

PETER WILLIAM DAUENHAUER

Leader • Eagle Scout • Team Captain • School Ambassador • Tutor • 4.0 Student

Highly successful high school Senior at St. Xavier High School interested in deepening my leadership skills, exploring all facets of business management, and applying my passion and persistence for reaching challenging goals in a diverse community.

EDUCATION HIGHLIGHTS - ST. XAVIER HIGH SCHOOL

Academic Awards:

- National Merit Commended Student
- National Honor Society
- Academic Magis Award
- First Honors all semesters
- National French Language Society
- Outstanding Math Student Award

Academic Performance:

- 4.0 Student with Rigorous Academic Coursework including several AP and Accelerated classes
- ACT Score:

Athletic Performance and Leadership:

- Cross-Country Team Captain – Division 1 Top 20 State runner, Varsity Team Member for 3 years, now in leadership role to define team goals and support 140-boy team in achieving goals.

School Leadership Roles:

- Selected as St. Xavier Bomber Pilot – Leadership role to organize and lead homeroom every day
- School Ambassador – selected to provide tours for prospective students
- Club Leadership – selected as leader for Ski club

PROFESSIONAL EXPERIENCE

Vector Marketing - Cutco Knife Company: Cincinnati, OH

2017 - Present

Sales Associate:

- Developed sales strategy and plan to reach initial start-up goal of \$1,500 in sales within first 10 days
- Leveraged persuasive selling skills to achieve 100% of customers purchasing product after sales pitch/demonstration
- Significantly improved brand recognition in my area of Cincinnati
- Developed more than 200 new sales leads for future growth

Walker Brothers Ice Cream: Cincinnati, OH

2015 - 2017

Sales Associate/Store Operations:

- Managed end to end operations from machine cleaning to customer service and sales
- Consistently delivered high standards for kitchen sanitation and quality delivery of products
- Worked as a team player to pick up extra shifts when needed to help co-workers

Suburban Press: Cincinnati, OH

2011 - 2015

Paper Carrier:

- Managed sales and service to ~40 customers in local neighborhood
- Kept impeccable financial records for collections
- Ensured paper was delivered on time, regardless of weather, homework, or extra-curricular activities

COMMUNITY INVOLVEMENT

Therapy Pets of Greater Cincinnati – Certified Therapy Pet Handler
Tutor – Winton Place Youth Center