

|   |  |                     |
|---|--|---------------------|
| REQUEST FOR QUOTATION                               | <p style="text-align: center;"><b>TROY SCHOOL DISTRICT</b></p> <p style="text-align: center;">1140 RANKIN, TROY, MICHIGAN 48083</p> <p style="text-align: center;">248-823-4052</p> <p style="text-align: center;">FAX: 248-823-4077</p> | REQUISITION         |
| No. <b>9341</b>                                     |  |                     |
| DUE DATE <b>7-26-06</b> NO LATER THAN <b>3 p.m.</b> |  | DATE <b>7-12-06</b> |

**REQUEST FOR QUOTE – NOT AN ORDER**

THIS FORM MUST BE UTILIZED WHEN RESPONDING TO THIS REQUEST  
 BID ENVELOPE ENCLOSED

**THE RFQ NUMBER MUST APPEAR ON ALL QUOTATIONS AND RELATED CORRESPONDENCE, THIS IS NOT AN ORDER**

| Quantity | DESCRIPTION   | UNIT PRICE | AMOUNT |
|----------|---|------------|--------|
|          | <p>Please supply us with your bid to furnish the Troy School District with <b>STADIUM SCOREBOARDS FOR ATHENS AND TROY HIGH SCHOOLS</b> per the attached specifications.</p> <p style="text-align: center;">Copies of the bid are available at:<br/> <a href="http://www.troy.k12.mi.us/purchasing/items_out_for_bid.htm">www.troy.k12.mi.us/purchasing/items_out_for_bid.htm</a></p> <p style="text-align: center;">Bid recaps will be available at:<br/> <a href="http://troy.k12.mi.us/purchasing/index.htm">troy.k12.mi.us/purchasing/index.htm</a></p> <p style="text-align: center;"><u>FACSIMILE BID IS NOT ACCEPTABLE</u></p> <p>Bids will not be accepted if submitted after the deadline specified (local time) in the advertisement to bid or in the information to bidders. The late submission of a bid makes the bid nonrepsonsive and is a material defect which shall not be waived by the Board of Education. Delays in the mail will not be considered. All Late bids in the mail will be returned to the bidder unopened.</p> <p>Proposal for the submission of alternatives by vendors will be accepted and reviewed. However, if any substitution or departure is not clearly noted and described, it will be understood that the bid intends to exactly meet the specifications.</p> <p>The Board of Education shall be the sole judge as to whether the proposed goods are "equal" or "approved". Quotations must be mailed or delivered to the Purchasing Office, 1140 Rankin, Troy, MI 48083 no later than 3 p.m. on the date shown above. Michigan State Sales and Use Taxes and Federal Excise Taxes do not apply unless otherwise indicated. Exemption certificates will be furnished when necessary. This request imposes no obligations on the buyer. The Board of Education reserves the right to accept or reject any or all bids or to split awards by items or to accept bids, which will best serve the Board of Education.</p> |            |        |

**THIS AREA MUST BE FILLED IN**

|                               |   |                        |               |
|-------------------------------|---|------------------------|---------------|
| DELIVERY TIME                 | PRICES FIRM FOR                                       | NAME OF COMPANY        | TELEPHONE NO. |
| TERMS                         |   | NO. & STREET           | FAX #         |
| FOB DELIVERED                 | ALL DELIVERY CHARGES MUST BE INCLUDED IN PRICES SHOWN | CITY, STATE & ZIP CODE | E-MAIL        |
| CONTACT PERSON (PLEASE PRINT) |   | SIGNATURE              | DATE          |

**AFFIDAVIT OF BIDDER**

The undersigned, the owner or authorized officer of \_\_\_\_\_(the “Bidder), pursuant to the familial disclosure requirement provided in the \_\_\_\_\_(the “School District”) advertisement for construction bids, hereby represent and warrant except as provided below, that no familial relationships exist between the over(s) or any employee of \_\_\_\_\_ and any member of the Board of Education of the School District or the Superintendent of the School District.

List any Familial Relationships:

**BIDDER:**

\_\_\_\_\_

By: \_\_\_\_\_

Its: \_\_\_\_\_

STATE OF MICHIGAN )  
 )ss.  
COUNTY OF \_\_\_\_\_)

This instrument was acknowledged before me on the \_\_\_\_\_ day of \_\_\_\_\_, 2006, by \_\_\_\_\_.

\_\_\_\_\_  
, Notary Public

\_\_\_\_\_County, Michigan

My Commission Expires: \_\_\_\_\_

Acting in the County of: \_\_\_\_\_

**TROY SCHOOL DISTRICT  
 BID 9341 STADIUM SCOREBOARDS  
 ATHENS AND TROY HIGH SCHOOL**

**STYLE:** 20 mm -FULL COLOR SCOREBOARD

**MATRIX SIZE** 112 x 240

**SINGLE-FACE CABINET,  
 FEET-INCHES (H x W x D)** 7'10" x 16'2" x 8"

**PIXEL PITCH** 20 MM (0.78") CENTER-TO-CENTER  
 230 PIXELS PER SQ. FOOT

**CHARACTER HEIGHT** 6" – 87"

**GRAPHIC CAPABILITY** TEXT, GRAPHICS AND VIDEO CLIPS

**MATRIX SIZE** 112 x 256

**SINGLE-FACE CABINET,  
 FEET-INCHES (H x W x D)** 7'10" x 17'2 x 8"

**PRICING**

**5 YEAR WARRANTY ON PARTS AND LABOR** \$ \_\_\_\_\_

**30 HOURS OF TECHNICAL SUPPORT FOR  
 PROGRAMMING THE SCOREBOARD  
 WITH THE LAPTOP** \$ \_\_\_\_\_

**DELIVERY CHARGES** \$ \_\_\_\_\_

**REMOVAL OF OLD SCOREBOARD** \$ \_\_\_\_\_

**INSTALLATION OF NEW SCOREBOARD** \$ \_\_\_\_\_

**ANY OTHER CHARGES** \$ \_\_\_\_\_

**TOTAL** \$ \_\_\_\_\_

**ALTERNATE BID:** \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_





**ADDENDUM 1**  
**Bid 9341 STADIUM SCOREBOARDS**  
**ATHENS/TROY HIGH SCHOOLS**  
**JULY 17, 2006**

---

**NEW PRICING SHEETS**

**TROY SCHOOL DISTRICT  
BID 9341 STADIUM SCOREBOARDS  
ATHENS/TROY HIGH SCHOOLS**

|   |   |
|---|---|
| <b>STYLE:</b>   | 20 mm -FULL COLOR SCOREBOARD                              |
| <b>MATRIX SIZE</b>                                      | 112 x 240   |
| <b>SINGLE-FACE CABINET,<br/>FEET-INCHES (H x W x D)</b> | 7'10" x 16'2" x 8"  |
| <b>PIXEL PITCH</b>                                      | 20 MM (0.78") CENTER-TO-CENTER<br>230 PIXELS PER SQ. FOOT |
| <b>CHARACTER HEIGHT</b>                                 | 6" – 87"  |
| <b>GRAPHIC CAPABILITY</b>                               | TEXT, GRAPHICS AND VIDEO CLIPS                            |

**PRICING**

|   |          |
|---|----------|
| <b>5 YEAR WARRANTY ON PARTS AND LABOR</b>             | \$ _____ |
| <b>30 HOURS OF TECHNICAL SUPPORT FOR</b>              | \$ _____ |
| <b>PROGRAMMING THE SCOREBOARD<br/>WITH THE LAPTOP</b> | \$ _____ |
| <b>DELIVERY CHARGES</b>                               | \$ _____ |
| <b>REMOVAL OF OLD SCOREBOARD</b>                      | \$ _____ |
| <b>INSTALLATION OF NEW SCOREBOARD</b>                 | \$ _____ |
| <b>ANY OTHER CHARGES</b>                              | \$ _____ |
| <b>TOTAL</b>  | \$ _____ |

**TROY SCHOOL DISTRICT  
BID 9341 STADIUM SCOREBOARDS  
ATHENS/TROY HIGH SCHOOLS**

**ALTERNATE:**

|   |   |
|---|---|
| <b>STYLE:</b>   | 20 mm -FULL COLOR SCOREBOARD                              |
| <b>MATRIX SIZE</b>                                      | 112 x 256   |
| <b>SINGLE-FACE CABINET,<br/>FEET-INCHES (H x W x D)</b> | 7'10" x 17'2 x 8"   |
| <b>PIXEL PITCH</b>                                      | 20 MM (0.78") CENTER-TO-CENTER<br>230 PIXELS PER SQ. FOOT |
| <b>CHARACTER HEIGHT</b>                                 | 6" – 87"  |
| <b>GRAPHIC CAPABILITY</b>                               | TEXT, GRAPHICS AND VIDEO CLIPS                            |

**PRICING**

|   |          |
|---|----------|
| <b>5 YEAR WARRANTY ON PARTS AND LABOR</b>             | \$ _____ |
| <b>30 HOURS OF TECHNICAL SUPPORT FOR</b>              | \$ _____ |
| <b>PROGRAMMING THE SCOREBOARD<br/>WITH THE LAPTOP</b> | \$ _____ |
| <b>DELIVERY CHARGES</b>                               | \$ _____ |
| <b>REMOVAL OF OLD SCOREBOARD</b>                      | \$ _____ |
| <b>INSTALLATION OF NEW SCOREBOARD</b>                 | \$ _____ |
| <b>ANY OTHER CHARGES</b>                              | \$ _____ |
| <b>TOTAL</b>  | \$ _____ |



| Qty. | TROY SCHOOL DISTRICT<br>Bid 9341 Stadium Scoreboards<br>Athens/Troy High Schools | CO.: VCD Signs<br>TERMS: 50% Deposit<br>on order<br>FIRM: 90 Days | CO.: Nu-Way<br>TERMS: 1% Net 10<br>FIRM: 60 days | CO.: Static Controls Co<br>TERMS: 50% down 50%<br>FIRM: 6 mths. | CO.: Fritz Advertising Co.<br>TERMS: 1/2 down, 1/4 upon del.<br>of LED unit, bal. on comp.<br>FIRM: | CO.: Datatronics<br>TERMS: Net 30<br>FIRM: 90 Days | CO.: Motor City Scoreboard<br>TERMS: PO# Net 30<br>FIRM: 60 Days |
|------|--|---|--|---|---|--|--|
|      | Description  | Total Cost  | Total Cost                                       | Total Cost  | Total Cost  | Total Cost   | Total Cost   |
|      | STYLE: 20mm-FULL COLOR SCOREBOARD  |   |  |   |   |  |  |
|      | MATRIX SIZE 112 x 240  |   |  |   |   |  |  |
|      | SINGLE-FACE CABINET, 7'10" x 16'2" x 8"  |   |  |   |   |  |  |
|      | FEET-INCHES (H x W x D) 20 MM (0.78") CENTER-TO-CENTER                           |   |  |   |   |  |  |
|      | PIXEL PITCH 230 PIXELS PER SQ. FOOT  |   |  |   |   |  |  |
|      | CHARACTER HEIGHT 6" – 87"  |   |  |   |   |  |  |
|      | GRAPHIC CAPABILITY TEXT, GRAPHICS AND VIDEO CLIPS                                |   |  |   |   |  |  |
|      | 5 YEAR WARRANTY ON PARTS AND LABOF   | 10 year warranty included   | 4,500.00   | -0-   | Parts: '0-, Labor: 1 yr -0-, 2-5 yr<br>not to exceed \$1,000  | 1,000.00   | -0-  |
|      | 30 HOURS OF TECHNICAL SUPPORT FOR PROGRAMMING<br>THE SCOREBOARD WITH THE LAPTOP  | INCLUDED  | 2,500.00   | -0-   |   | -0-  | Unlimited (phone) no charge                                      |
|      | DELIVERY CHARGES   | 2,318.10  | 600.00   | -0-   | each  | 900.00   | -0- 1,800.00   |
|      | REMOVAL OF OLD SCOREBOARD  | 5,203.88  | 2,000.00   | 1,200.00  | each  | 500.00   | -0- -0-  |
|      | INSTALLATION OF NEW SCOREBOARD   |   | 3,500.00   | 3,000.00  | each  | 2,000.00   | -0-  |
|      | ANY OTHER CHARGES  | LED Board it 78,221.00  | 81,670.00  | 55,875.00   | Scoreboard  | 77,663.00  | per sq 76,288.00 94,302.00                                       |
|      | <b>TOTAL</b>   | <b>85,742.98</b>  | <b>94,770.00</b>                                 | <b>60,075.00</b>  |   | <b>82,063.00</b>                                   | <b>76,288.00 96,102.00</b>                                       |
|      | <b>ATHENS/TROY HIGH SCHOOL TOTALS</b>  | <b>85,742.98</b>  | <b>94,770.00</b>                                 | <b>60,075.00</b>  |   | <b>82,063.00</b>                                   | <b>76,288.00 96,102.00</b>                                       |
|      |  | <b>171,485.96</b>   | <b>189,540.00</b>                                | <b>120,150.00</b>   |   | <b>164,126.00</b>                                  | <b>152,576.00 192,204.00</b>                                     |
|      |  |   |  |   | Note: to upgrade to XVS for live<br>video capabilities add \$8,026 each                             |  |  |

| Qty. | TROY SCHOOL DISTRICT<br>Bid 9341 Stadium Scoreboards<br>Athens/Troy High Schools | CO.: VCD Signs<br>TERMS: 50% Deposit<br>on order<br>FIRM: 90 Days | CO.: Nu-Way<br>TERMS: 1% Net 10<br>FIRM: 60 days | CO.: Static Controls Co<br>TERMS: 50% down 50%<br>FIRM: 6 mths. | CO.: Fritz Advertising Co.<br>TERMS: 1/2 down, 1/4 upon del.<br>of LED unit, bal. on comp.<br>FIRM: | CO.: Datatronics<br>TERMS: Net 30<br>FIRM: 90 Days | CO.: Motor City Scoreboard<br>TERMS: PO# Net 30<br>FIRM: 60 Days |
|------|--|---|--|---|---|--|--|
|      | Description  | Total<br>Cost   | Total<br>Cost                                    | Total<br>Cost   | Total<br>Cost   | Total<br>Cost                                      | Total<br>Cost  |
|      | <b>ALTERNATE</b>   |   |  |   |   |  |  |
|      | STYLE: 20mm-FULL COLOR SCOREBOARD  |   |  |   |   |  |  |
|      | MATRIX SIZE 112 x 256  |   |  |   |   |  |  |
|      | SINGLE-FACE CABINET, 7'10" x 17'2" x 8"  |   |  |   |   |  |  |
|      | FEET-INCHES (H x W x D) 20 MM (0.78") CENTER-TO-CENTER                           |   |  |   |   |  |  |
|      | PIXEL PITCH 230 PIXELS PER SQ. FOOT  |   |  |   |   |  |  |
|      | CHARACTER HEIGHT 6" – 87"  |   |  |   |   |  |  |
|      | GRAPHIC CAPABILITY TEXT, GRAPHICS AND VIDEO CLIPS                                |   |  |   |   |  |  |
|      | 5 YEAR WARRANTY ON PARTS AND LABOR   |   | 4,500.00   | -0-   | Parts: '0-, Labor: 1 yr -0-, 2-5 yr<br>not to exceed \$1,000 1,000.00                               | -0-  | -0-  |
|      | 30 HOURS OF TECHNICAL SUPPORT FOR PROGRAMMING<br>THE SCOREBOARD WITH THE LAPTOP  |   | 2,500.00   | -0-   | -0-   | -0-  | Unlimited (phone) no charge                                      |
|      | DELIVERY CHARGES   |   | 600.00   | -0-   |   | 900.00   | -0- 1,800.00   |
|      | REMOVAL OF OLD SCOREBOARD  |   | 2,000.00   | 1,200.00  |   | 500.00   | -0- -0-  |
|      | INSTALLATION OF NEW SCOREBOARD   |   | 3,500.00   | 3,000.00  |   | 2,000.00   | -0-  |
|      | ANY OTHER CHARGES  |   | 88,670.00  | 58,635.00   |   | 82,174.00  | 80,721.00  |
|      | <b>TOTAL</b>   |   | <b>101,770.00</b>                                | <b>62,835.00</b>  |   | <b>86,574.00</b>                                   | <b>80,721.00</b>   |
|      | <b>ATHENS/TROY HIGH SCHOOL TOTALS</b>  |   | <b>101,770.00</b>                                | <b>62,835.00</b>  |   | <b>86,574.00</b>                                   | <b>80,721.00</b>   |
|      |  |   | <u><b>203,540.00</b></u>                         | <u><b>125,670.00</b></u>  |   | <u><b>173,148.00</b></u>                           | <u><b>161,442.00</b></u>   |
|      |  |   |  |   | Note: to upgrade to XVS for live<br>video capabilities ADD \$8,026<br>each                          |  | <u><b>100,168.00</b></u>   |
|      |  |   |  |   |   |  | <u><b>101,968.00</b></u>   |
|      |  |   |  |   |   |  | <u><b>101,968.00</b></u>   |
|      |  |   |  |   |   |  | <u><b>203,936.00</b></u>   |

- Scoreboards-Us - No Response
- Scoreboard Sales and Service - No Response
- C & M Associates, Inc. - No Response
- Santech Inc. - No Response
- Midstate Security Co. - No Response
- Copperstone Co., Inc. - No Response
- Eletro-Mech Scorebaord Co. - No Response
- Architectrual Systems Group - No Response