

Questions & Answers for ERate Application for 2011 – 2012

The following are answers to questions received from vendors interested in the SAISD ERate 2011-2012 Application.

Last Updated: March 2, 2011

Q&A Updated March 2, 2011

Q. Vendor Question Received (3/2/11): I am having a hard time locating installation services for the Cisco and APC hardware. Are we to include installation as one line per site for this response or will SAISD do their own installation?

SAISD’s Answer:

Yes, we want the vendor to do the installation. We want the project to be a turn-key project. Installation, project management, documentation, integration, etc. costs associated with providing a turn-key solution should be included on a per campus basis.

Information about these items are described in the “Internal Connections & Basic Maintenance” document in on the RFQ website at www.saisd.org/erate. We inadvertently left this out of the spreadsheets, which make it easy for vendors to submit. These items need to be included in your submission.

In previous years, we have had the following format in each of our spreadsheets. You may utilize this format. If you have already included the installation, documentation, etc. in your general pricing, then please let us know so that we know that these items are covered, and we’re comparing apples to apples when reviewing quotes. If you have already submitted your quotes, you may email us the clarification.

Project Management	Inspect, Oversee and Manage the completed installation of all equipment and cabling.			\$0.00	1	\$0.00
Installation	Install, configure, optimize, inventory all equipment and cabling listed. Remove and turn over to the District all replaced equipment.			\$0.00	1	\$0.00
Network integration	Integrate all equipment into the District’s present network. Take all actions necessary to make a turnkey installation of new equipment.			\$0.00	1	\$0.00
Documentation	Provide documentation of all work, to include, equipment location, type, part number, serial number in Microsoft Visio 2007 Format			\$0.00	1	\$0.00

Additional clarification: These items may be lumped as 1 line item. You don’t have to break them out into 4 line items like I used in the example above. The main thing is the items need to be included in the quotes on a per campus basis.

Q&A Updated Feb 25, 2011

Q. Can any vendor bid on your ERate application with any manufacturer solution?

A. Yes.

The following is copied from Page 4 the "Internal Connections & Basic Maintenance" document posted at www.saisd.org/erate

7. Note: All equipment submitted by the vendor must meet or exceed the specifications supplied in the spreadsheets on the webpage. Equipment specifications must be supplied by the vendor to substantiate that their equipment meets or exceeds specs of equipment listed on quote requests.

The following is copied from the top of each of the spreadsheets:

If you are providing quotes for equipment with a different brand and/or model number other than the items listed on the spreadsheet, you must list the substituted equipment on the corresponding line for **each item**. For each item substitution, you must also provide information proving that the substitution meets or exceeds the specifications of the equipment listed on the quote request.

Q. Please provide clarification with regard to "acceptable manufacturers" for the CAT6 Cabling portion of the RFP.

San Angelo School District Network Wiring Specifications state that "all wiring will be a complete Commscope, Systimax, Ortronics, Panduit, Leviton, Superior Essex, Hitachi, ADC or vendors of like quality", but the pricing spreadsheet states "Category 6 Cabling-Requires Leviton Certified Manufacturer's Solution".

Will the district accept Commscope, Systimax, Ortronics, Panduit, Leviton, Superior Essex, Hitachi or ADC as an approved solution for the project(s)?

A. The answer is YES the Wiring Standards Document is correct. The spreadsheets should not be exclusive to Leviton although Leviton will certify installations made in partnership with the other vendors.

Q. We are interested in responding to the DSL/Cable Modem service posted on your Form 470. Will you please send a list physical addresses for the 15 locations referenced under the DSL/Cable Modem Service.

A. The DSL/Cable Modem service may be utilized at any of the San Angelo ISD locations. Here is a list of the SAISD locations and their addresses.

Address	Location
1621 University Ave.	Administration
1700 N. Garfield St.	Alta Loma Elementary
700 N. Van Buren St	Austin Elementary
700 Stephens St	Belaire Elementary
2223 N Brown St	Blackshear Head Start
4630 Southland	Bonham Elementary
3700 Forrest Trail	Bowie Elementary
1202 E 22nd St	Bradford Elementary
300 W 8th Street	Carver
301 W 9th	Carver Learning Center
100 Cottonwood St.	Central High School
451 Caddo St	Central ROTC
2104 Johnson Avenue	Crockett Elementary
3026 Oaks Street	Day Head Start
218 N. Oaks Street	Edison Jr High School
1702 Wilson Street	Fannin Elementary
310 E Washington	Fort Concho Elementary
2201 University Ave	Glen Jr High School
323 Penrose St	Glenmore Elementary
3902 Goliad Street	Goliad Elementary
1900 Ricks Drive	Holiman Elementary
900 E 43rd St	Lake View High School
3444 School House Rd	Lamar Elementary
2500 Sherwood Way	Lee Jr High School
255 E 50th	Lincoln Jr High School
201 Millspaugh Street	McGill Elementary
900 Spaulding Street	Old Bobcat Stadium
4100 Bowie St	Old Lincoln Head Start
1820 Knickerbocker Street	PAYS
1600 Volney St.	Regan Elementary
2800 Ben Ficklin Rd	Rio Vista Head Start
305 Baker Street	SAISD Food Service
4101 Crockett St	SAISD Grounds Dept
100 Paint Rock Rd	SAISD Maintenance

309 W Ave M	SAISD Spec Programs
1919 Knickerbocker Rd	San Angelo Stadium
800 Spaulding St	San Jacinto Elementary
615 S Madison St	Santa Rita Elementary
515 Caddo Street	Technology Center
300 W 8th Street	Tiny Texan Day Care
1626 Saint Anne St	Transportation
3501 N US Hwy 67	West Texas Training Ctr