

GAURAV MALIK

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experience

08/2002-current **OLYMPUS CAPITAL HOLDINGS ASIA** **SINGAPORE / NEW DELHI / HONG KONG**
Managing Director (since Jan 2008) Executive Director (Since Jan 2006) / Vice President (Jan 2004-Jan 2006) / Associate.

Key achievements

Member of Olympus Investment Committee (since January 2006)

Responsible for setting up a local office in India and Singapore

Highlights: Partner at Olympus Capital, an Asian mid-market focused private equity fund, leading their investments into India and South-East Asia. Also serves on the Investment Committee of the fund and the credit committee of Olympus' credit fund. Over 20 years of experience in private equity investments, capital raising, corporate strategy and building businesses in Asia. Served on multiple private and public company boards and currently serves on the Boards of Olympus Capital Asia Credit and Quattro Global Services. Extensively worked with Asian Companies in the areas of capital allocation, building capabilities, hiring and retaining world class teams, building robust systems and processes to help them transition to a professional board managed business. *Primary responsibilities:*

- New deal origination and execution– Responsible for new deal generation, evaluation and execution of transactions.
- Due diligence – Regional experience in assessment of management teams, corporate governance practices, study and evaluation of sustainability of business models, attractiveness and global competitiveness of industries and fundamental robustness of economic conditions. Have extensively managed due diligence processes working with external advisors including consultants, financial advisors, accountants, lawyers etc.
- Transaction structuring and documentation – Extensively involved in structuring and negotiating term sheets, definitive documents across different parts of Asia.
- Valuation Analysis - Detailed financial modeling including P&L buildups, discounted cash flows and comparable company analysis.
- Portfolio company management – Actively involved with board level management including tracking performance against business plan, mergers and acquisitions, financings, recruitment etc.
- Fund raising – Actively involved in fundraising for the latest Olympus regional fund.

09/2001-07/2002 **ABN AMRO BANK** **HONG KONG**
Vice President (Since Jan 2002) / Senior Associate Global Technology Banking
 The regional technology coverage team was started in Hong Kong in August 2001. The primary goal of the team was to leverage ABN's strong commercial banking relationships to get a larger share of the lucrative investment banking business.

04/1998-08/2001 **CREDIT SUISSE FIRST BOSTON/DONALDSON, LUFKIN & JENRETTE** **HONG KONG**
Associate Part of CSFB Technology Group / DLJ.
Execution: Extensively worked on execution of mergers and acquisitions, private placements and equity offerings for companies, primarily in the technology space.

DONALDSON, LUFKIN & JENRETTE **BANGALORE, INDIA**
Associate Part of a three-member DLJ India team with a primary focus on private equity.

Private Equity: Evaluated over 200 investment opportunities in India for DLJ Merchant Banking Partners, ranging from \$2-\$50 million in various industries including IT services, Internet, telecommunications and pharmaceuticals.

Training Part of the worldwide class of 70 associates at DLJ New York (July 1998).

summer 1997 **DONALDSON, LUFKIN & JENRETTE** **BANGALORE, INDIA**
Summer Associate, Private Equity. Evaluated investment opportunities for DLJ Merchant Banking Partners in India. Responsibilities included business due diligence, financial modeling and writing investment memorandums.

1995-1996 **TATA CONSULTANCY SERVICES** **NEW DELHI/CHANDIGARH, INDIA**
Assistant System Analyst Worked on the development of Personnel Management System for the Government on Oracle 7.0. Responsibilities involved leading the analysis, design and prototyping of 3 modules. Given the Government's maze of rules, the number of employees, the multiplicity of locations and the bureaucratic decision making process, the project became fairly complex.

education

1996-1998 **INDIAN INSTITUTE OF MANAGEMENT** **BANGALORE, INDIA**

- MBA with a major in Finance.
- Gold medal for 2nd Rank in Class of 1998.
- Director's Merit List in 1997 (top 5% of class).
- Invited for 27th (May 1997) & 28th (May 1998) International Management Symposium St. Gallen, organized by McKinsey & Company (250 students invited from all over the world based on essay competition)

1989-1994 **INDIAN INSTITUTE OF TECHNOLOGY** **NEW DELHI, INDIA**

- Master of Science with a major in **Mathematics & Computer Applications**.
- Ranked among top 0.5% in the most competitive analytical examination in India with over 200,000 applicants.
- National Talent Search Examination scholarship holder (Total of 750 every year in India).

personal

Interests include Tennis, hiking, reading and music.