

ADDENDUM12-10-18

QUESTIONS AND ANSWERS RECEIVED BY 12/10/18

PLEASE SIGN AND RETURN PAGE 4 WITH YOUR BID RESPONSE

Thank you Brian for the RFP last night. We have turned this over to our teams and have begun the process. Is there a link to the various locations / address of the sites that will be involved ? We are unable to locate.

Thank you in advance for your time in replying.

SITES ARE LISTED ON FIRST TAB OF WORKBOOK BUT WE HAVE ALSO POSTED A SEPARATE LIST OF SITES ON <https://www.fallriverschools.org/departments/technology-services>

PLEASE NOTE THE CORRECT HUB SITE/HEADEND IS 360 ELSEBREE STREET NOT 417 ROCK STREET. UPDATE ACCORDINGLY.

I understand the Internet requirements but have some questions related to the WAN design.

There are 17 sites (including the hub district) listed and you're requesting bandwidth options of 1, 2, 5 and 10GB. Is there a preferred bandwidth option per remote site? I'm concerned if you're looking at 1GB for 16 remote sites then in an effort to remain 1:1 we would need to provision 20GB at the hub district site. Or were you thinking about allowing for oversubscription? Should we design the hub district site to be the aggregate of the remotes?

THE REQUEST FOR BANDWIDTH OPTIONS IS THE MAXIMUM SHARED BETWEEN ALL SITES. WE CURRENTLY USE NO MORE THAN 2 GB ON SHARED BANDWIDTH WITH OUR COMCAST SOLUTION NOW. I ONLY ASK FOR 10 GB IN EVENT IT GETS TO THAT POINT BY YEAR 5. DISTRICT WOULD ADD AS NEEDED EACH SCHOOL YEAR.

IN MY REQUESTS SOME SMALL SITES WILL REMAIN 1 G AND OTHERS MAY BE 10 BUT MOST WILL NEVER BE FULLY USED.

Is there a certain number of IP's required for the Internet connection? 1, 5, 13, 29, 61, etc?

5 SHOULD BE SUFFICIENT

Also, for the record, the Comcast direct Internet solution will not include a firewall as we do not support that as part of Internet offering. Do you still want me to present Internet pricing given this information? Have you considered supporting the firewall services in house? Let me know

PRICING CAN BE SUBMITTED WITH AND WITHOUT A FIREWALL SOLUTION.

Hope all is well as you prepare for the RFP's to come flowing in. I have added columns in the spreadsheet for 36 month pricing, but I would like clarification on the "WAN & Internet" tab and how you would like to see that. You have requested the following speed choices:

Internet Only: 2,4,6,8,10

WAN Only: 1,2,5,10

They do not align so can you direct me on what columns you would like to see on the combined WAN+Internet tab? Or would it be better to simply leave that tab empty and you can make your selections separately and simply add them together.

I just want to ensure we have the format to your liking.

ADDING THE 36 MO COLUMN IS FINE. THANK YOU SPREADSHEET WAS DESIGNED SO THAT VENDORS CAN SUBMIT AND INTERNET ONLY SUBMISSION OR A TOTAL SOLUTION. IT IS FINE TO OMIT THAT TAB AS THE END RESULT IS THE OTHER 2 TABS COVER A FULL SOLUTION. WE ARE LOOKING FOR THE MOST ADVANTAGEOUS PRICING FOR THE DISTRICT HOWEVER IF THERE IS AN DISCOUNT FOR COMBINE SERVICES PLEASE LIST THAT ON THE WAN/INTERNET TAB

1. How many devices do you have behind the Firewall?
2. Do you need any of the following services?
 - a. IDS (Intrusion Detection System) and/or IPS (Intrusion Prevention System)
 - b. Full transparent SSL filtering
 - c. Remote Access/VPN

12,000 DEVICES AND YES TO A B C

Thanks for this info. I have a quick question. I want to clarify that I do not see being on ITT46 listed as a requirement anywhere on this RFP? I understand that by doing an RFP you are getting your (3) quotes so is that why ITT46 was able to not be a requirement and I am reading this correctly?

CORRECT. ITT 46 IS NOT A REQUIREMENT

I hope you are well. Quick question-am I crazy or is your Google Doc Pricing Workbook not able to be saved? It won't let me download it or add it to my own google sheets. Any help is appreciated and if it is something easy and I am just missing it, I apologize in advance!

IT IS DOWNLOADABLE. PLEASE TRY A DIFFERENT BROWSER. IF STILL AN ISSUE PLEASE EMAIL ME DIRECTLY . THANKS

Please acknowledge by signing this page that you have read the addendum of questions and answers (called ADDENDUM12-10-18) received by 12/10/18 as noted in the RFP document. RETURN A COPY WITH YOUR BID RESPONSE SUBMISSION.

_____ **COMPANY**

_____ **SIGNATURE**

_____ **PRINT NAME**

_____ **DATE**