

Matrix Components, in no particular order and with no values (however, cost will be highest independent value)

**Bonded**

**Service Area includes:** Burien, SeaTac, Des Moines, Normandy Park, King County, state of Washington

**Billing:** Minimum Net 30

**Customer Service:** Has and lists local representative, erate department, and multiple contacts/formats

**Pricing:** No hidden costs – full disclosure

**Contract:** Must include language that funding contingencies (erate, capital projects/bond, non capital/bond funds, general fund availability, levy/bond) may negate/allow movement with projects

**Service Type:** Must match requested service/product

**LD:** interstate/intrastate/international pricing detailed, service over PRI or DS1 distinction noted and cost adjustments (under contract with Qwest for 2 more years (July 2012) with 2 one-year voluntary extensions)

**erate eligible:** Current SPIN/SPAC and not listed with USAC as questionable

**Contracts:** Must include language allowing other K12 sites to leverage products at HPS negotiated rates

Some or all of the above will be used with each 470, 471, FRN, etc. failed with USAC for erate compliance. This is a fair and equitable process as outlined on <http://www.usac.org/sl/applicants/step03/run-open-fair-competition.aspx>