking for one vendor for the whole job? I am interested in the Smart Net Maintenance. I would like to answer that piece.

A. You can submit quotes for just the items that are listed on the Basic Maintenance tab in the Spreadsheet (i.e. Smartnet, Level 1 & 2 maintenance support).

We plan to evaluate the quotes/bids by the categories we have in the Quote Request Spreadsheets; i.e. equipment, maintenance, & cabling. Each category will be evaluated individually. This has the possibility of up to 3 different vendor awards (i.e. one vendor for each category). The vendor must be able to supply all items listed on the spreadsheet tab related to the category they bid on. Vendor can submit quotes for only 1 of the categories or all 3 categories.

Q. Is there a cut-off date to submit questions? I did not see that on your RFQ/documents.

A. We will be glad to answer questions during business days. We will try to check email periodically during the holidays and try to respond but cannot guarantee response time.

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Q. On your pricing sheet you have services broken out into project management, installation, network integration and documentation. Can we provide you one cost that includes all of the above?

A. Yes. If you do, please include a notation on the spreadsheet that you have lumped these items together.

Q. On your cabling pricing sheet, you have project management, installation and documentation. Those cost are usually included in our per drop cost. Is that acceptable?

A. Yes. If you do, please include a notation on the spreadsheet that you have included those costs in the per drop costs.

Q. On the spreadsheets, there is not a length designated for the CAT6 patch cables or the LC/ST fiber patch cables. What length should these be?

A. CAT6 patch cables should be 3 ft or 5 ft. Fiber patch cables should be 2 meters.

Q. We did a little research and see that your 2009 Erate application is still pending. We are wondering if this RFP is a “just in case” your 2009 application doesn’t fund?

A. A lot of the info is the same as last year but in some cases we have updated the technology listed on the spreadsheets. Also, last year, we didn’t have as much info about our bond construction as we do now so we have tweaked numbers to better reflect that info.

Q. I noticed that on the Maintenance tab that you listed all of the Cisco hardware that was on the equipment tab. Don't forget that your first year of Smartnet is free. Should I delete these items from the maintenance tab or just note that the first year is free. I do NOT want to charge you for something you should be getting free.

A. Please include pricing on the spreadsheet for those items. If any of the hardware is purchased during the 2009-10 year, then the maintenance will be needed during the 2010-11 year (i.e. this ERate grant application cycle).

Please put a note at the bottom of the spreadsheet (below the items listed) reminding us that Cisco SmartNet is included free for the first year with the hardware purchase.