

E-RATE 2019-20 BID EVALUATION GRID - TEXAS

Organization Name:	La Porte Independent School District		
Prepared by:	Technology		

Description of Service:		Wireless Access Points and Licenses RFP19-003										
Service Provider	E-Rate Eligible Costs	Other Costs - Not Eligible	Price-Erate	Price-Other Costs	Approved Vendor*	Reputation	Quality of Goods/Svcs	Meet District Needs	Past Relationship	Underutilized Business	Long-term cost	Total Points
<i>Points Possible for Each Bid</i>			20.000	5	15	10	10	10	10	10	10	100
1 Layer 3 Communciations	101,060.00		16.463		15	10	10	10	10	0	10	81.463
2 Netsync Network Solutions	83,188.50		20.000		15	6	8	8	6	10	5	78.000
3 Presidio Networked Solutions Group, LLC	89,292.40		18.633		15	10	9	9	10	0	5	76.633
4												0.000
5												0.000
6												0.000
7												0.000
8												0.000
9												0.000
10												0.000

EVALUATION RATIONALE (Attach additional pages as necessary)
 Layer3 has proposed Aruba AP-345 model which is compatible with the districts current Aruba Mngmt software.
 Netsync Network Solutions proposed Meraki MR53 AP and 1 YR. Meraki MR enterprise license and Presidio proposed Cisco Air AP3802I-B-K with license. Both products are currently not compatible with the disctrict wide Aruba Mngmt software. Their features and capabilities were not equal to the Aruba brand. Additionally, the long term cost would be approximately double the cost to refit the district's current management software.

*Approved Vendor includes vendor registration with Texas Department of Information Resources (DIR), Buyboard, TIPS/TAPS, The Cooperative Purchasing Network (TCPN), ESC Region, Dallas County Schools, or Educational Purchasing Cooperative of North Texas (EPCNT)

E-RATE 2019-20 BID EVALUATION GRID - TEXAS

Organization Name:	La Porte Independent School District		
Prepared by:	Technology		

Description of Service:		Wireless AP Controller RFP 19-004											
Service Provider	E-Rate Eligible Costs	Other Costs - Not Eligible	Price-Erate	Price-Other Costs	Approved Vendor*	Reputation	Quality of Goods/Svcs	Meet District Needs	Past Relationship	Underutilized Business	Long-term cost	Total Points	
Points Possible for Each Bid			20.000	5	15	10	10	10	10	10	10	100	
1	Layer 3 Communciations	10,339.14	7,605.17	12.679	5.000	15	10	10	10	0	10	82.679	
2	Presidio Networked Solutions Group, LLC	6,554.70	8,198.25	20.000	1.000	15	10	8	8	10	0	5	77.000
3												0.000	
4												0.000	
5												0.000	
6												0.000	
7												0.000	
8												0.000	
9												0.000	
10												0.000	

EVALUATION RATIONALE (Attach additional pages as necessary)
 Layer 3 Communciations proposed Aruba Mobility Master Controller which is compatible with the current district Aruba access points.
 Layer 3 / Estimated Other Costs-Not Eligible: Aruba 5 Year FC NBD Exch MM-HW-1K Mob1000SVC / Support
 Presidio Networked Solutions Group, LLC proposed a Cisco 5520 Wireless Controller, which has less features and capabilities for support and is not compatible with the current district Aruba access points.
 Presidio / Estimated Other Costs-Not Eligible: Wireless Maint. Cisco 5520 Wireless Controller/for the 155 new APs only. Quoted for up to YR 3

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E-RATE 2019-20 BID EVALUATION GRID - TEXAS

Organization Name:	La Porte Independent School District		
Prepared by:	Technology		

Description of Service:		Firewall RFP 19-005										
Service Provider	E-Rate Eligible Costs	Other Costs - Not Eligible	Price-Erate	Price-Other Costs	Approved Vendor*	Reputation	Quality of Goods/Svcs	Meet District Needs	Past Relationship	Underutilized Business	Long-term cost	Total Points
<i>Points Possible for Each Bid</i>			20.000	5	15	10	10	10	10	10	10	100
1 DataVox Inc.	15,592.00	41,163.40	18.501	3.000	15	10	10	10	10	0	10	86.501
2 Netsync Network Solutions Inc.	14,423.60	42,772.87	20.000	1.000	15	6	10	10	6	10	1	79.000
3 Presidio Networked Solutions Group, LLC	17,606.23	34,829.21	16.385	4.000	15	10	10	10	10	0	8	83.385
4												0.000
5												0.000
6												0.000
7												0.000
8												0.000
9												0.000
10												0.000

EVALUATION RATIONALE (Attach additional pages as necessary)
 Netsync Network Solutions Inc. failed to quote the correct quantities. Additionally, extended year pricing options were excluded.
 Presidio Networked Solutions Group, LLC extended year pricing was more expensive.
 Estimated Other Costs-Not Eligible include: Cisco FPR2130 Threat Defense Threat, Malware, Cisco Firepower Management & VM and extended year licensing

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