

REQUEST FOR QUOTATION	<p style="text-align: center;">TROY SCHOOL DISTRICT</p> <p style="text-align: center;">1140 RANKIN, TROY, MICHIGAN 48083</p> <p style="text-align: center;">248-823-4052</p> <p style="text-align: center;">FAX: 248-823-4077</p>	REQUISITION
No. 9545		
DUE DATE NO LATER THAN 7/10/08 3 p.m.		DATE 6/20/08

REQUEST FOR QUOTE – NOT AN ORDER

THIS FORM MUST BE UTILIZED WHEN RESPONDING TO THIS REQUEST
BID ENVELOPE ENCLOSED

THE RFQ NUMBER MUST APPEAR ON ALL QUOTATIONS AND RELATED CORRESPONDENCE, THIS IS NOT AN ORDER

Quantity	DESCRIPTION	UNIT PRICE	AMOUNT
	<p>Please supply us with your bid to furnish the Troy School District with Interactive Whiteboards</p> <p style="text-align: center;">Copies of the bid are available at: www.troy.k12.mi.us/purchasing/items_out_for_bid.htm</p> <p style="text-align: center;">Bid recaps will be available at: troy.k12.mi.us/purchasing/index.htm</p> <p style="text-align: center;"><u>FACSIMILE BID IS NOT ACCEPTABLE</u></p> <p>Bids will not be accepted if submitted after the deadline specified (local time) in the advertisement to bid or in the information to bidders. The late submission of a bid makes the bid nonresponsive and is a material defect which shall not be waived by the Board of Education. Delays in the mail will not be considered. All Late bids in the mail will be returned to the bidder unopened.</p> <p>Proposal for the submission of alternatives by vendors will be accepted and reviewed. However, if any substitution or departure is not clearly noted and described, it will be understood that the bid intends to exactly meet the specifications.</p> <p>The Board of Education shall be the sole judge as to whether the proposed goods are "equal" or "approved". Quotations must be mailed or delivered to the Purchasing Office, 1140 Rankin, Troy, MI 48083 no later than 3 p.m. on the date shown above. Michigan State Sales and Use Taxes and Federal Excise Taxes do not apply unless otherwise indicated. Exemption certificates will be furnished when necessary. This request imposes no obligations on the buyer. The Board of Education reserves the right to accept or reject any or all bids or to split awards by items or to accept bids, which will best serve the Board of Education.</p>		

THIS AREA MUST BE FILLED IN

DELIVERY TIME	PRICES FIRM FOR	NAME OF COMPANY	TELEPHONE NO.
TERMS		NO. & STREET	FAX #
FOB DELIVERED	ALL DELIVERY CHARGES MUST BE INCLUDED IN PRICES SHOWN	CITY, STATE & ZIP CODE	E-MAIL
CONTACT PERSON (PLEASE PRINT)		SIGNATURE	DATE

Note: All bidders are specifically reminded that a completed Affidavit of Bidder (Familial Disclosure) MUST be completed and submitted with the bid response. Failure to include a completed copy will be grounds for disqualification of bid. The Affidavit of Bidder is required to be notarized for construction bids only. All others only require completion and signature.

AFFIDAVIT OF BIDDER

The undersigned, the owner or authorized officer of _____ (the "Bidder), pursuant to the familial disclosure requirement provided in the _____ (the "School District") advertisement for construction bids, hereby represent and warrant except as provided below, that no familial relationships exist between the over(s) or any employee of _____ and any member of the Board of Education of the School District or the Superintendent of the School District.

List any Familial Relationships:

BIDDER:

By: _____

Its: _____

STATE OF MICHIGAN)
)ss.
COUNTY OF _____)

This instrument was acknowledged before me on the _____ day of _____, 2008, by _____.

,Notary Public

_____ County, Michigan

My Commission Expires: _____

Acting in the County of: _____

**Troy School District
Interactive Whiteboards
Bid 9545**

- Bidders shall provide unit price, price for minimum quantities listed and indication of available volume discount, if any
- Bidders shall provide any return or restocking fees that may be applicable if the pilot project requires alternative equipment

Restocking/Return Fee \$ _____

- Delivery shall be to 4420 Livernois Road, Troy, MI 48098
- All materials **MUST BE RECEIVED** no later than **August 12, 2008** – bidders are required to make arrangements with manufacturers to comply with shipping dates. NO EXCEPTIONS.
- Bidders shall provide details of their relationship with SMART – including certified installers, trainers, reseller partnership affiliations, length of relationship with SMART, etc. – anything that will help Troy School District make its final determination

Describe relationship: _____

- Bidders must indicate location of nearest support facility, address, support phone number and hours of support.

Location _____

Phone Number _____ Hours _____

- Bidders must provide a minimum of three Michigan K-12 references to whom the bidder has sold SMART interactive whiteboard systems. (See attached.) Current contact name and phone number are required.

**Troy School District
Interactive Whiteboards
Bid 9545**

PRICING SHEET

Description	Unit Price	Unit Freight
87" Diag. Interactive Whiteboard, 16:10 aspect ratio		
Senteo student response system w/receiver, 32 remotes, software CD		
Short Throw LCD Projector, 1800 LUMENS		
3 rd Year extended warranty w/ ERA exchange		
Wall mount for 400W projector		
2 gang, VGA wall plate w/computer, S-video, composite		
White, 2 gang external wall box		
15' pre-terminated wall plate bundled cable		
10' 3.5mm stereo plug to 2 RCA plug cable		
RF interactive tablet		
Document Camera		
Mandatory Alt #1		
Mandatory Alt #2		
Mandatory Alt #3		

Company: _____

Address: _____ City _____ Zip _____

Phone _____ Fax _____

TROY SCHOOL DISTRICT
Interactive Whiteboards
BID 9535

REFERENCES

Company: _____

Company: _____

Company: _____

Company: _____

Base Bid

Minimum Quantity	Mfg	Model	Description
5	SMART	SB 685	87" Diag Interactive whiteboard, 16:10 aspect ratio
5	SMART	SNT-32	Senteo student response system w/ receiver, 32 remotes, software CD
5	Epson	400W	Short Throw LCD projector, 1800 Lumens
5	Epson	n/a	3rd year extended warranty w/ ERA exchange
5	Epson	ELPMSTPW	Wall mount for 400W projector
5	Extron	60-782-21 WPB201	2 gang, VGA wall plate w/ computer, S-video, composite
5	Extron	60-453-03	White, 2 gang external wall box
5	Extron	42-905-15 WPBC202-15'	15' pre-terminated wall plate bundled cable
5	Comprehensive	MPS-2PP-10ST	10' 3.5mm stereo plug to 2 RCA plug cable
5	Qomo	QIT30	RF interactive tablet
5	Qomo	QD700	Document Camera
n/a			Shipping

Mandatory Alt #1

Quote for labor to install all of the above. Four units will be installed at Troy Athens HS (4333 John R, Troy) and one will be installed at Troy HS (4777 Northfield Parkway). The District may elect to self-install, but labor must be quoted.

Mandatory Alt #2

Replace SMART SB685 with SMART SB690 (QTY TBD)
 Replace Epson 400W with native 16:9 aspect short throw projector (Epson or Mitsubishi only) mandatory 3 year ERA warranty
 Replace Epson ELPMSTPW wall mount with mount compatible with above recommended projector

Mandatory Alt #3

Replace SMART SB685 with SMART SB680 (QTY TBD)
 Replace Epson 400W with native 4:3 aspect short throw projector (Epson or Mitsubishi only) mandatory 3 year ERA warranty
 Replace Epson ELPMSTPW wall mount with mount compatible with above recommended projector

**Troy School District
 BID 9545
 INTERACTIVE WHITEBOARDS**

<u>Solutions Plus Consulting</u>				<u>Smart Ed Services</u>				<u>Macprofessionals, Inc.</u>					
Unit	DESCRIPTION	Notes	UNIT PRICE	Freight	TOTAL COST	Notes	UNIT PRICE	Freight	TOTAL COST	Notes	UNIT PRICE	Freight	TOTAL COST
EA	87" Diag. Interactive Whiteboard, 16:10 aspect ratio	Note 1	1,775.00	160.00	1,935.00		1,625.00	40.80	1,665.80	Note 9	2,121.00	-	2,121.00
EA	Senteo student response system w/receiver, 32		No Bid	No Bid			1,784.50	18.80	1,803.30	Note 10	1,400.00	-	1,400.00
EA	Short Throw LCD Projector, 1800 LUMENS		No Bid	No Bid		Note 2	1,010.00	10.00	1,020.00		1,300.00	-	1,300.00
EA	3rd Year extended warranty w/ERA exchange		Included	N/C	-	Note 3	N/C	N/C	-	Note 11	No Bid	-	-
EA	Wall mount for 400W projector		No Bid	No Bid		Note 4	265.00	26.50	291.50		399.00	-	399.00
EA	2 gang, VGA wall plate w/computer, S-video		No Bid	No Bid			65.00	7.00	72.00		104.00	-	104.00
EA	White, 2 gang external wall box		No Bid	No Bid			42.00	5.00	47.00		66.00	-	66.00
EA	15' pre-terminated wall plate bundled cable		No Bid	No Bid		Note 5	223.00	17.50	240.50		240.00	-	240.00
EA	10' 3.5mm stereo plug to 2 RCA plug cable		No Bid	No Bid		Note 6	4.00	1.50	5.50		8.95	-	8.95
EA	RF interactive tablet		No Bid	No Bid		Note 7	356.00	15.40	371.40	Note 12	299.00	-	299.00
EA	Document Camera		No Bid	No Bid		Note 8	1,538.50	15.00	1,553.50	Note 13	849.00	-	849.00
	Subtotal				1,935.00				7,070.50				6,786.95
EA	Mandatory Alt #1		No Bid	No Bid			2,250.00	NC	2,250.00	Note 14	5,000.00	-	5,000.00
EA	Mandatory Alt #2		No Bid	No Bid			2,959.50	78.80	3,038.30		No Bid	-	-
EA	Mandatory Alt #3		No Bid	No Bid			2,305.00	72.30	2,377.30	Note 15	3,138.00	-	3,138.00
Long's Electronics, Inc - No BID													
			Note 1: Substitution 85" Board Interwrite Part #IWB1085B-T2P12-R				Note 2: NEC NP902W				Note 9: Promethean 95" CIB		
							Note 3: Instacare instead of ERA exchange				Note 10: Promethean Activote32		
							Note 4: Chief for NEW NP901W (CMA 440,CMSO12018, RPAU)				Note 11: Not available		
							Note 5: 35' Extron 42-095-35				Note 12: Promethean Activslate		
							Note 6: 12' 3.5mm stereo plug				Note 13: Lumens DR162		
							Note 7: Smart Technologies W5100				Note 14: Installation of		
							Note 8: Elmo P105				Note 15: Promethean 78" 9B		

**Troy School District
 BID 9545
 INTERACTIVE WHITEBOARDS**

		<u>AVI - SPL</u>			<u>Federated Service Pro</u>			<u>City Animation</u>				
Unit	DESCRIPTION	Notes	UNIT PRICE	Freight	TOTAL COST	UNIT PRICE	Freight	TOTAL COST	Notes	UNIT PRICE	Freight	TOTAL COST
EA	87" Diag. Interactive Whiteboard, 16:10 aspect ratio		1,568.97	35.00	1,603.97	1,872.75	N/A	1,872.75		1,570.00		1,570.00
EA	Senteo student response system w/receiver, 32		1,722.99	19.00	1,741.99	2,023.65	N/A	2,023.65		1,799.00		1,799.00
EA	Short Throw LCD Projector, 1800 LUMENS		1,252.81	-	1,252.81	1,349.70	N/A	1,349.70	Note 19	1,099.00	-	1,099.00
EA	3rd Year extended warranty w/ERA exchange		108.71	-	108.71	182.60	N/A	182.60		No Bid		-
EA	Wall mount for 400W projector		269.66	-	269.66	275.48	N/A	275.48		299.00		299.00
EA	2 gang, VGA wall plate w/computer, S-video		59.09	8.00	67.09	57.20	N/A	57.20	Note 20	65.00	-	65.00
EA	White, 2 gang external wall box		37.50	5.00	42.50	36.33	N/A	36.33	Note 21	45.00	-	45.00
EA	15' pre-terminated wall plate bundled cable		136.36	10.00	146.36	132.00	N/A	132.00	Note 22	200.00	-	200.00
EA	10' 3.5mm stereo plug to 2 RCA plug cable		4.55	-	4.55	9.32	N/A	9.32	Note 23	15.00	-	15.00
EA	RF interactive tablet		1,956.67	20.00	1,976.67	399.99	N/A	399.99	Note 24	349.00	-	349.00
EA	Document Camera		1,621.11	30.00	1,651.11	1,349.00	N/A	1,349.00	Note 25	995.00	-	995.00
	Subtotal				8,865.42			7,688.02				6,436.00
EA	Mandatory Alt #1	Note 16	3,190.00		3,190.00	4,800.00	N/A	4,800.00		3,000.00		3,000.00
EA	Mandatory Alt #2	Note 17	3,230.13	35.00	3,265.13	3,449.36	N/A	3,449.36		39,755.00		39,755.00
EA	Mandatory Alt #3	Note 18	2,469.91	35.00	2,504.91	3,289.07	N/A	3,289.07		31,325.00		31,325.00
	Long's Electronics, Inc - No BID											
			Note 16: Installation/labor total for							Note 19: Epson 400W		
			Note 17: SB690/EPS 400W							Note 20: Extron WPB201		
			Note 18: SB680/Mitsubishi XD500UST and Peerless PRG- UNV-PRG & CMJ 500SB6990							Note 21: Extron 60-453-03		
										Note 22: Extron 41-094-15		
										Note 23: Comprehensive MPS-2PP-10ST		
										Note 24: QOMO QIT30		
										Note 25: QOMO QD700		