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NAMED “MOST OUTSTANDING CHARTER
SCHOOL SYSTEM IN THE COUNTRY” BY THE
ELI AND EDYTHE BROAD FOUNDATION



The Broad Foundation awarded YES Prep the inaugural Broad Prize
for Public Charter Schools — one of the most prestigious awards in
public education.

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“YES Prep builds a foundation for all students to achieve by recruiting talented people; developing resources, tools, and systems for effectiveness; and encouraging programmatic innovation across every campus.”



Dear Friends,

For 15 years, YES Prep has created life-changing opportunities for thousands of students in Houston's most impoverished communities and, in the process, become a vital Houston institution. We provide Houston's youth the opportunity to receive a high-quality, college-preparatory education in a public school; the opportunity to be taught by dedicated, world-class teachers; and the opportunity to be supported and mentored through college graduation. YES Prep builds a foundation for all students to achieve by recruiting talented people; developing resources, tools, and systems for effectiveness; and encouraging programmatic innovation across every campus. Creating life-changing opportunities is one of YES Prep's five Core Values and a fitting theme for our 2012 Annual Report, which highlights a year of prestigious honors, new partnerships, and strategic growth. Each year, our results offer more evidence that Houston-based YES Prep has developed the best overall model in the country for educating economically disadvantaged students — a model with the greatest potential to extinguish the opportunity gap.

In the beginning, YES Prep was a small-scale project and one of the “best-kept secrets” in Houston. When we decided to open our second school, many teachers, students, and families questioned whether it was the right decision — they worried that growth would dilute our unique qualities and the integrity of our educational model. Nevertheless, we also shared a sense of urgency and obligation to ensure that YES Prep continued to create life-changing opportunities for more students in more communities. Today, we operate 11 schools and serve nearly 7,000 students with the same unsurpassed level of quality that has defined YES Prep from the beginning.

In 2012, we were awarded the first-ever Broad Prize for Public Charter Schools, which honors one charter management organization demonstrating the most outstanding student performance and the largest reduction in achievement gaps for poor and minority students. Our entire organization is honored by this recognition and grateful to all of our partners and supporters who share this prize with us.

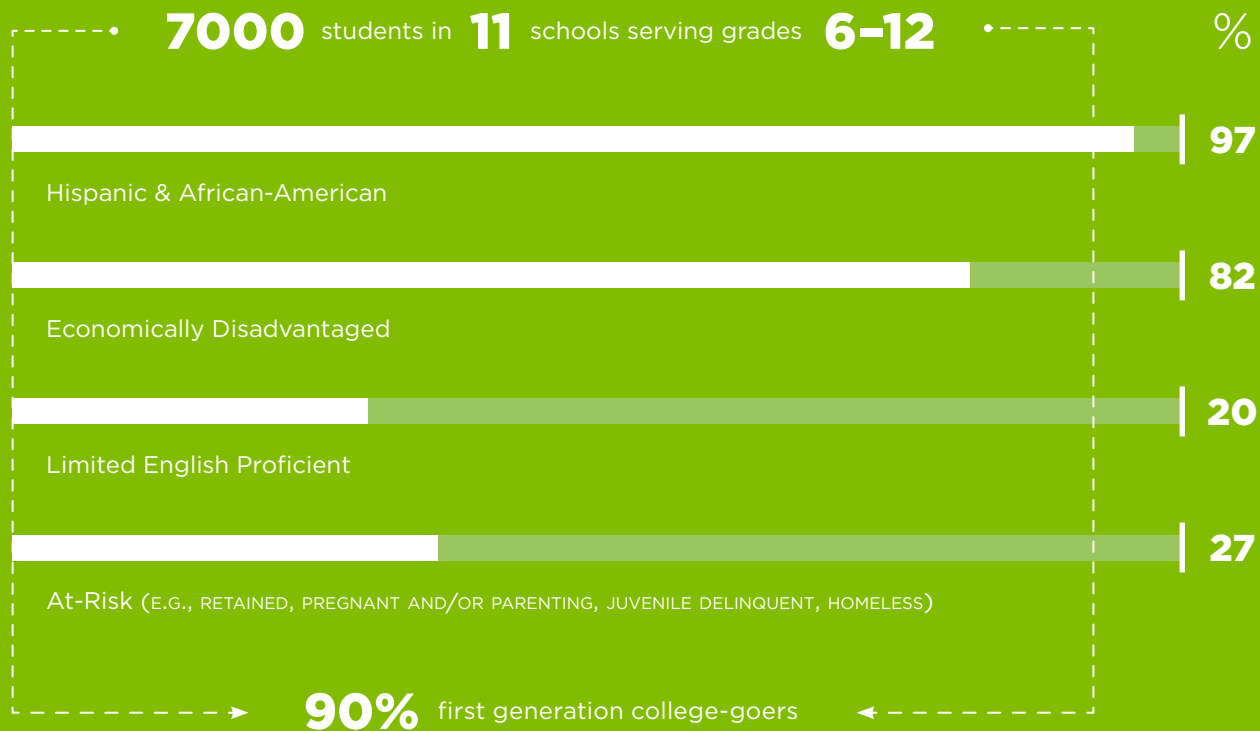
YES Prep's growth has been successful because we have stayed grounded in our mission, core values, and model. This strategy will ensure our continued success as we launch our next phase of growth, serving more students and setting the standard for education reform.

On behalf of YES Prep, thank you for your dedication to creating life-changing opportunities for economically disadvantaged students. Together, we will continue to redefine what is possible for Houston and in public education.

Thanks,

Jason Bernal / President

Joseph Greenberg / Board Chair



“No other school gives you the same level of support as YES Prep, even if you paid thousands of dollars.”

Peter Gotting, YES Prep Southeast Class of 2005

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CHANGING THE PLAYING FIELD

YES Prep was founded on a simple premise: students from low-income communities can achieve at the same levels as their peers in more affluent communities when given access to similar opportunities and resources.



We create a culture of rigor, high expectations, and support — the same quality that you would expect from our nation’s top college preparatory schools. In 1998, we received our state charter and became one of the first school systems in the country to make college acceptance a high school graduation requirement. For 15 years, YES Prep has remained focused on changing the national conversation about academic expectations and achievement in low-income communities. When we conclude our current growth phase, YES Prep will have a school in the center of every low-income community in Houston and contribute roughly 1,100 more college graduates to the city every year. YES Prep intends to continue growing: strengthening Houston and replicating our successful model in another region.

Top 10 Things to Know About YES Prep in 2012

- 1 The Broad Foundation awarded YES Prep the inaugural Broad Prize for Public Charter Schools — one of the most prestigious awards in public education.
- 2 YES Prep graduated its 12th class of seniors who were 100% college bound and accepted to schools such as Massachusetts Institute of Technology, Vanderbilt University, and The University of Texas.
- 3 Children At Risk ranked five YES Prep schools on its 2012 “Top High Schools” and “Top Middle Schools” lists.
- 4 *Newsweek* ranked YES Prep North Central #21 on its 2012 list of the “Top 25 Most Transformative High Schools” in the country.
- 5 *U.S. News & World Report* ranked two YES Prep schools on its 2012 list of the “Best High Schools” in the country.
- 6 Mayor Annise Parker proclaimed July 31, 2012 “YES Prep Day” in honor of the Broad Prize.
- 7 New Leaders named YES Prep Gulfton an EPIC Silver Gain School, making it the only winning school in Texas.
- 8 The *Houston Business Journal* named YES Prep one of the “Best Places to Work” for the third consecutive year.
- 9 The Texas Comptroller’s Office awarded YES Prep 4.5 out of 5 stars in the Financial Allocation Study for Texas, which examines spending at Texas school districts.
- 10 The U.S. Department of Education named YES Prep Southwest a National Blue Ribbon School.

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CHANGING WHAT IS POSSIBLE IN PUBLIC EDUCATION

“[YES Prep] has eliminated nearly every income and ethnic achievement gap faced by urban school systems nationwide and closed gaps five times more often than their peers.”

The Broad Foundation honoring YES Prep with the first-ever Broad Prize for Public Charter Schools

YES Prep is a model for what is possible within the public education system: high-performing, sustainable, and replicable schools that provide a college preparatory education for *all* students. YES Prep ensures that students are accepted to college, matriculate to college, and graduate from college. The YES Prep model includes a set of expectations for cultural consistency among schools that reflect our core values and help ensure an environment in which academic achievement can thrive.



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CHANGING LIVES, ONE SCHOOL AT A TIME



YES PREP SOUTHEAST
353 Crenshaw Road
Houston, Texas · 77034

Founded in 1998

SCHOOL DIRECTOR Philip Wright

MASCOT Wizards

GRADES SERVED 6-12

ENROLLMENT 900

“YES Prep Southeast students are provided with diverse opportunities to develop as individuals. These experiences prepare them for our ultimate focus, which is college graduation.”

Philip Wright, *School Director*

- Ranked #8 Middle School and #4 High School on Children At Risk’s “Top High Schools” and “Top Middle Schools” lists.
- 110 juniors and seniors completed summer abroad programs in England, France, Finland, Italy, Japan, Russia, Morocco, Turkey, and China.





YES PREP NORTH CENTRAL
13703 Aldine-Westfield Road
Houston, Texas · 77039

Founded in 2003
SCHOOL DIRECTOR Bryan Reed
MASCOT Trailblazers
GRADES SERVED 6-12
ENROLLMENT 931

“YES Prep is about raising students’ self-efficacy so they feel compelled to perform well in all areas of life.”

Bryan Reed, *School Director*

- *Newsweek* ranked #21 on its “Top 25 Most Transformative High Schools” and *U.S. News & World Report* ranked #8 in Texas on its “Best High Schools” list.
- Three 10th graders had a chance to install their sculpture in downtown Houston at the Bayou City Art Festival.



YES PREP SOUTHWEST
4411 Anderson Road
Houston, Texas · 77053

Founded in 2004
SCHOOL DIRECTOR Eric Newcomer
MASCOT Mavericks
GRADES SERVED 6-12
ENROLLMENT 808

“We put as much effort into building our students’ character as we do bolstering their academic skills so that our students are equipped to handle anything that the world gives them.”

Eric Newcomer, *School Director*

- Named a National Blue Ribbon School by the U.S. Department of Education.
- Organized two community service projects, YES Prep Serves Day and YES Prep Dream Walk, which raised \$9,000 in college scholarships.



YES PREP EAST END
8329 Lawndale Street
Houston, Texas · 77012

Founded in 2006
SCHOOL DIRECTOR Leah Peters
MASCOT Explorers
GRADES SERVED 6-12
ENROLLMENT 883

“We are committed to providing every student who walks through our doors with opportunities for leadership and involvement so they may achieve their personal best.”

Leah Peters, *School Director*

- Established the campus-based Department of Student Involvement to provide leadership opportunities for students in all grade levels.
- 98% of graduates from the 9th Grade Pilot are currently enrolled in a four-year college; the Pilot was sponsored by The Bill & Melinda Gates Foundation to track a cohort of incoming 6th graders through their senior year.



YES PREP GULFTON
6565 DeMoss Street
Houston, Texas · 77074

Founded in 2007
SCHOOL DIRECTOR Corey Crouch
MASCOT Force
GRADES SERVED 6-11
ENROLLMENT 780

“YES Prep Gulfton provides experiences that allow students to apply what they are learning in class to real-life situations. These regular experiences help students to conceptualize the endless possibilities for their careers in the future.”

Corey Crouch, *School Director*

- Named an EPIC Silver Gain School by New Leaders, making it the only winning school in Texas.
- 98 students were selected to visit Washington, D.C. to expand their historical and cultural knowledge of our nation's capital and political process.



YES Prep students in upper grade levels serve as mentors to incoming sixth graders to help ease their transition to our culture of high expectations.



YES PREP WEST
10535 Harwin Drive
Houston, Texas · 77036

Founded in 2009
SCHOOL DIRECTOR Andrew Goldin
MASCOT Marvels
GRADES SERVED 6–9
ENROLLMENT 556

“We are here to help students develop a sense of social responsibility and build positive relationships with each other and members of the Houston community.”

Andrew Goldin, *School Director*

- 100% of 8th graders enrolled in Algebra I passed the state standardized test.
- The new musical wing — a first at YES Prep — is equipped with two rehearsal rooms, three practice rooms, a sound-proof music wing, and a stage that accommodates more than 60 students.



YES PREP BRAYS OAKS
9000 West Belfort Street
Houston, Texas · 77031

Founded in 2009
SCHOOL DIRECTOR Chris Clafin
MASCOT Cavaliers
GRADES SERVED 6–9
ENROLLMENT 541

“We identify behaviors that will help students get to and succeed in college. Every issue is treated as an opportunity to promote student growth.”

Chris Clafin, *School Director*

- All 8th grade students participated in the Brays Oaks “6th Grade Rites of Passage” event to officially welcome 6th graders into the Cavalier family.
- Group of 10 students visited Panama during the summer to develop a cross-cultural understanding of the social, family and cultural life of the small community of Guararé. Each student was placed with a host family and completed service learning projects.



YES PREP NORTH FOREST
6602 Winfield Road
Houston, Texas · 77050

Founded in 2010 (through a partnership with North Forest ISD)
SCHOOL DIRECTOR Eldridge Gilbert
MASCOT Legends
GRADES SERVED 6–11
ENROLLMENT 592

“We are sharing the accomplishments of our students to inspire others to expect academic excellence from the students in the North Forest community.”

Eldridge Gilbert, *School Director*

- Together, North Forest ISD and YES Prep have significantly improved North Forest ISD’s state standardized test results — 10th graders achieved 100% passing rates on state standardized tests for English Language Arts (ELA) and Social Studies.
- All of North Forest students attend a weekly leadership course to instill values and lessons essential to developing into strong leaders for the North Forest community.



YES PREP NORTHSIDE
5214 Jensen Drive
Houston, Texas · 77026

Founded in 2011
SCHOOL DIRECTOR Matt Neal
MASCOT The Pride
GRADES SERVED 6–7
ENROLLMENT 256

“We’ve built on the traditions and best practices of longer-established YES Prep schools to offer unique opportunities to our students. Our community service is local so you can see the impact.”

Matt Neal, *School Director*

- Had the highest 7th grade mathematics testing average in the system for state standardized testing due to the success of the Accelerated Mathematics Pathway (AMP), an instructional model designed by school leadership.
- Formed partnerships with community organizations, such as Avenue Community Development Corporation, LISC, YMCA, and Boys & Girls Club, to provide dance, kickboxing, and swimming classes.



YES PREP FIFTH WARD
1305 Benson Street
Houston, Texas · 77078

Founded in 2011
SCHOOL DIRECTOR Luz Navarro
MASCOT Titans
GRADES SERVED 6–7
ENROLLMENT 279

“By establishing authentic, deep relationships with families, our school has become a change agent for the Greater Fifth Ward community.”

Luz Navarro, *School Director*

- Every Fifth Ward student participated in a service learning activity benefiting his or her own neighborhood during the 2011-12 school year.
- Three interns taught computer and dance classes through a partnership with the Community Bridges program at the Kinder Institute for Urban Research at Rice University.




YES PREP NORTHBROOK
3030 Rosefield Drive
Houston, Texas · 77080

Founded in 2012 (through a partnership with Spring Branch ISD)
SCHOOL DIRECTOR Cendie Stanford
MASCOT Rockets
GRADES SERVED 6
ENROLLMENT 144

“We realized that we could go fast alone or far together; we chose to go far together.”

Cendie Stanford, *School Director*

- YES Prep Northbrook opened as a result of the SKY Partnership (SKY), an innovative, three-way collaboration between Spring Branch ISD, KIPP Houston, and YES Prep. The collaboration allows all three districts to share best practices, data, and resources to help erase the local college completion achievement gap.
- 6th graders at YES Prep Northbrook have access to the broad range of electives offered in Spring Branch concurrently with the college preparatory education offered by YES Prep.



	Grow Humble Leaders
	Drive Visionary Change
	Achieve Jaw-Dropping Results
	Build Transformative Relationships
Our Core Values	Create Life-Changing Opportunities

“YES Prep builds a bridge to college that would not exist without its teachers’ unwavering dedication to their young scholars.”

Lauren Berry, *Teacher*



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BRINGING CHANGE INTO THE CLASSROOM

YES Prep is one of the most outstanding charter school systems in the country because we recruit, train, and develop many of the best and brightest teachers in the nation. We offer professional development through Teaching Excellence, our mentoring and training program for beginning teachers, and the YES Prep Continuum, our compensation model that develops and rewards high-performing teachers. Some of our notable human capital accomplishments in 2012 are:

- YES Prep’s teacher retention rate increased by 16%
- Teaching Excellence trained 168 teachers from YES Prep and partners with KIPP Houston, Uplift Education, and Chiquapin Preparatory School
- YES Prep launched an intranet website to allow teachers to track their progress throughout the school year, which is a more comprehensive approach to teacher evaluation in comparison to traditional ISDs

“I am compelled by YES Prep’s vision of what can be achieved when every teacher works together to ensure instructional excellence for every student.”

Keith W. Desrosiers, *AP Calculus Teacher and Course Leader*

5

Five YES Prep teachers received the Kinder Excellence in Teaching Award during the 4th Annual Be the Change Kinder Excellence in Teaching Award Dinner.



Kinder Excellence in Teaching Award Winners

The Kinder Foundation sponsors the award, which recognizes high-performing teachers for their continued dedication to educating children in Houston’s underserved communities.

Edith Rahimian
YES Prep North Central

James Sheridan
YES Prep Southeast

Chris Schumacher
YES Prep Southeast

Jeremy Tullis
YES Prep Southwest

Reem Semaan
YES Prep Southwest

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CHANGE LEADING TO SUCCESS

“YES Prep afforded me the opportunity to build a successful life as a college graduate and a professional in corporate America.”

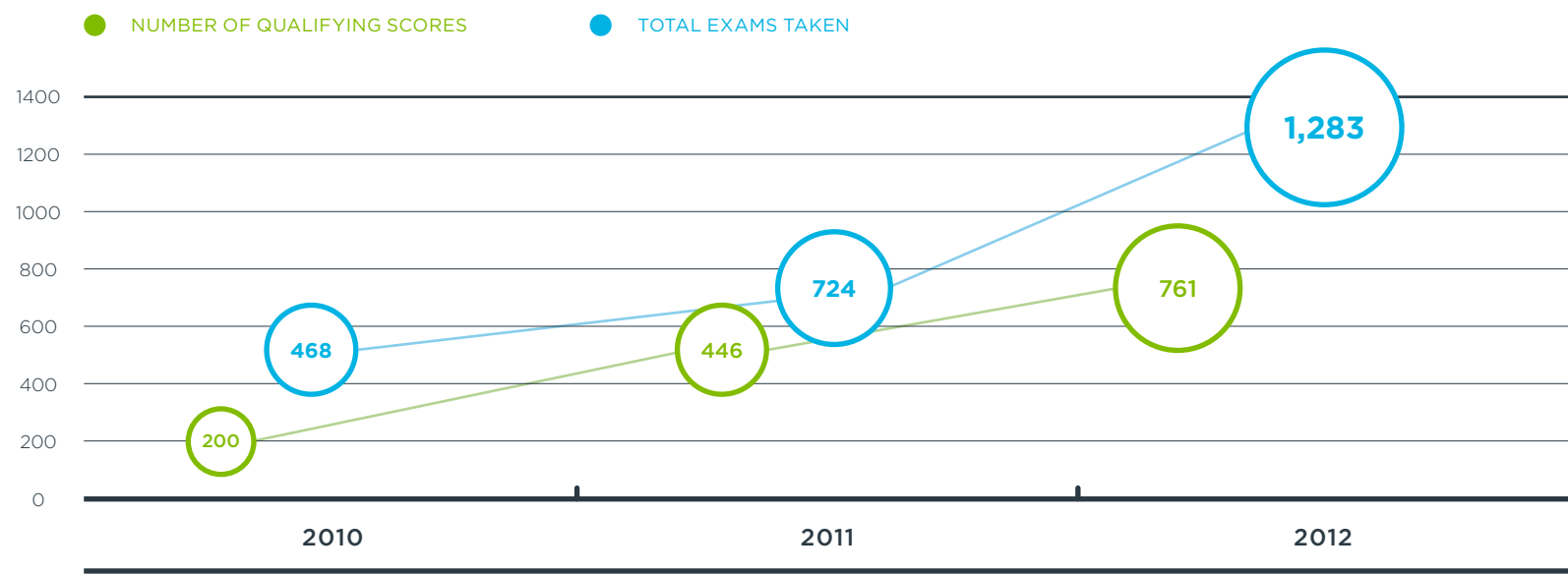
Carmen Flores, YES Prep Southeast Class of 2002



YES Prep prepares all students for college by providing a rigorous program that includes a longer school day and year, service-learning and enrichment opportunities, and a personalized college counseling program that supports students to and through college graduation. We serve students as individuals and take a comprehensive view of student development. Our intervention program ensures that we identify students who are struggling early and create a personalized plan that puts them on track to graduate college-ready.

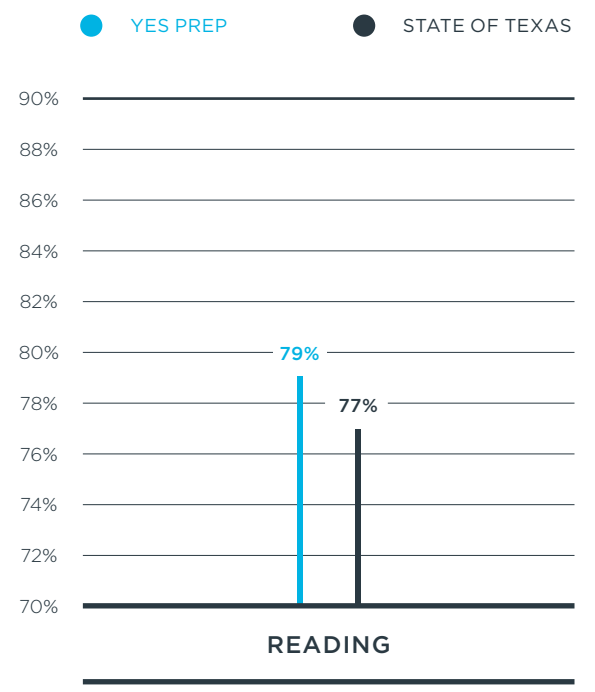
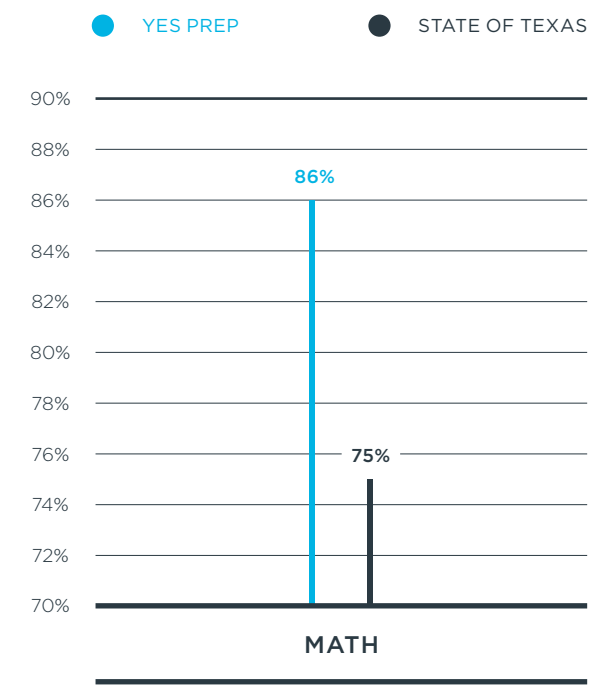
YES Prep increased the number of qualifying scores on Advanced Placement (AP) exams and improved our overall passing rate.

Overall passing rate increased from 43% in 2010 to 59% in 2012.



• Curriculum in all grade levels is AP-aligned, which ensures that our curriculum adequately prepares students for both the AP exams and college-level coursework.

In 2012, the Texas Education Agency (TEA) replaced the Texas Assessment of Knowledge and Skills (TAKS) with the State of Texas Assessments of Academic Readiness (STAAR). The graphs below illustrate our impressive results.



*These results include MS STAAR for grades 6-8 only.
(Does not include EOC scores.)

936 Alumni

- YES PREP STUDENTS
- STATE OF TEXAS STUDENTS



99% of YES Prep students matriculate to college within one year of graduation.

VERSUS 46% in the state of Texas



90% of YES Prep students are ready for college coursework without remedial classes.

VERSUS 50% in the state of Texas



73% of YES Prep alumni are currently enrolled in college or have earned a degree.

VERSUS 20% in the state of Texas

“For first-generation college students, college is like learning a new language.”

Tenesha Villanueva, *Co-Director of Alumni Programs*

The College and Career Initiatives program prepares current students and alumni to navigate critical transitions during high school, college, and entry into the workforce.

• ALUMNI PROGRAMS

In 2012, YES Prep served 936 alumni. We are in the process of developing core programs to better track alumni, create more alumni engagement activities nationwide, and expand our alumni support services to accommodate a 23% annual increase in alumni as our school system grows.

• IMPACT PARTNERSHIP

YES Prep collaborates with selective colleges and universities to increase our students' access to top institutions and boost college persistence and completion. We expanded the network from 20 to 25 colleges and universities to serve our growing number of alumni. In 2012, 49 eligible seniors were selected as IMPACT Scholars and 32 matriculated to 15 different IMPACT schools.

• SPECTRA ENERGY ALUMNI FELLOWS

Distinguished YES Prep alumni serve as mentors to their peers at colleges and universities across the country to help with the transition to college and increase college persistence and completion rates. In 2012, 17 Fellows served 278 alumni at 13 colleges and universities.

“YES Prep continues to excel at helping economically disadvantaged students get to college by instilling belief in them from day one. We never give up on any student, and this empowers them to achieve.”

Ike Moten, *Teacher*

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CHANGE THROUGH SUSTAINABILITY

YES Prep strives for excellence in all areas of the organization, including finance, to ensure we make every dollar count. YES Prep has worked for 15 years to build a proven, scalable model for educating students from low-income communities. To be truly scalable, we must show that we can accomplish far better results with the same level of funding as traditional districts — in other words, with the sustainable, renewable per-pupil revenue from the state. A rigorous analysis by the Laura & John Arnold Foundation showed that when all

sources of revenue are considered, YES Prep spends less per student than the traditional public school system. YES Prep also operates in a sustainable model. Our fundraising supports growth and innovation only, not day-to-day operations. Once a YES Prep campus grows to scale, it operates fully within the per-pupil funds allocated by the state. This gives us confidence that the answer to the question — “Can all public schools perform at a high level?” — is YES.

Financial Report

FISCAL YEAR ENDING AUGUST 31, 2012

REVENUE, GRANTS, AND SUPPORT	8/31/2012	8/31/2011	8/31/2010	8/31/2009
Governmental	51,025,759	43,410,455	32,801,285	24,305,431
Fundraising	8,834,541	12,810,726	9,031,556	11,833,456
Other	1,519,185	1,261,638	925,520	669,883
Totals	61,379,486	57,482,820	42,758,361	36,808,770

EXPENSES				
School Program	41,857,372	33,899,374	25,671,880	19,043,324
Transportation	3,356,247	2,901,053	2,597,343	2,026,461
Food Services	2,428,470	1,756,916	1,241,102	955,182
Facilities	7,387,329	5,525,650	4,370,067	2,879,114
Home Office	2,637,563	2,475,068	3,463,693	1,680,865
Fundraising	616,462	874,572	719,867	720,726
Totals	58,283,443	47,432,633	38,063,952	27,305,672

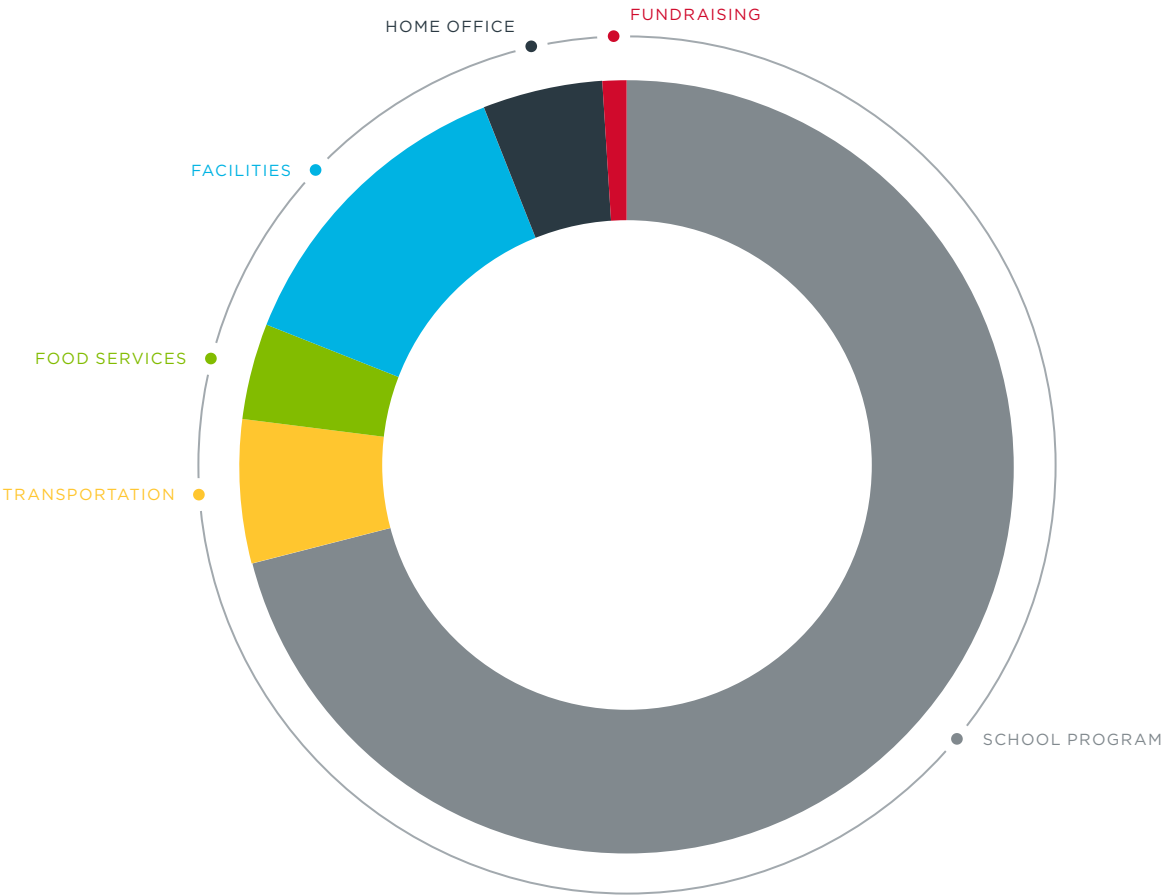
STATEMENT OF FINANCIAL POSITION

ASSETS				
Current Assets	22,242,806	29,289,167	31,018,204	12,876,936
Bond Sinking Fund	2,698,120	1,098,148	-	-
Furniture and Equipment	6,409,745	4,708,806	3,495,694	2,745,315
Land and Buildings	78,298,331	69,075,482	43,850,021	33,934,618
Accumulated Depreciation	(9,987,681)	(6,768,104)	(7,359,550)	(5,281,422)
Other Assets	789,223	652,289	652,593	34,362
Totals	100,450,544	98,055,788	71,656,962	44,309,809

LIABILITIES AND NET ASSETS				
Current Liabilities	5,550,456	7,265,848	5,423,208	4,425,715
Debt	42,563,899	41,578,044	26,270,000	4,614,750
Net Assets	52,336,189	49,211,896	39,963,754	35,269,344
Totals	100,450,544	98,055,788	71,656,962	44,309,809

Expenses by Percentage

FISCAL YEAR 2012



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Leaders of Change

DONORS LISTED MADE CONTRIBUTIONS OF \$5,000 OR MORE DURING CALENDAR YEAR 2012.

\$1,000,000+ The Stanford and Joan Alexander Foundation Laura and John Arnold Foundation Michael & Susan Dell Foundation Kinder Foundation	The Holthouse Foundation for Kids Iberia Bank Lori and Chip Johnson The Willard M. and Ruth Mayer Johnson Charitable Foundation KiwiEnergy, Ltd. Carla Knobloch Emily and Jordan Marye Reed and Laurie Morian Donna and Ken Peak Stephanie and Scott Pierce The Powell Foundation Poten & Partners, Inc. Judy and Roger Rolke Jeri and Marc Shapiro The Simmons Foundation Sovereign Bank Spectra Energy Spindletop Charities, Inc. Stedman West Foundation The Tapeats Fund Tamara and Carl Tricoli Vitol Wells Fargo Bank, N.A. David & Jean Wiley Foundation Connie and Jeff Woodman	Eileen Campbell and Doug Perley Canyon Midstream Partners, LLC Lori and Chip Johnson CGG Veritas Chevron Citi Global Banking Group Clarksons Shipping Services CME Group Shirley and Brian Colona Mary and Tim Detmering Dickson-Allen Foundation Bonny and Joe Bob Edwards The Ellwood Foundation Mary and Doug Erwin ExxonMobil Foundation Chalon Fontaine and Pete Seale Frankel Family Foundation, Inc. Fulbright & Jaworski LLP Goldman, Sachs & Co Griffith Land Service, Inc. Terri and John Havens Haynes & Boone LLP Heidmar Hitachi Vicki and Dennis Hopper Leslie and Mark Hull Sarah and Bill Hurt Jackson Walker, LLP John W. and Ann K. Johnson Foundation Jones Day Debbie and Matt Kemple Cynthia and Cliff Kortman Linbeck Group, LLC Stephanie and Gary Loveless The Lyons Foundation The Marek Family Joe Matthews McCarthy Tetrault, LLP Christiana and Luke McConn The Robert and Janice McNair Foundation McQuilling Brokerage Clare and Mike Metz Randy and Eunice Meyer Cara and Chad Michael Brooke and Michael Monk Morgan, Lewis & Bockius LLP Multi-Chem	Bobbie and John Nau Netco Oiltanking Opportune, LLP Elizabeth and Gary Petersen Cindy and Don Poarch Pressler Petroleum Consultants Sandra and Fred Pounds Sarah and Richard Punches Susan and Gary Rachlin Bunny and Perry Radoff Lisa and Chuck Randall Regions Bank Trish and Richard Rice Sage Refined Products, LTD A.R. "Tony" and Maria J. Sanchez Family Foundation ScreenTek Jennifer and Justin Segal Cathryn and Doug Selman Silver Eagle Distributors, L.P. Holly and Scott Simmons Barbara and Louis Sklar Liz and Andy Stepanian Strake Foundation Tankship International LLC Karen and Brian Thurman Laura and Tomas Torres TreadStone Energy Partners, LLC UBS Gary Uhland Ursa Resources Group LLC Ann and Richard Vaughan Vinmar Trade Finance Vinson & Elkins LLP Vorys, Sater, Seymour and Pease LLP Web Marketing Associates Mary and Greg Whalley Wallace Wilson Cyvia and Melvyn Wolff Family Foundation Ann and Ben Ziker
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\$50,000 - \$99,999 Barclays Capital One Bank Barbara and Mike Gamson Claire and Joe Greenberg Debra and Mark Gregg Kellie and Jeff Hepper Marathon Oil Corporation The Nau Foundation NewSchools Venture Fund			
\$15,000 - \$49,999 Alta Resources Anonymous (2) Assistance League of Houston Azure Midstream Company, LLC Cynthia and Mickey Barrett Charles T. Bauer Foundation Ruth and Ted Bauer Family Foundation Blackstone Charitable Foundation Bracewell & Giuliani Jennifer and Chris Brown The Brown Foundation, Inc. CFP Foundation Janet F. Clark Contango Oil and Gas The Cullen Foundation Denham Capital Management LP Greater Houston Community Foundation George and Mary Josephine Hamman Foundation	\$5,000 - \$14,999 ABM Janitorial Services Julie and Drew Alexander Chinhui and Eddie Allen Alta Mesa Services, LP Amegy Bank of Texas Kathy and Paul Anderson Andrews Kurth LLP Anonymous (2) AT&T Foundation Avenue Community Development Corporation Avista Capital Partners Carol and Les Ballard Dawn and Mike Benjamin Chip Berthelot Bettis Foundation Bob Boblitt Merrily and Mark Brannigan Burleson LLP Cadence Bank		

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