

REQUEST FOR QUOTATION	TROY SCHOOL DISTRICT 1140 RANKIN, TROY, MICHIGAN 48083 248-823-4027 FAX: 248-823-4077	REQUISITION
No. 9732		
DUE DATE 04/26/12 NO LATER THAN 2:30 p.m.		DATE 04/12/12

REQUEST FOR QUOTE – NOT AN ORDER

THIS FORM MUST BE UTILIZED WHEN RESPONDING TO THIS REQUEST
 BID ENVELOPE ENCLOSED

THE RFQ NUMBER MUST APPEAR ON ALL QUOTATIONS AND RELATED CORRESPONDENCE, THIS IS NOT AN ORDER

Quantity	DESCRIPTION	UNIT PRICE	AMOUNT
	<p>Please supply us with your bid to furnish the Troy School District with TEACHER DESKTOPS.</p> <p style="text-align: center;"> Copies of the bid are available at: www.troy.k12.mi.us/purchasing/items_out_for_bid.htm </p> <p style="text-align: center;"> Bid recaps will be available at: troy.k12.mi.us/purchasing/index.htm </p> <p style="text-align: center;"><u>FACSIMILE BID IS NOT ACCEPTABLE</u></p> <p>Bids will not be accepted if submitted after the deadline specified (local time) in the advertisement to bid or in the information to bidders. The late submission of a bid makes the bid nonrepsonsive and is a material defect which shall not be waived by the Board of Education. Delays in the mail will not be considered. All Late bids in the mail will be returned to the bidder unopened.</p> <p>Proposal for the submission of alternatives by vendors will be accepted and reviewed. However, if any substitution or departure is not clearly noted and described, it will be understood that the bid intends to exactly meet the specifications.</p> <p>The Board of Education shall be the sole judge as to whether the proposed goods are "equal" or "approved". Quotations must be mailed or delivered to the Purchasing Office, 1140 Rankin, Troy, MI 48083 no later than 2:30 p.m. on the date shown above. Michigan State Sales and Use Taxes and Federal Excise Taxes do not apply unless otherwise indicated. Exemption certificates will be furnished when necessary. This request imposes no obligations on the buyer. The Board of Education reserves the right to accept or reject any or all bids or to split awards by items or to accept bids, which will best serve the Board of Education.</p>		

THIS AREA MUST BE FILLED IN

DELIVERY TIME	PRICES FIRM FOR	NAME OF COMPANY	TELEPHONE NO.
TERMS		NO. & STREET	FAX #
FOB DELIVERED	ALL DELIVERY CHARGES MUST BE INCLUDED IN PRICES SHOWN	CITY, STATE & ZIP CODE	E-MAIL
CONTACT PERSON (PLEASE PRINT)		SIGNATURE	DATE

**TROY SCHOOL DISTRICT
TEACHER DESKTOPS
BID #9732**

Desired configuration

Troy School District is seeking to purchase 815 PC workstations dedicated for teacher use. Bid is equipment and labor for installation. All equipment must be new and backed with a minimum Four (4) year warranty with advanced parts replacement.

The following approximate quantities will be included in the base bid price. The District reserves the right to increase or decrease the quantities throughout the duration of the project. Troy School District may also substitute any alternate components below, also located in the bid form, into the final bid configuration. Unit pricing shall dictate any changes in quantity. Mandatory requirements of this bid include holding the pricing provided for hardware and integration labor rates provided in this bid response for 12 months from the date of first purchase order by the district. Also, all pricing must be valid and extended to any Oakland County School District who may choose to participate within the first three months of the project at the provided pricing.

Base Bid Hardware: Procure, install and test 815 desktops.

Quantity	Item
815	PC Workstations with the specifications above the following:

- Desktop Form Factor
- Intel Core i5-2400 3.10Ghz
- 4GB RAM
- 512 MB AMD Radeon HD 6350 video Card DVI output
- DVI adapter, if necessary
- 8 USB connections
- 250GB SATA hard drive
- On-board Gigabit Ethernet adapter
- 16x DVD+/-RW SATA DVD drive
- Windows 7 Professional – No media needed

Base Bid Services: (all services to be performed with District staff present for knowledge transfer)

- Removal of existing desktops to a central location designated by the Director of Technology.
- Staging, asset tagging, inventory, installation, reimage and configuration, and updating of Desktop. Quantity by location provided in Appendix A.
- Complete testing of connectivity to district domain.
- Complete testing of display, printing, sound, input devices through the desktop following installation.

Base bid warranty:

- Four year warranty with advanced parts replacement

Mandatory Alternates

- MA-1: 80 GB Solid State Hard Drive
- MA-2: 8 GB DDR3 RAM
- MA-3: 12 GB DDR3 RAM
- MA-4: No Windows Operating System
- MA-5: Matching USB Keyboard and USB Mouse for each system
- MA-6: Five-Year Warranty with advanced parts replacement
- MA-7: 19 inch Wide Screen Monitor with integrated speakers
- MA-8: 24 inch Monitor Wide Screen Monitor with integrated speakers
- MA-9: 4 GB Flash Boot upgrade option
- MA-10: i7 processor upgrade option
- MA-11: internal wireless (n) connection

**TROY SCHOOL DISTRICT
TEACHER DESKTOPS
BID #9732**

NAME OF BIDDER: _____

ADDRESS: _____

TELEPHONE: _____

SIGNATURE: _____

PRINTED NAME: _____

Pursuant to and compliant with your Advertisement for Bids and Bid Documents, we the undersigned propose to furnish the equipment and materials described therein for the purpose of supplying the Troy School District with PC Workstations, and agree to the payment terms outlined within the Bid Documents.

BASE BID – Build and deliver PC Workstations.

_____ Dollars \$ _____

Note: The amount shall be shown in both words and figures. In case of discrepancy, the amount in words shall be determinat.

VOLUNTARY ALTERNATES – Bidders may propose alternatives to certain solutions if permitted in the bid documents. Attach additional alternates, if any, on a separate sheet of paper. The amounts provided below are inclusive of all costs, expenses, fees, shipping, overhead & profit, and other charges.

Alternate 1: _____

Add/Deduct _____

_____ Dollars \$ _____

Alternate 2: _____

Add/Deduct _____

_____ Dollars \$ _____

Alternate 3: _____

Add/Deduct _____

_____ Dollars \$ _____

UNIT PRICES – Total quantities may be increased or reduced based on the following schedule of unit prices. The amounts provided below are inclusive of all costs, expenses, fees, shipping, overhead & profit, and other charges.

Unit Price	Description	Add	Deduct
UP-1	Cost to furnish one (1) Standard Desktop PC as specified in base bid		
UP-2	Cost to furnish one (1) Windows 7 Professional License		
UP-3	Cost to furnish one (1) hardware 4 year Subscription and Support		
UP-4	Cost to install and configure one (1) workstation		

MANDATORY ALTERNATES – The District reserves the right to increase or decrease the Base Bid price using the following schedule of prices. The amounts provided below are inclusive of all costs, expenses, fees, shipping, overhead & profit, and other charges.

Unit Price	Description	Add	Deduct
MA-1	Upgrade 80GB Solid State Drive to 300GB SATA 10k RPM Hard Drive		
MA-2	Upgrade total system RAM to 8GB		
MA-3	Upgrade total system RAM to 12GB		
MA-4	Deduct Windows Operating System from configuration		
MA-5	Add matching USB keyboard and USB mouse for each workstation		
MA-6	Add two years (5 years total) warranty support for workstations		
MA-7	19 inch Wide Screen Monitor with integrated speakers		
MA-8	24 inch Monitor Wide Screen Monitor with integrated speakers		
MA-9	Add 4 GB Flash Boot upgrade option		
MA-10	Upgrade the process to i7		
MA-11	Add internal wireless (n) connection		

Appendix A: Teacher Desktop Install Locations

Building	Teacher Destop	Address	Address2	Main Line	Alpha abbrev.
Barnard	27	3601 Forge Dr.	Troy, MI 48083	248-823-4300	BAR
Bemis	29	3571 Northfield Parkway	Troy, MI 48084	248-823-4100	BEM
Costello	25	1333 Hamman	Troy, MI 48085	248-823-3700	COS
Hamilton	26	5625 Northfield Parkway	Troy, MI 48098	248-823-4400	HAM
Hill	27	4600 Forsyth	Troy, MI 48085	248-823-3500	HIL
Leonard	25	4401 Tallman	Troy, MI 48085	248-823-3300	LEO
Martell	28	5666 Livernois	Troy, MI 48098	248-823-3800	MAR
Morse	23	475 Cherry	Troy, MI 48083	248-823-3200	MOR
Schroeder	25	3541 Jack Drive	Troy, MI 48084	248-823-3600	SCH
Troy Uniion	31	1340 E. Square Lake Road	Troy, MI 48085	248-823-3100	TRU
Wass	26	2340 Willard	Troy, MI 48085	248-823-3900	WAS
Wattles	26	3555 Ellenboro	Troy, MI 48083	248-823-3400	WAT
Baker	43	1359 Torpey	Troy, MI 48083	248-823-4600	BAK
Boulan	39	3570 Northfield Parkway	Troy, MI 48084	248-823-4900	BOU
Larson	39	2222 E. Long Lake Road	Troy, MI 48085	248-823-4800	LAR
Smith	37	5835 Donaldson	Troy, MI 48085	248-823-4700	SMI
Athens	150	4333 John R	Troy, MI 48085	248-823-2900	AHS
Troy High	130	4777 Northfield Parkway	Troy, MI 48098	248-823-2700	THS
Niles	13	201 W. Square Lake Rd.	Troy, MI 48098	248-823-5100	NHS
IAE	26	1291 Torpey	Troy, MI 48083	248-823-8300	IAE
Services		4420 Livernois	Troy, MI 48098	248-823-5090	SER
Transportation		120 Hart	Troy, MI 48098	248-823-4054	TRAN
Rankin		1140 Rankin	Troy, MI 48083	248-823-4050	RAN
Central Office		4400 Livernois	Troy, MI 48098	248-823-4000	CO
SPARES		4420 Livernois	Troy, MI 48098	248-823-5090	SER
District Totals	795				

**Troy School District
Bid 9730 – Zero Client
Questions and Answers**

It also appears that these are HP Specs since no other manufacturer offers that video card as an option. Are you open to alternate video cards or do you prefer HP machines?

- Open to alternate video card of equivalent specification in the Base bid. If the specifications are different, this should be reflected in a Voluntary Alternate.

Should same length of project be followed as listed on the Zero Client RFQ?

- Correct, the timeline for this project is to start July 2012 and complete by August 15, 2012. Any disruption in service for buildings in use must be scheduled for after hours and weekends.

Are there any data backup or data migration requirements? If so, what is the estimated amount of data to be transferred per user?

- No, bidder will not need to backup existing data. Users are responsible for the data backup their data prior to the replacement.

Are there any applications that will need to be manually installed post-image? If so, what is the estimated number of applications per unit?

- The district will supply an image to be loaded on the machines. All applications to be installed post install will be pushed through the district Altiris console.

Will Customer provide scripts for installation, configuration, and updating desktops?

- The district utilizes the Altiris product for imaging, configuration and updating desktops. The vendor is able to utilize this infrastructure to configure workstations on site.

Will Customer provide scripts for testing hardware and connectivity?

- The district will provide the awarded bidder a checklist of tests for connectivity.

Is Customer open to run a pilot installation to verify functionality and timing?

- The district will provide the awarded bidder the opportunity to pilot installation prior to July if requested.

Mandatory Alternatives - Is Customer looking to uplift the standard OEM warranty?

- The district would like to extend the hardware warranty for five years with advanced parts replacement.

What SLA is the Customer looking for?

- Next business day after remote troubleshooting.

Is onsite or depot coverage requested?

- Troy currently employs Dell certified and HP Certified technicians. Troy Schools will consider either onsite or depot service.

Is wireless network already in place? Will Customer provide configuration settings and scripts to setup wireless access on desktops?

- Yes, wireless network is in place. Configuration settings will be provided to the awarded bidder.

**Troy School District
Teacher Desktops
Bid #9732**

	CDW	Intel Corp (Ace Computers)	Netech	CDI	Inacomp
Base Bid	668,137.00	518,397.05	502,885.00	No base	487,370.00
UP1	701.59	614.95	592.00		570.00
UP2	149.00	125.00	(92.00)		inc
UP3	73.02	inc	(109.00)		inc
UP4	45.19	21.12	25.00		27.00
MA1	253.00	65.00	160.00		117.00
MA2	30.00	26.75	48.00		37.00
MA3	60.00	53.50	129.00		74.00
MA4	(121.00)	(125.00)	(92.00)		(24.00)
MA5	29.92	13.00	29.00		10.00
MA6	43.38	-	12.00		50.00
MA7	115.00	101.00	125.00		142.00
MA8	160.00	189.00	169.00		260.00
MA9	n/a	n/a	n/a		7.50
MA10	122.00	97.00	278.00		148.00
MA11	n/a	15.75	54.00		19.00
VA1	672,441.00	(31.50)	60.00	308,370.00	153.00
VA2			135.00		
Affidavit	Yes	Yes	Yes	Yes	Yes