

RFP 18-19/5

Matrix

Leased Dark Fiber	Purchase Price/30	Rep/12	Quals/10	Needs/10	Prior Exp/10	Impact HUB/1	Long-Term Cost/12	SLA/5	Imp. Plan/5	Service & Support/5	Total/100
Zayo	30	12	10	10	10	1	12	4.75	5	5	99.75
Wave	7.98	12	10	10	10	1	2.99	4	5	5	67.97
Fatbeam	16.74	12	10	10	10	1	6.64	4.75	5	5	81.13
Fatbeam SCC	10.35	12	10	10	10	1	4	5	4.75	5	72.10

Leased Lit Fiber	Purchase Price/30	Rep/12	Quals/10	Needs/10	Prior Exp/10	Impact HUB/1	Long-Term Cost/12	SLA/5	Imp. Plan/5	Service & Support/5	Total/100
Zayo	23.83	12	10	10	10	1	9.28	4.75	5	5	90.86
Wave	6.53	12	10	10	10	1	2.52	4	5	5	66.05
Fatbeam	10.13	12	10	10	10	1	4.3	4.75	5	5	72.18
Fatbeam SCC	9.79	12	10	10	10	1	3.87	5	4.75	5	71.41