

**Request for Proposal
Orlean Southwest Supervisory Union
FY19 IP Paging Hardware
Invitation to Bid - Instructions to Bidders**

OSSU is seeking bids for IP Paging Hardware for the 2018-2019 school year.

Bid Dates:

Bids are due by **January 7th, 2019 at 11:00 am**. Please submit bids electronically to dmartin@ossu.org.

Bids will be opened in public on **January 7th, 2019 at 1:00 pm** at the OSSU Central Office 157 Daniels Road Hardwick VT 05843. Bidders will be notified upon final review of the submissions by the OSSU Tech Director. *Acceptance of the bidder's submission will be contingent on OSSU Board Approval.*

The School District reserves the right to reject any and all bids, to waive any formality or informality in bidding, and to select a bidder who is not the low bidder, as it deems in the best interest of the school district. Appointments can be scheduled with David Martin, contact information below.

Anticipated Quantities/Criteria:

The following quantities/Criteria are provided to help you prepare your bid. They represent the estimated number of units OSSU anticipates purchasing. OSSU Reserves the right to increase or decrease the count when the bid is awarded. Pricing breakout by School and Item are required to verify best course of action for each individual school.

Craftsbury Academy:

- 8 in ceiling mounted IP Speakers.
- 46 IP Wall Mounted Speakers with Mounting Hardware.
- 8 IP Exterior/Interior Horns.

All types of devices must be powered by PoE and have SIP functionality and Multicast functionality is desired.

Hardwick Elementary:

- 40 IP Wall Mounted Speakers with Mounting Hardware.
- 4 IP Exterior/Interior Horns.

Both types of devices must be powered by PoE and have SIP functionality and Multicast functionality is desired.

Hazen Union:

20 IP Wall Mounted Speakers with Mounting Hardware.
10 IP Exterior/Interior Horns.

Both types of devices must be powered by PoE and have SIP functionality and Multicast functionality is desired.

Lakeview Union:

4 IP Exterior/Interior Horns.

Devices must be powered by PoE and have SIP functionality and Multicast functionality is desired.

Wolcott Elementary:

4 in ceiling mounted IP Speakers.
15 IP Wall Mounted Speakers with Mounting Hardware.
4 IP Exterior/Interior Horns.
1 Paging Server/Controller to govern the above devices.

Functionality desired: Scheduled Bells, Zones (at least 2).
Paging Server/Controller MUST be able to work with Avaya Phone Systems.

Woodbury Elementary:

4 IP Wall Mounted Speakers with Mounting Hardware.
2 IP Exterior/Interior Horns.

Above devices must be able to be used by the currently existing Paging Server.
Woodbury is currently using a Atlas VoIP Paging Server V3. ([Paging Server](#))

Direct Questions to:

David Martin
Director of Tech & Communications
157 Daniels Road
Hardwick, VT 05843
(802)472-2906